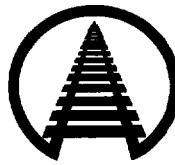


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ASSOCIATION  
OF AMERICAN  
RAILROADS

John T. Gray  
Senior Vice President - Policy & Economics

June 3, 2011

The Honorable Cynthia T. Brown  
Chief, Section of Administration  
Office of Proceedings  
Surface Transportation Board  
395 E Street, SW.  
Washington, DC 20423-0001

ENTERED  
Office of Proceedings

JUN 3 2011

Part of  
Public Record

Dear Ms. Brown:

This submission is the AAR forecast of the third quarter 2011 All-Inclusive Index and Rail Cost Adjustment Factor, filed in Ex Parte No. 290 (Sub-No. 5) (2011-3) *Quarterly Rail Cost Adjustment Factor*. The versions of RCAF-related indices covered in this filing are: the All-Inclusive Index (initiated in the second quarter of 1985), the Unadjusted RCAF (produced since October 1982), the Adjusted RCAF (first published in the second quarter of 1989), and the RCAF-5 (created by the STB in its Ex Parte No. 290 (Sub-No. 7) decision served October 3, 1996). The table below summarizes the third quarter 2011 results on the fourth quarter 2007 base, and shows the percentage changes from the previous quarter.

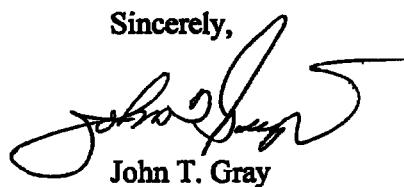
|                                | <u>2011Q2</u> | <u>2011Q3</u> | <u>% Change</u> |
|--------------------------------|---------------|---------------|-----------------|
| All-Inclusive Index            | 115.7         | 118.6         | 2.5             |
| Preliminary RCAF               | 1.157         | 1.186         | 2.5             |
| Forecast Error Adjustment      | 0.019         | 0.020         |                 |
| RCAF (Unadjusted)              | 1.176         | 1.206         | 2.6             |
| Productivity Adjustment Factor | 2.2487        | 2.2566        |                 |
| RCAF (Adjusted)                | 0.523         | 0.534         | 2.1             |
| PAF-5                          | 2.3752        | 2.3823        |                 |
| RCAF-5                         | 0.495         | 0.506         | 2.2             |

Page 2  
June 3, 2011

In its October 3, 1996 decision in Ex Parte No. 290 (Sub-No. 7), *Productivity Adjustment - Implementation*, the STB noted its intent to publish, in addition to the RCAF (Unadjusted) and RCAF (Adjusted), an RCAF-5 (i.e., a calculation of the productivity adjusted RCAF values as if the agency had always used a 5-year rolling average to calculate the productivity adjustment). In response to a request by STB staff, the AAR is including a calculation of the RCAF-5 in its quarterly RCAF filing. The AAR and its members, however, do not believe the publication of a third RCAF index is required or permitted by the applicable statute (49 U.S.C. § 10708) and do not endorse its publication.

Our quarterly non-proprietary workpapers underlying this submission are e-filed herewith, in accordance with the ICC's order in Ex Parte No. 290 (Sub-No. 2), *Railroad Cost Recovery Procedures*, served February 8, 1990. We have notified the STB office handling this proceeding of our plan to e-file the submission and non-proprietary workpapers. All workpapers are available for STB inspection. Questions should be directed to me or Clyde Crimmel (202 639-2309) of this office.

Sincerely,



A handwritten signature in black ink, appearing to read "John T. Gray".

John T. Gray

Attachments

**Third Quarter 2011  
All-Inclusive Index**

**Ex Parte No. 290 (Sub-No. 5) (2011-3)**

**Quarterly Rail Cost Adjustment Factor  
Surface Transportation Board**

**Policy and Economics Department  
Association of American Railroads**

**June 3, 2011**

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## **Introduction**

On January 2, 1985, the Interstate Commerce Commission (ICC) [now the Surface Transportation Board (STB)] adopted the All-Inclusive Index of Railroad Costs as the basis for the Rail Cost Adjustment Factor (RCAF). The quarterly projection of railroad costs, as documented herein, employ the All-Inclusive Index as required by the regulations. Also presented in this submission is the RCAF both Adjusted and Unadjusted, as required by the ICC in its decision in Ex Parte No. 290 (Sub-No. 4), *Rail Cost Recovery Procedures - Productivity Adjustment*, served March 24, 1989. In addition, the AAR has included (but does not endorse) the RCAF-5, which was instituted by an STB decision served October 3, 1996 in Ex Parte No. 290 (Sub-No. 7), *Productivity Adjustment - Implementation*. This quarter's projection of railroad costs is for the third quarter 2011.

## Index Weights

In the Ex Parte No. 290 (Sub-No. 2) final rules, issued in April 1981, the Interstate Commerce Commission mandated that the weights of each major cost component be updated annually. These "external" weights are calculated using data from Schedules 410 and 210 of the R-1 annual report filed with the Surface Transportation Board by the Class I railroads. The weights are typically updated with the fourth quarter projection.

The 2009 (current) and 2008 (previous) weights are shown below. The previous (2008) weights were used for the fourth quarter of 2009 through the third quarter of 2010. Beginning with the fourth quarter of 2010, the 2009 weights are used. The year 2009 was different from recent years. Instead of increases in the expenses used for the calculation of weights, declining demand for freight service caused the variable portion of expenses to decrease. Fuel is probably the most variable expense category, and fuel expenses dropped even more because of a lower cost per gallon and improving efficiency for locomotives. Not surprisingly, Fuel's weight decreased from 25.2 percent to 14.9 percent. Labor expenses decreased, but did not decrease as much as many of the other categories. Thus, Labor's weight increased from 30.2 percent to 34.7 percent. Depreciation and Interest expense have little or no variability, and those expenses actually increased. Weights for those two categories increased. Changes for the remaining categories were less than one percentage point.

RCAF Weights

|                      | Previous<br>2008 | Current<br>2009 |
|----------------------|------------------|-----------------|
| Labor                | 30.2 %           | 34.7 %          |
| Fuel                 | 25.2             | 14.9            |
| Materials & Supplies | 5.1              | 5.1             |
| Equipment Rents      | 6.3              | 7.1             |
| Depreciation         | 10.4             | 13.9            |
| Interest             | 2.3              | 3.0             |
| Other                | 20.5             | 21.3            |

Reweighting of the index is accomplished by calculating both the current quarter (normally the fourth) and prior (normally the third) quarter indexes with the new weights. The relative change between the two quarters is then multiplied times the prior quarter (usually the third) *linked* index. Use of this method ensures that the weight change, by itself, does not cause a change in the level of the All-Inclusive Index.

Internal weights in the labor and equipment rents components are updated at the same time as the external weights. When these weights are changed, they are also linked using the procedure described above in order to eliminate the effect of the change in weighting.

## All-Inclusive Index

### Third Quarter 2011

The components and values of the current and previous All-Inclusive Indexes are shown below. Details of the construction of each component of the index are contained in the Appendices.

|                            |                 | <b>Forecast</b>    |                    |                   |
|----------------------------|-----------------|--------------------|--------------------|-------------------|
|                            | 2009<br>Weights | Previous<br>2011Q2 | Current<br>2011Q3  | Percent<br>Change |
| 1. Labor                   | 34.7%           | 379.6              | 382.1              | 0.7 %             |
| 2. Fuel                    | 14.9%           | 368.4              | 392.3              | 6.5               |
| 3. M&S                     | 5.1%            | 249.0              | 257.8              | 3.5               |
| 4. Equipment Rents         | 7.1%            | 203.1              | 208.8              | 2.8               |
| 5. Depreciation            | 13.9%           | 204.6              | 206.1              | 0.7               |
| 6. Interest                | 3.0%            | 84.5               | 84.5               | 0.0               |
| 7. Other                   | 21.3%           | 212.9              | 222.3              | 4.4               |
| <b>8. Weighted Average</b> |                 |                    |                    |                   |
| a. 1980 = 100              |                 | 290.1              | 297.5              |                   |
| b. 1980 = 100 (linked)     |                 | 284.4              | 291.7 <sup>1</sup> |                   |
| c. 4Q07 = 100              |                 | 115.7              | 118.6 <sup>2</sup> | 2.5               |

<sup>1</sup> To calculate the 1980 = 100 Linked Index:

Index80 = (Current Index / Previous Index) \* the Previous Quarter Linked Index

$$\begin{aligned}
 &= (297.5 / 290.1) \times 284.4 \\
 &= 291.7
 \end{aligned}$$

<sup>2</sup> To calculate the 4Q07 = 100 index:

Index4Q07 = (Current Linked Index / 4Q07 Linking Factor) \* 100

$$\begin{aligned}
 &= 291.7 \quad \text{divided by} \quad 245.9 \quad \text{times 100} \\
 &= 118.6
 \end{aligned}$$

Indexes based on other periods:

4Q02 based index = 291.7 / 192.1 x 100 = 151.8

4Q97 based index = 291.7 / 173.2 x 100 = 168.4

4Q92 based index = 291.7 / 156.9 x 100 = 185.9

4Q87 based index = 291.7 / 132.2 x 100 = 220.7

## Forecast vs. Actual All-Inclusive Index

### First Quarter 2011

Because of data availability, the forecast error adjustment has a two-quarter lag from each filing. As shown below, the first quarter actual index of 112.8 is 2.0 index points above the forecast value of 110.8. Therefore, the forecast error adjustment for third quarter 2011 is 2.0 index points.

|                                 | 2009<br>Weights | First Quarter 2011 |                    | Amt<br>Difference |
|---------------------------------|-----------------|--------------------|--------------------|-------------------|
|                                 |                 | Forecast           | Actual             |                   |
| 1. Labor                        | 34.7%           | 378.3              | 378.3              |                   |
| 2. Fuel                         | 14.9%           | 296.5              | 324.6              |                   |
| 3. M&S                          | 5.1%            | 248.1              | 248.1              |                   |
| 4. Equipment Rents <sup>1</sup> | 7.1%            | 203.9              | 206.2              |                   |
| 5. Depreciation                 | 13.9%           | 204.2              | 204.6              |                   |
| 6. Interest                     | 3.0%            | 84.5               | 84.5               |                   |
| 7. Other                        | 21.3%           | 208.6              | 212.6              |                   |
| <b>8. Weighted Average</b>      |                 |                    |                    |                   |
| a. 1980 = 100                   |                 | 277.9              | 283.2              |                   |
| b. 1980 = 100 (linked)          |                 | 272.4              | 277.4 <sup>2</sup> |                   |
| c. 4Q07 = 100 <sup>3</sup>      |                 | 110.8              | 112.8              | 2.0               |

Forecast error → 2.0 index points

---

| 1                         | 2009<br>Weights | First Quarter 2011 |        |  |
|---------------------------|-----------------|--------------------|--------|--|
|                           |                 | Forecast           | Actual |  |
| Car-Hire                  | 42.2%           | 186.3              | 185.6  |  |
| Lease Rentals             | 57.8%           | 208.6              | 212.6  |  |
| Weighted Average          |                 | 199.2              | 201.2  |  |
| Weighted Average (linked) |                 | 203.9              | 206.2  |  |

<sup>2</sup> Linked actual index = (actual index / previous actual index) x previous linked actual index.

$$277.4 = 283.2 / 273.1 \times 267.5$$

<sup>3</sup> The 4Q07 based indexes are 1980 based indexes divided by the 4Q07 linking factor (245.9/100). Other linking factors are: 4Q02 = 192.1; 4Q97 = 173.2; 4Q92 = 156.9; and 4Q87 = 132.2.

## Productivity

On February 7, 2011, the Surface Transportation Board (STB) served a decision in Ex Parte 290 (Sub-No. 4) which added the year 2009 to the Productivity Adjustment Factor (PAF) and removed the year 2004. This creates a geometric average annual productivity change, for the five-year period 2005 through 2009, of 1.4 percent per year. The components of this average annual value are shown on the following table in ratio format – therefore, 1.014 is the same as an increase of 1.4 percent. Productivity changes are calculated by multiplying each of the five productivity changes together and taking the result to the one-fifth power. The quarter productivity adjustment factors (PAF) are calculated by increasing the previous quarter's PAF by quarterly versions of the annual rate, which are the fourth root of the geometric average annual growth rate. The difference between the PAF and the PAF-5 is the timing of the five-year productivity trend.

| Comparison of Output, Input, & Productivity<br>2005 - 2009 |                     |                    |   |
|--|---------------------|--------------------|---|
| Year   | Output Index<br>(1) | Input Index<br>(2) | Productivity <sup>1</sup><br>Changes<br>(3) |
| 2005   | 1.021               | 0.956              | 1.068                                       |
| 2006   | 1.018               | 1.024              | 0.994                                       |
| 2007   | 1.000               | 0.996              | 1.004                                       |
| 2008   | 0.990               | 0.970              | 1.021                                       |
| 2009   | 0.847               | 0.861              | 0.984                                       |
| Average  |                     |                    | 1.014                                       |
| Corrected Previous Avg. (2004-2008)                        |                     |                    | 1.012                                       |

<sup>1</sup> The values shown in Column 3 are based on full float calculations and may not exactly match numbers calculated using the rounded numbers displayed in Columns 1 and 2

### Calculation of PAF and PAF-5

For 2005-2009, use fourth root of avg. productivity change = 1.0035  
For 2004-2008, use fourth root of avg. productivity change = 1.0030

| Quarter | Year | PAF    | PAF-5  |
|---------|------|--------|--------|
| Q1      | 2011 | 2.2409 | 2.3681 |
| Q2      | 2011 | 2.2487 | 2.3752 |
| Q3      | 2011 | 2.2566 | 2.3823 |
| Q4      | 2011 | 2.2645 | 2.3894 |
| Q1      | 2012 | 2.2724 | 2.3978 |

## Rail Cost Adjustment Factor

### Third Quarter 2011

Four RCAF values are presented in this filing. Two are not modified for productivity (Preliminary RCAF and RCAF Unadjusted), and two incorporate a productivity calculation (RCAF Adjusted and RCAF-5). The All-Inclusive Index and all four RCAF values, plus the percent change for each, are shown below. Note that the All-Inclusive Index is on a 2007Q4=100 basis.

|   | Previous<br>2011Q2 | Current<br>2011Q3 | Percent<br>Change |
|---|--------------------|-------------------|-------------------|
| All-Inclusive Index <sup>1</sup>            | 115.7              | 118.6             | 2.5               |
| Preliminary RCAF <sup>2</sup>               | 1.157              | 1.186             | 2.5               |
| Forecast Error Adjustment <sup>3</sup>      | <u>0.019</u>       | <u>0.020</u>      |                   |
| RCAF (Unadjusted) <sup>4</sup>              | 1.176              | 1.206             | 2.6               |
| Productivity Adjustment Factor <sup>5</sup> | 2.2487             | 2.2566            |                   |
| RCAF (Adjusted) <sup>6</sup>                | 0.523              | 0.534             | 2.1               |
| PAF-5 <sup>7</sup>                          | 2.3752             | 2.3823            |                   |
| RCAF-5 <sup>8</sup>                         | 0.495              | 0.506             | 2.2               |

<sup>1</sup> See All-Inclusive Index on page 3.

<sup>2</sup> All-Inclusive Index divided by the All-Inclusive Index in the base period (100.0).

<sup>3</sup> The current figure is from Forecast vs. Actual All-Inclusive Index in this filing (page 4). The previous quarter figure is shown in a similar section of the previous quarter's filing.

<sup>4</sup> Preliminary RCAF plus the forecast error adjustment.

<sup>5</sup> See Productivity on page 5.

<sup>6</sup> RCAF (Unadjusted) divided by the Productivity Adjustment Factor (PAF).

<sup>7</sup> See Productivity on page 5.

<sup>8</sup> RCAF (Unadjusted) divided by the PAF-5.

# **Appendices**

## Labor

### Third Quarter 2011

The third quarter 2011 Labor Index is forecast to increase 0.7 percent. Three items caused much of the increase: cost-of-living allowance increases for three national unions; cost-of-living allowance increases for numerous independent unions; and much higher annual profit sharing payments for one railroad.

#### **Wage Rate Index**

The Wage Rate Index portion of the Labor Index increased 0.8 percent from the previous quarter. Cost of living allowances and profit sharing caused the increase.

**Wage Increases:** There are only three national labor agreements in effect that have any type of wage increase scheduled for the third quarter, and those three unions will receive a cost-of-living allowance increase of 28 cents effective July 1. Numerous independent agreements also have a similar cost-of-living allowance increase. One independent labor agreement has a 5 percent general wage increase scheduled for July 1.

**Lump Sums:** The third quarter lump sum rate increased 0.3 cents. This increase was caused by independent bonus payments paid by two railroads to qualifying employees of unions that signed new labor agreements between 2005 and 2010 – all of these agreements delayed the bonus payment until July 1, 2011. An additional independent bonus was paid by one railroad to selected employees of one union that signed a new labor agreement, and this bonus varied depending upon employee service years.

**Back Pay:** The third quarter back pay rate increased 0.1 cents because of a newly-received independent labor agreement that included back pay as part of the agreement.

**Other:** In wages, "Other" contains the amortization of incentive compensation payments that a large railroad makes each year to its dispatchers, yardmasters, and engineers. Last year's payment has now been completely amortized and removed from the labor rate. This year's payment, which is based on profits in 2010, is much higher than the previous year, causing the hourly rate to more-than double.

#### **Supplements Index**

The Supplements Index increased 0.5 percent from the previous quarter. Almost all of the increase was caused by a railroad's independent employee stock plan contribution to employees of one of the largest unions.

**Health & Welfare:** The Health & Welfare rate was unchanged. Changes caused by the addition of one labor agreement to the index were too small to have an impact on this rate.

## Labor

### Third Quarter 2011

**Railroad Retirement:** The Railroad Retirement rate increased 0.6 percent, as taxable income was up slightly.

**Unemployment Insurance:** The unemployment insurance hourly rate was unchanged.

**Other:** The "Other" category is a reflection of all other fringe benefits, and currently contain known employer contributions to employee 401(k) accounts and employer contributions to employee stock plans that are recorded as fringe benefits. The hourly rate increased 4.4 cents, caused by one company's annual match and another company's extra bonus match included in the startup of a new plan.

#### **Labor Index Calculation**

As shown in Table A-1 on the next page, the 0.8 percent increase in the Wage Index and the 0.5 percent increase in the Supplements Index had a combined effect of a 0.7 percent increase in the Labor Index. The linked third quarter 2011 index is 382.1.

**Labor**  
**Third Quarter 2011**

**Table A-1 Labor Index**

|  | 2011Q2          | 2011Q3          | Percent     | Change<br>Amount |
|--|-----------------|-----------------|-------------|------------------|
| <u>Base Wage – Straight Time &amp; Pay For Time Not Worked</u> | \$36.039        | \$36.203        | 0.5%        | \$0.164          |
| Adjustments:   |                 |                 |             |                  |
| Lump Sum   | 0.225           | 0.228           | 1.3%        | 0.003            |
| Back Pay   | 0.037           | 0.038           | 2.7%        | 0.001            |
| Other  | 0.087           | 0.199           | 128.7%      | 0.112            |
| <b>Total Wages</b>   | <b>36.388</b>   | <b>36.668</b>   | <b>0.8%</b> | <b>0.280</b>     |
| Health & Welfare Benefits                                      | 8.631           | 8.631           | 0.0%        | 0.000            |
| RR Retirement & Medicare                                       | 6.963           | 7.002           | 0.6%        | 0.039            |
| Unemployment Insurance   | 0.606           | 0.606           | 0.0%        | 0.000            |
| Other  | 0.173           | 0.217           | 25.4%       | 0.044            |
| <b>Total Supplements</b>                                       | <b>\$16.373</b> | <b>\$16.456</b> | <b>0.5%</b> | <b>0.083</b>     |
| <b>Total Labor</b>   | <b>\$52.761</b> | <b>\$53.124</b> |             |                  |
| <b>Wage Index<sup>1</sup></b>                                  | <b>311.4</b>    | <b>313.8</b>    | <b>0.8%</b> |                  |
| <b>Supplements Index<sup>2</sup></b>                           | <b>605.1</b>    | <b>608.1</b>    | <b>0.5%</b> |                  |
| <b>Total labor Index, 2009 Weights<sup>3</sup></b>             | <b>399.2</b>    | <b>401.8</b>    |             |                  |
| <b>Labor Index (linked)<sup>4</sup></b>                        | <b>379.6</b>    | <b>382.1</b>    | <b>0.7%</b> |                  |

<sup>1</sup> 1980 wage rate \$11,685

<sup>2</sup> 1980 supplements rate \$2,706

<sup>3</sup> 2009 weights: wages, supplements 70.1% 29.9%

<sup>4</sup> 2011Q3 linked Index = 2011Q2 linked x (2011Q3 / 2011Q2)

$$= 379.6 \quad \times \quad 401.8 / \quad 399.2$$

## Fuel

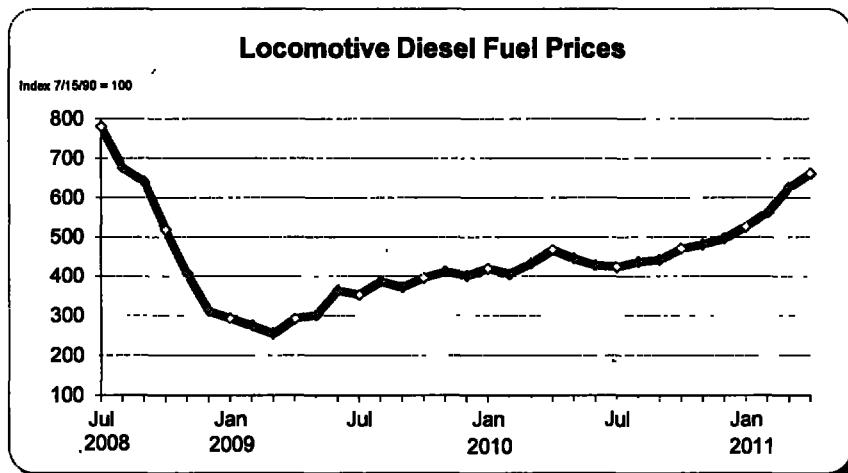
### Third Quarter 2011

The forecast for fuel is based on: (1) a survey of railroad fuel purchasing officers concerning current price and volume levels, (2) expectations of railroad purchasing officers based on their own forecast models and discussions with their major suppliers, and (3) a consensus of petroleum industry experts and general business publications.

Crude oil futures prices were above \$100 per barrel for the month of April, but fell below \$100 in May.\* Inventories were above the average range during that period. In early June, disappointing news relating to the U.S. economy contributed more downward pressure on oil prices.

Locomotive diesel fuel prices have trended upward (with a few "dips") since a March 2009 "trough". April 2011 is the latest month available for locomotive diesel fuel prices, but data for diesel fuel, heating oil and other distillates – which have a reasonable degree of correlation with locomotive diesel fuel – are available for later periods\*\*. Data provided by the U.S. Energy Information Administration show lower prices in recent weeks and inventories at the high-end of the average range.

Railroads believe locomotive diesel fuel prices for July 2011 (Q3) will be 3.9 percent lower than the second quarter's (represented by April in the Fuel Index) average price actually paid. However, because the second quarter *forecast* was much too low, the third quarter 2011 forecast is 6.5 percent higher than the second quarter forecast.



|                                       |       |
|---------------------------------------|-------|
| Forecast Fuel Index                   | 392.3 |
| Change from previous quarter forecast | 6.5%  |
| Change from previous quarter actual   | -3.9% |

\* Diesel fuel used by locomotives is made from refined crude oil, and therefore usually has some price correlation

\*\* Heating oil and locomotive diesel fuel are part of a group of closely related products, commonly labeled as distillates, that differ mostly by their sulfur content. Because of these similarities, these fuels are produced together and have similar pricing trends.

## **Materials & Supplies**

### **Third Quarter 2011**

The third quarter 2011 Materials & Supplies Index increased 3.5 percent from its second quarter value. The increase was caused by higher prices paid for two of the three major materials categories: Metals and Miscellaneous products. The index is still below its all-time high of 258.8 set for the first quarter of 2009.

**2011Q3 Materials & Supplies Index = 257.8**

**2011Q2 Materials & Supplies Index = 249.0**

|                   |                         |
|-------------------|-------------------------|
| <b>Difference</b> | <b>8.8 basis points</b> |
|                   | <b>or</b>               |
|                   | <b>3.5 %</b>            |

## Equipment Rents

### Third Quarter 2011

The Equipment Rents Index consists of two components – car hire and lease rentals. The methodology used to create these two components and the final Equipment Rents Index are explained below.

#### **Car Hire**

The car hire component is indexed using data from the Car Hire Accounting Rate Master (CHARM) file. Car hire rates for the forecast quarter are estimated based on data for the most recent month available. For the first quarter, December 1 of the previous year is used. For the second, third and fourth quarters; March 1, June 1, and September 1 are used, respectively. Using data retrieved from the latest CHARM file, an average rate per car is developed. Next, those average rates are grouped into car type categories to create an overall summary of car hire rates. The summary rates are then compared from quarter to quarter to determine the Car Hire Index.

#### **Lease Rentals**

The lease rentals portion of the Equipment Rents Index uses the Producer Price Index for Industrial Commodities less Fuel and Related Products and Power (PPI-LF). The Commission adopted this surrogate in its decision served March 13, 1987. The AAR uses six years of historical data to derive its forecast for the PPI-LF. The forecast is used not only for lease rentals, but also for the "Other" component of the All-Inclusive Index. Appendix G discusses the forecast in more detail.

#### **Equipment Rents Index Calculation**

The table below calculates the Equipment Rents Index, which increased 2.8 percent. The third quarter Car Hire portion of the Index increased 0.2 percent, caused by small increases (since March) for privately-owned cars. A 4.4 percent increase for the PPI-LF (see Appendix G) used as a proxy for Lease Rentals, combined with the 0.2 percent increase for Car Hire, caused the Equipment Rents Index to increase 2.8 percent.

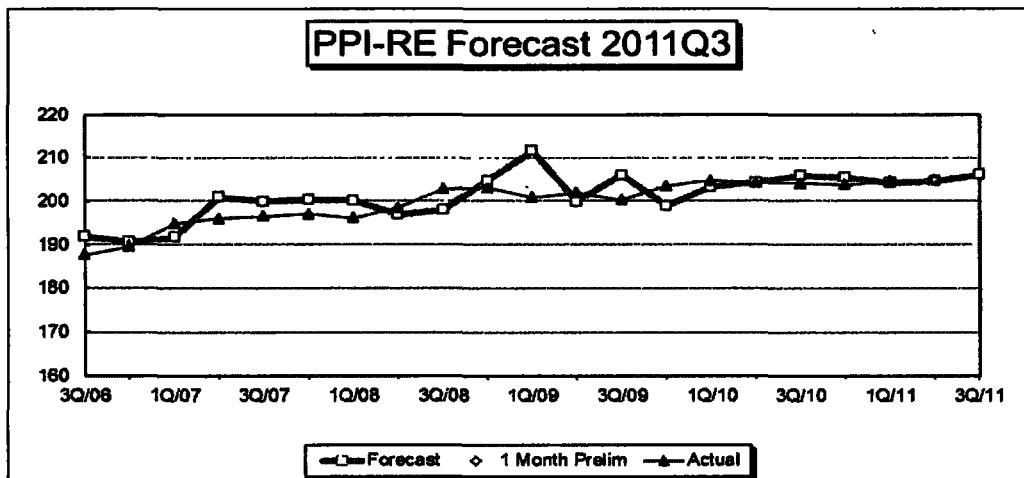
|                           | 2009<br>Weight | 2011Q2 | 2011Q3 | Percent<br>Change |
|---------------------------|----------------|--------|--------|-------------------|
| Car Hire                  | 42.2%          | 178.6  | 178.9  | 0.2 %             |
| Lease Rentals             | 57.8%          | 212.9  | 222.3  | 4.4               |
| Weighted Average          |                | 198.4  | 204.0  | 2.8               |
| Weighted Average (Linked) |                | 203.1  | 208.8  | 2.8               |

## Depreciation

### Third Quarter 2011

The Producer Price Index for Railroad Equipment (PPI-RE) is used to index depreciation expense. The PPI-RE is forecast using an ARIMA (Auto-Regressive Integrated Moving Average) process where a statistical package picks the model that best fits the historical data set (see next page), and that model is then used for the forecast. The historical data set contains 6 years of monthly data (a sample size of 72), where the most recent available data point is the first month of the quarter prior to the forecast quarter. For a first quarter forecast, the most recent month of data available would be for October of the prior year. For a second quarter forecast, January would normally be the most recent period available. April and July would be the most recent months available for third and fourth quarter forecasts, respectively. The output from the forecast model is shown on page 2 of this appendix on a 1982=100 basis. The figure forecast by the model reflects monthly PPI-RE figures that changed by only small amounts during 2010, but had some bigger increases in 2011.

|  |       |
|--|-------|
| Forecast of Depreciation Index (1982=100)          | 186.3 |
| Forecast of Depreciation Index (1980=100)          | 206.1 |
| Change from previous quarter forecast              | 0.7%  |
| Change from actual first month of previous quarter | 0.6%  |
| Change from same quarter of prior year (actual)    | 1.0%  |



## Depreciation

### Third Quarter 2011

#### **PPI RAILROAD EQUIPMENT**

Recommended model: Exponential Smoothing

Forecast Model for PPIRE

Holt exponential smoothing: Linear trend, No seasonality

| Component | Smoothing Weight | Final Value |
|-----------|------------------|-------------|
| Level     | 0.91182          | 185.22      |
| Trend     | 0.01997          | 0.27406     |

#### **Within-Sample Statistics**

|                      |                              |
|----------------------|------------------------------|
| Sample size 72       | Number of parameters 2       |
| Mean 177             | Standard deviation 7.584     |
| R-square 0.9812      | Adjusted R-square 0.981      |
| Durbin-Watson 2.015  | Ljung-Box(18)=20.03 P=0.6691 |
| Forecast error 1.046 | BIC 1.094                    |
| MAPE 0.004123        | RMSE 1.031                   |
| MAD 0.7289           |                              |

#### **Actual Values for the Most Recent 6 Periods:**

| Date    | Actual  |
|---------|---------|
| 2010-11 | 184.200 |
| 2010-12 | 184.200 |
| 2011-01 | 185.000 |
| 2011-02 | 184.900 |
| 2011-03 | 185.200 |
| 2011-04 | 185.200 |

#### **Forecasted Values**

| Date           | 2.5 Lower      | Forecast       | 97.5 Upper     |
|----------------|----------------|----------------|----------------|
| 2011-05        | 183.354        | 185.499        | 187.644        |
| 2011-06        | 182.843        | 185.773        | 188.702        |
| 2011-07        | 182.503        | 186.047        | 189.591        |
| 2011-08        | 182.254        | 186.321        | 190.388        |
| 2011-09        | 182.065        | 186.595        | 191.125        |
| <b>QTR AVG</b> | <b>182.274</b> | <b>186.321</b> | <b>190.368</b> |

## Interest

### Third Quarter 2011

The Interstate Commerce Commission, in its decision served February 28, 1989, revised the All-Inclusive Index methodology to include a specific interest component, which is to track changes in the average interest rate from year to year. The interest rate is essentially the embedded cost of debt, i.e., total interest expense divided by average total long term debt. The interest rate is calculated for the most recent year and used until the next year's figures are available. Typically in the fourth quarter filing, the interest rate is updated to the new level. The source for interest expense is Schedule 210, column b, from the R-1 annual report. The lines used from current R-1 annual reports are listed below. The source for average total debt is Schedule 200 from the R-1 annual report. The sums of data from columns b and c (ending and beginning balances) are combined and divided by 2 to compute an average balance. The line numbers are listed below. Beginning with fourth quarter 2010, the Interest Index is based on data for 2009.

#### **Interest Expense (Schedule 210)**

- Line
- 42 Total Fixed Charges
  - 44 Contingent Interest
  - less
  - 22 Release of Premium on Funded Debt

#### **Average Total Debt (Schedule 200)**

- Line
- 30 Current Loans and Notes Payable
  - 39 Equipment Obligations and Other Long Term Debt Due Within One Year
  - 41 Funded Debt Unmatured - Non-Current
  - 42 Equipment Obligations - Non-Current
  - 43 Capitalized Lease Obligations - Non-Current
  - 44 Debt in Default - Non-Current
  - 45 Accounts Payable: Affiliated Companies - Non-Current
  - 46 Unamortized Debt Premium - Non-Current

|               |                       |             |
|---------------|-----------------------|-------------|
| 2009          | Interest Rate         | 6.63%       |
| 1980          | Interest Rate         | 7.85%       |
| <b>2011Q3</b> | <b>Interest Index</b> | <b>84.5</b> |
| <b>2011Q2</b> | <b>Interest Index</b> | <b>84.5</b> |
|               | Percent Change        | 0.0%        |

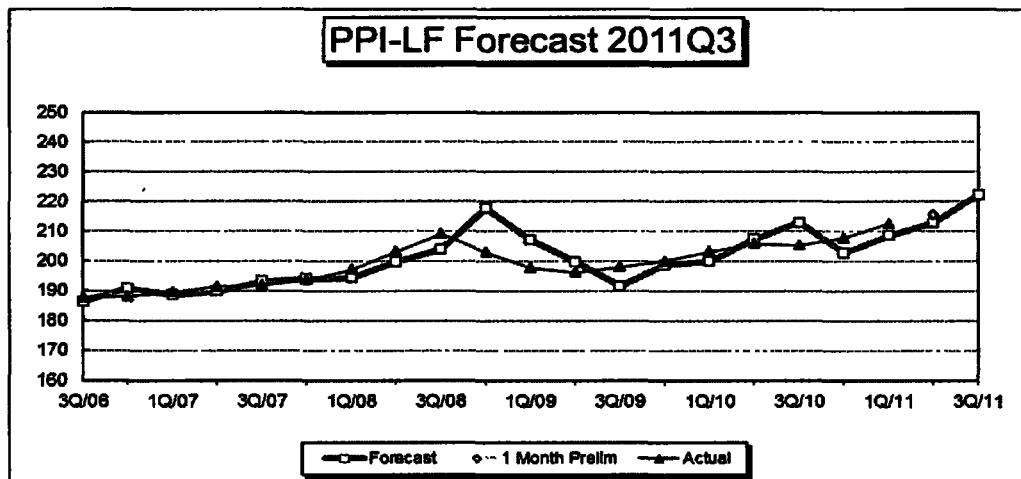
## Other Expenses

### Third Quarter 2011

The Producer Price Index for Industrial Commodities less Fuels and Related Products and Power (PPI-LF) is used to index purchased services, casualties and insurance, loss and damage, taxes (other than income and payroll), general and administrative expenses, and lease rentals. These expenses, when grouped together, are usually called "Other" expenses.

Like the PPI-RE, the PPI-LF is forecast using an ARIMA process on 6 years of monthly data (a sample size of 72) with the most recent available monthly data being the first month of the quarter prior to the forecast quarter. For a first quarter forecast, the most recent month of data available would be for October of the prior year. For a second quarter forecast, January would normally be the most recent month available. April and July would be the most recent months available for third and fourth quarter forecasts respectively. The output from the forecast model is shown on page 2 of this appendix for 1982=100. The figure forecast by the model for the third quarter reflects monthly PPI-LF figures that are increasing at higher rates in 2011. Preliminary indications are (see chart) that recent forecasts may have been slightly low, which would exacerbate the increase from the prior quarter forecast.

|  |       |
|--|-------|
| Forecast of Other Expense Index (1982=100)         | 198.3 |
| Forecast of Other Expense Index (1980=100)         | 222.3 |
| Change from previous quarter forecast              | 4.4%  |
| Change from actual first month of previous quarter | 3.1%  |
| Change from same quarter of prior year (actual)    | 8.3%  |



## Other Expenses

### Third Quarter 2011

#### PPI INDUSTRIAL COMMODITIES LESS FUELS AND RELATED PRODUCTS AND POWER

Recommended model: Exponential Smoothing

Forecast Model for PPILF

Multiplicative Winters: Linear trend, Multiplicative seasonality

Confidence limits proportional to indexes

| <b>Component</b>        | <b>Smoothing Weight</b> | <b>Final Value</b> |
|-------------------------|-------------------------|--------------------|
| Level                   | 1.00000                 | 192.30             |
| Trend                   | 0.99847                 | 1.4992             |
| Seasonal                | 0.00396                 |                    |
| <b>Seasonal Indexes</b> |                         |                    |
| January - March         | 1.00000                 | 1.00000            |
| April - June            | 1.00000                 | 1.00000            |
| July - September        | 1.00000                 | 1.00000            |
| October - December      | 1.00000                 | 1.00000            |

#### Within-Sample Statistics

|                       |                                 |
|-----------------------|---------------------------------|
| Sample size 72        | Number of parameters 3          |
| Mean 174.5            | Standard deviation 9.042        |
| R-square 0.993        | Adjusted R-square 0.9928        |
| Durbin-Watson 1.952   | ** Ljung-Box(18)=16.57 P=0.4472 |
| Forecast error 0.7657 | BIC 0.8194                      |
| MAPE 0.003201         | RMSE 0.7495                     |
| MAD 0.5624            |                                 |

#### Actual Values for the Most Recent 6 Periods:

| <b>Date</b> | <b>Actual</b> |
|-------------|---------------|
| 2010-11     | 185.400       |
| 2010-12     | 186.300       |
| 2011-01     | 188.100       |
| 2011-02     | 189.800       |
| 2011-03     | 190.800       |
| 2011-04     | 192.300       |

#### Forecasted Values

| <b>Date</b>    | <b>2.5 Lower</b> | <b>Forecast</b> | <b>97.5 Upper</b> |
|----------------|------------------|-----------------|-------------------|
| 2011-05        | 192.193          | 193.799         | 195.405           |
| 2011-06        | 191.710          | 195.298         | 198.887           |
| 2011-07        | 191.983          | 196.798         | 201.612           |
| 2011-08        | 192.511          | 198.297         | 204.083           |
| 2011-09        | 193.179          | 199.796         | 206.413           |
| <b>QTR AVG</b> | <b>192.558</b>   | <b>198.297</b>  | <b>204.036</b>    |

## Railroad and Union Abbreviations

### Third Quarter 2011

#### **Railroads**

|      |  |
|------|--|
| BLE  | Bessemer & Lake Erie Railroad (Part of CN's Grand Trunk Corp.)                                     |
| BNSF | BNSF Railway Company   |
| CC   | Chicago, Central & Pacific (Part of CN's Grand Trunk Corp. Sometimes noted as CC&P.)               |
| CN   | Canadian National Railway (Commonly known as CN, owns Grand Trunk Corporation.)                    |
| CNGT | AAR's abbreviation for Grand Trunk Corporation (Almost all of CN's U.S. operations.)               |
| CP   | Canadian Pacific (Also noted as CPR. Owns the U.S. Class I railroad Soo Line.)                     |
| CSX  | CSX Transportation   |
| D&H  | Delaware & Hudson (Canadian Pacific's U.S. operations, to be included beginning 2011Q4.)           |
| DME  | Dakota, Minnesota & Eastern (Canadian Pacific's U.S. operations, to be included beginning 2011Q4.) |
| DMIR | Duluth, Missabe & Iron Range Company (Part of CN's Grand Trunk Corp.)                              |
| DWP  | Duluth, Winnipeg & Pacific Railway (Part of CN's Grand Trunk Corp.)                                |
| EJE  | Elgin, Joliet & Eastern Railway (Part of CN's Grand Trunk Corp.)                                   |
| GTW  | Grand Trunk Western Railroad (Part of CN's Grand Trunk Corp.)                                      |
| IC   | Illinois Central Railroad (Part of CN's Grand Trunk Corp.)   |
| KCS  | Kansas City Southern Railway   |
| NS   | Norfolk Southern Combined Railroad Subsidiaries (a.k.a. Norfolk Southern Railway or NS Rail)       |
| SOO  | Soo Line Railroad (the largest of Canadian Pacific's U.S. operations.)                             |
| UP   | Union Pacific Railroad   |
| WC   | Wisconsin Central and subsidiaries (Part of CN's Grand Trunk Corp.)                                |

#### **Major Unions Involved with Railroads**

|            |   |
|------------|---|
| ATDA       | American Train Dispatchers Association  |
| BLET       | Brotherhood of Locomotive Engineers and Trainmen Div. of the International Brotherhood of Teamsters |
| BMWED      | Brotherhood of Maintenance of Way Employees Division of the International Brotherhood of Teamsters  |
| BRS        | Brotherhood of Railroad Signalmen   |
| IAM        | International Association of Machinists and Aerospace Workers                                       |
| IBBM       | International Brotherhood of Boilermakers, Iron Ship Builders, Blacksmiths, Forgers & Helpers       |
| IBEW       | International Brotherhood of Electrical Workers   |
| NCFO       | National Conference of Firemen and Oilers   |
| SMW        | Sheet Metal Workers' International Association  |
| TCU        | Transportation Communication International Union  |
| TCU-Carmen | Brotherhood of Railway Carmen Division of the Transportation Communications International Union     |
| UTU        | United Transportation Union   |
| UTU-Yard   | United Transportation Union Yardmaster Department (also noted as UTU-YMD)                           |

#### **Predecessor Unions (Some AAR databases use these old abbreviations.)**

|      |   |
|------|---|
| BLE  | Brotherhood of Locomotive Engineers (predecessor to BLET)             |
| BMWE | Brotherhood of Maintenance of Way Employees (predecessor to BMWED)    |
| BR'C | Brotherhood of Railway Carmen (predecessor to TCU-Carmen)             |
| IBFO | International Brotherhood of Firemen and Oilers (predecessor to NCFO) |

# **Workpapers Sent to STB for 2011 Q3 RCAF**

June 3, 2011

1. Index Calculation Spreadsheet (index\_calc.xls, 2 pages)
2. Summary of ST and PFTNW Hourly Rates (Summary.xls)
3. RCAF Taxable Wages adjustment calculation (TaxableRate.xls)
4. National Contracts spreadsheet, 2 sections (2 and 6 pages )
5. National Railway Labor Conference Circular for COLA
6. U.S. 2009 Benchmark spreadsheet
7. Wall Street Journal - 13 week Treasury Bill Rate from latest auction (a.k.a. 3-Mo. T-Bill)
8. 2011/Q3 RCAF Lump Sum Amortization (3 pages) Individual RR data redacted, including entire pp. 2 & 3.
9. 2011/Q3 RCAF Back Pay Amortization (2 pages) Individual RR data redacted, including entire page 2
10. Health & Welfare worksheet (1 page)
11. Railroad Retirement spreadsheet (5 pages)
12. Unemployment Insurance worksheet
13. 2-page SAS run for Unemployment Insurance
14. Eight pages of general fuel information, from the Energy Information Administration
15. Summary of Materials & Supplies (one page)
16. Car Hire Spreadsheet (2 pages) plus 2-pages of source data from June 1, 2011
17. 5 pages of PPI-RE for Depreciation including graph, BLS source data, and input/output.
18. 5 pages of PPI-LF for Other (and Lease Rentals) incl. graph, BLS source data, input/output
19. Forecast Error calculation and workpapers (9 pages: calc, index, fuel, 4 car hire, deprec, other)

**RCAF /All-Inclusive Index's Labor Index Based on 2009 Benchmarks**

|  | 3Q/10<br>09 Wts.                         | 3Q/10<br>Original                        | % Chg<br>Rebenchd               | 4Q/10                                    | % Chg<br>fr. Orig                | 1Q/11                                    | % Chg                           | 2Q/11                                    | % Chg                         | 3Q/11                                    | % Chg                         |
|--|--|--|---------------------------------|--|----------------------------------|--|---------------------------------|--|-------------------------------|--|-------------------------------|
| <b>Straight Time PFTNW</b>                             | \$28.878<br>\$6.755                      | \$28.562<br>\$7.413                      | -1.1%<br>9.7%                   | \$28.563<br>\$7.413                      | -1.1%<br>9.7%                    | \$28.610<br>\$7.426                      | 0.2%<br>0.2%                    | \$28.612<br>\$7.427                      | 0.0%<br>0.0%                  | \$28.732<br>\$7.471                      | 0.4%<br>0.6%                  |
| <b>Total</b>   | \$35.633                                 | \$35.975                                 | 1.0%                            | \$35.976                                 | 1.0%                             | \$36.036                                 | 0.2%                            | \$36.039                                 | 0.0%                          | \$36.203                                 | 0.5%                          |
| <b>Adjustments</b>                                     |  |  |                                 |  |                                  |  |                                 |  |                               |  |                               |
| Lump Sum Back Pay Other                                | \$0.136<br>\$0.022<br>\$0.077            | \$0.154<br>\$0.025<br>\$0.087            |                                 | \$0.153<br>\$0.025<br>\$0.087            |                                  | \$0.153<br>\$0.025<br>\$0.087            |                                 | \$0.225<br>\$0.037<br>\$0.087            |                               | \$0.228<br>\$0.038<br>\$0.199            |                               |
| <b>Total Wages</b>                                     | <b>\$35.868</b>                          | <b>\$36.241</b>                          | <b>1.0%</b>                     | <b>\$36.241</b>                          | <b>1.0%</b>                      | <b>\$36.301</b>                          | <b>0.2%</b>                     | <b>\$36.388</b>                          | <b>0.2%</b>                   | <b>\$36.668</b>                          | <b>0.8%</b>                   |
| Pre-Tax Reduction Taxable Wages                        | (\$1.192)<br>\$34.676                    | (\$1.238)<br>\$35.003                    |                                 | (\$1.238)<br>\$35.003                    |                                  | (\$1.243)<br>\$35.058                    |                                 | (\$1.245)<br>\$35.143                    |                               | (\$1.246)<br>\$35.422                    |                               |
| H & W RR Ret & Medicare Unemp. Insurance Other         | \$6.864<br>\$7.155<br>\$0.275<br>\$0.132 | \$7.980<br>\$6.944<br>\$0.279<br>\$0.150 | 16.3%<br>-2.9%<br>1.5%<br>13.6% | \$7.980<br>\$6.944<br>\$0.279<br>\$0.086 | 16.3%<br>-2.9%<br>1.5%<br>-34.8% | \$8.633<br>\$6.951<br>\$0.606<br>\$0.103 | 8.2%<br>0.1%<br>117.2%<br>19.8% | \$8.631<br>\$6.963<br>\$0.606<br>\$0.173 | 0.0%<br>0.2%<br>0.0%<br>68.0% | \$8.631<br>\$7.002<br>\$0.606<br>\$0.217 | 0.0%<br>0.6%<br>0.0%<br>25.4% |
| <b>Total</b>   | <b>\$14.426</b>                          | <b>\$15.353</b>                          | <b>6.4%</b>                     | <b>\$15.289</b>                          | <b>6.0%</b>                      | <b>\$16.293</b>                          | <b>6.6%</b>                     | <b>\$16.373</b>                          | <b>0.5%</b>                   | <b>\$16.456</b>                          | <b>0.5%</b>                   |
| <b>Adjustments</b>                                     |  |  |                                 |  |                                  |  |                                 |  |                               |  |                               |
| <b>Total Suppl.</b>                                    | <b>\$14.426</b>                          | <b>\$15.353</b>                          | <b>6.4%</b>                     | <b>\$15.289</b>                          | <b>6.0%</b>                      | <b>\$16.293</b>                          | <b>6.6%</b>                     | <b>\$16.373</b>                          | <b>0.5%</b>                   | <b>\$16.456</b>                          | <b>0.5%</b>                   |
| <b>Total Labor</b>                                     | <b>\$50.294</b>                          | <b>\$51.594</b>                          | <b>2.6%</b>                     | <b>\$51.530</b>                          | <b>2.5%</b>                      | <b>\$52.594</b>                          | <b>2.1%</b>                     | <b>\$52.761</b>                          | <b>0.3%</b>                   | <b>\$53.124</b>                          | <b>0.7%</b>                   |
| Wage Rate Index Suppl Index Total Labor Index '08 Wts. | 0.7010<br>0.2990<br>369.6                | 307.0<br>533.1<br>369.6                  | 1.0%<br>6.4%<br>3.3%            | 310.1<br>567.4<br>386.3                  | 1.0%<br>6.0%<br>3.1%             | 310.7<br>602.1<br>397.8                  | 0.2%<br>6.6%<br>3.0%            | 311.4<br>605.1<br>399.2                  | 0.2%<br>0.5%<br>0.4%          | 313.8<br>608.1<br>401.8                  | 0.8%<br>0.5%<br>0.7%          |
| Total Labor Index '09 Wts.                             | 374.6                                    | 387.0                                    | 3.3%                            | 386.3                                    | 3.1%                             | 397.8                                    | 3.0%                            | 399.2                                    | 0.4%                          | 401.8                                    | 0.7%                          |
| <b>Labor Index (Linked)</b>                            | <b>356.3</b>                             | <b>367.4</b>                             | <b>3.1%</b>                     | <b>378.3</b>                             | <b>3.0%</b>                      | <b>379.6</b>                             | <b>0.3%</b>                     | <b>382.1</b>                             | <b>0.7%</b>                   |  |                               |

| All Inclusive Index and RCAF  |                 |                 |                |                |                |                |                |                |                |                |
|-------------------------------|-----------------|-----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
|                               | 3Q/10<br>09 Wts | 3Q/10<br>09 Wts | 3Q/10<br>% Chg | 4Q/10<br>% Chg | 1Q/11<br>% Chg | 2Q/11<br>% Chg | 3Q/11<br>% Chg | 3Q/11<br>% Chg | 3Q/11<br>% Chg | 3Q/11<br>% Chg |
| <b>Labor</b>                  | 0.347           | 356.30          | 356.3          | 0.0%           | 367.4          | 3.1%           | 378.3          | 3.0%           | 379.6          | 0.3%           |
| <b>Fuel</b>                   | 0.149           | 270.90          | 270.9          | 0.0%           | 264.5          | -2.4%          | 296.5          | 12.1%          | 368.4          | 24.2%          |
| <b>M&amp;S</b>                | 0.051           | 241.00          | 241.0          | 0.0%           | 251.7          | 4.4%           | 248.1          | -1.4%          | 249.0          | 0.4%           |
| <b>Equip. Rents</b>           | 0.071           | 204.90          | 204.9          | 0.0%           | 199.8          | -2.5%          | 203.9          | 2.1%           | 203.1          | -0.4%          |
| <b>Depreciation</b>           | 0.139           | 205.90          | 205.9          | 0.0%           | 205.5          | -0.2%          | 204.2          | -0.6%          | 204.6          | 0.2%           |
| <b>Interest</b>               | 0.030           | 83.90           | 83.9           | 0.0%           | 84.5           | 0.7%           | 84.5           | 0.0%           | 84.5           | 0.0%           |
| <b>Other</b>                  | 0.213           | 212.90          | 212.9          | 0.0%           | 202.6          | -4.8%          | 208.6          | 3.0%           | 212.9          | 2.1%           |
| <b>Weighted Avg.</b>          | 1.000           | 268.10          | 267.3          | -0.3%          | 268.2          | 0.3%           | 277.9          | 3.6%           | 290.1          | 4.4%           |
| <b>Linked</b>                 |                 | 262.00          |                |                | 262.9          | 0.3%           | 272.4          | 3.6%           | 284.4          | 4.4%           |
| <b>Basing Factor</b>          |                 |                 |                |                |                |                |                |                |                |                |
| <b>10/1/80 basis</b>          | 102.7           | 255.10          |                |                | 256.0          | 0.4%           | 265.2          | 3.6%           | 276.9          | 4.4%           |
| <b>10/1/82</b>                | 120.9           | 216.70          |                |                | 217.5          | 0.4%           | 225.3          | 3.6%           | 235.2          | 4.4%           |
| <b>4Q/87</b>                  | 132.2           | 198.20          |                |                | 198.9          | 0.4%           | 206.1          | 3.6%           | 215.1          | 4.4%           |
| <b>4Q/92</b>                  | 156.9           | 167.00          |                |                | 167.6          | 0.4%           | 173.6          | 3.6%           | 181.3          | 4.4%           |
| <b>4Q/97</b>                  | 173.2           | 151.30          |                |                | 151.8          | 0.3%           | 157.3          | 3.6%           | 164.2          | 4.4%           |
| <b>4Q/02</b>                  | 192.1           | 136.40          |                |                | 136.9          | 0.4%           | 141.8          | 3.6%           | 148.0          | 4.4%           |
| <b>4Q/07 basis</b>            | 245.9           | 106.50          |                |                | 106.9          | 0.4%           | 110.8          | 3.6%           | 115.7          | 4.4%           |
| <b>Car Hire</b>               | 0.422           | 182.90          | 182.9          | 0.0%           | 185.0          | 1.1%           | 186.3          | 0.7%           | 178.6          | -4.1%          |
| <b>Lease Rents</b>            | 0.578           | 212.90          | 212.9          | 0.0%           | 202.6          | -4.8%          | 208.6          | 3.0%           | 212.9          | 2.1%           |
| <b>Wghted Avg Eq Rents</b>    |                 | 199.70          | 200.2          | 0.3%           | 195.2          | -2.5%          | 199.2          | 2.0%           | 198.4          | -0.4%          |
| <b>Linked Equipment Rents</b> |                 | 204.90          |                |                | 199.8          | -2.5%          | 203.9          | 2.1%           | 203.1          | -0.4%          |
| <b>Preliminary RCAF</b>       | 1.065           |                 |                |                | 1.069          | 0.38%          | 1.108          | 3.6%           | 1.157          | 4.4%           |
| <b>Forecast Error Adj.</b>    |                 |                 |                |                |                |                |                |                |                |                |
| <b>RCAF Unadjusted</b>        | 0.003           |                 |                |                | 0.035          | (0.015)        | 0.093          | -1.0%          | 0.019          | 0.020          |
| <b>PAF</b>                    | 1.068           |                 |                |                | 1.104          | 3.37%          | 1.093          | -1.0%          | 1.176          | 7.6%           |
| <b>RCAF Adjusted</b>          |                 |                 |                |                |                |                |                |                |                |                |
| <b>PAF-5</b>                  | 2.2275          |                 |                |                | 2.2342         | 0.30%          | 2.2409         | 0.30%          | 2.2487         | 0.35%          |
| <b>RCAF-5</b>                 | 0.479           |                 |                |                | 0.494          | 3.13%          | 0.488          | -1.2%          | 0.523          | 7.2%           |
| <b>PAF-5</b>                  | 2.3539          |                 |                |                | 2.3610         | 0.30%          | 2.3681         | 0.30%          | 2.3752         | 0.30%          |
| <b>RCAF-5</b>                 | 0.454           |                 |                |                | 0.468          | 3.08%          | 0.462          | -1.3%          | 0.495          | 7.1%           |

# Hourly Rate for 2011 Q3

## Straight Time and Time Paid For But Not Worked

**2011Q3 Straight Time Hourly Rate (from national spreadsheet)** \$28.561  
A \$0.28 COLA was added to national IAM, UTU and UTU-YMD unions

### **Adjustments to 2009 base:**

#### **Adjustments added 2010 Q1**

|  |                                       |       |
|--|---------------------------------------|-------|
| CN Railroads                                     | Mostly non-union wage increases       | 0.002 |
| Dispatcher 4 (BNSF, CSX, KCS, NS)                | 5% GWI for CSX ATDA-East (30% total)  | 0.001 |
| MISC. Independent BLET, Yardmasters, Dispatchers | 4.5% GWI for non-union UP dispatchers | 0.008 |
| SOO  | No change                             | 0.000 |

#### **Adjustments added 2010 Q2**

|  |   |       |
|--|---|-------|
| CN Railroads                                     | 3.24% GWI for WC BLET   | 0.001 |
| Dispatcher 4 (BNSF, CSX, KCS, NS)                | No change   | 0.000 |
| MISC. Independent BLET, Yardmasters, Dispatchers | New agreements received for BNSF BLET and CSX BLET with January 2010 wage increases | 0.044 |
| SOO  | No change   | 0.000 |

#### **Adjustments added 2010 Q3**

|  |   |       |
|--|---|-------|
| CN Railroads                                     | \$0.10 for some unions plus 6 2006 and 1 2009 contracts that AAR received in May 2010 | 0.003 |
| Dispatcher 4 (BNSF, CSX, KCS, NS)                | No change   | 0.000 |
| MISC. Independent BLET, Yardmasters, Dispatchers | 3% GWI for NS BLET  | 0.022 |
| SOO  | No change   | 0.000 |

#### **Adjustments added 2010 Q4**

|  |   |       |
|--|---|-------|
| CN Railroads                                     | Full quarter 3% GWI for WC UTU (effective Aug 1) and DWP BLET & UTU (effective Sep 1) | 0.001 |
| Dispatcher 4 (BNSF, CSX, KCS, NS)                | No change   | 0.000 |
| MISC. Independent BLET, Yardmasters, Dispatchers | No change   | 0.000 |
| SOO  | No change   | 0.000 |

#### **Adjustments added 2011 Q1**

|  |  |       |
|--|--|-------|
| CN Railroads                                     | \$0.03 COLA for most unions  | 0.001 |
| Dispatcher 4 (BNSF, CSX, KCS, NS)                | 2.5% GWI for CSX ATDA-East   | 0.001 |
| MISC. Independent BLET, Yardmasters, Dispatchers | 2% GWI for BNSF BLET, 2.5% GWI for CSX BLET, \$0.03 COLA for CSX UTU-YMD | 0.037 |
| SOO  | \$0.03 for IAM, UTU and UTU-YMD, but no impact                           | 0.000 |

#### **Adjustments added 2011 Q2**

|  |  |       |
|--|--|-------|
| CN Railroads                                     | IC/CCP BLET with retro GWIs (AAR received copy of contract late) | 0.002 |
| Dispatcher 4 (BNSF, CSX, KCS, NS)                | No change  | 0.000 |
| MISC. Independent BLET, Yardmasters, Dispatchers | No change  | 0.000 |
| SOO  | No change  | 0.000 |

#### **Adjustments added 2011 Q3**

|  |   |       |
|--|---|-------|
| CN Railroads                                     | \$0.28 COLA for most unions                     | 0.008 |
| Dispatcher 4 (BNSF, CSX, KCS, NS)                | No change                                       | 0.000 |
| MISC. Independent BLET, Yardmasters, Dispatchers | 5% GWI for NS BLET, \$0.28 COLA for CSX UTU-YMD | 0.039 |
| SOO  | \$0.28 for IAM, UTU and UTU-YMD                 | 0.001 |

**Adjusted STHR Total** \$28.732

### **Pay For Time Not Worked**

|                                   |                   |         |
|-----------------------------------|-------------------|---------|
| PFTNW (from national spreadsheet) |                   | \$7.427 |
| Ratio Adj STHR to Nat STHR        | 28.732 / 28.561 = | 1.00599 |

**Adjusted Pay For Time Not Worked** \$7.471

#### **Notes:**

1. CN Railroads includes B&LE, CC&P, DMR, DW&P, EJE, GTW, IC, and WC
2. "Dispatcher 4" was benchmarked based on 2009 Wage Statistics as independent, even though the new national ATDA contract was signed September 1, 2007.

## RCAF Taxable Wages

(To Use for Railroad Retirement and Unemployment Insurance Payroll Tax Calculations)

In the RCAF calculation, Total Wages are the wages paid, while Taxable Wages are the wages on which to base payroll tax calculations. The difference is caused by pre-tax employee contributions to help pay Health & Welfare costs. This page calculates that wage rate difference.

The national agreements feature employee Health & Welfare cost sharing. Some of the independent agreements adopt the dollar amount contributed under the national agreement, and some have their own employee contribution rate such as the CN Management H&W Plan. This Cost Sharing is a pre-tax employee contribution to Health & Welfare insurance premiums paid by the employer. The employee contribution reduces employer Health & Welfare costs, while the Health & Welfare insurance premiums paid to the provider are unchanged. In the RCAF calculation, the reduction to the employer's Health & Welfare costs affect the Supplements portion of the Labor component of the index. The Taxable Wage Rate is used for Railroad Retirement and Unemployment Insurance calculations.

### Reduction Calculation for 3Q/2011

U.S. ST Hours = 285,665,673

Wage Statistics are for 2009.

| Union Group  | Employees | Mo. Rate   | Annual \$          |
|--|-----------|------------|--------------------|
| National BLET (BNSF, CSX, KCS, NS, UP)             | 22,915    | (\$200.00) | (\$54,996,000.00)  |
| National BMWE (BNSF, CSX, KCS, NS, UP)             | 23,526    | (\$200.00) | (\$56,462,400.00)  |
| National BRS (BNSF, CSX, KCS, NS, UP)              | 6,211     | (\$200.00) | (\$14,906,400.00)  |
| National IAM (BNSF, CSX, KCS, NS, UP)              | 6,631     | (\$202.84) | (\$16,140,384.48)  |
| National IBBM (BNSF, CSX, KCS, NS, UP)             | 844       | (\$200.00) | (\$2,025,600.00)   |
| National IBEW (BNSF, CSX, KCS, NS, UP)             | 5,047     | (\$200.00) | (\$12,112,800.00)  |
| National NCFO (BNSF, CSX, KCS, NS, UP)             | 2,356     | (\$200.00) | (\$5,654,400.00)   |
| National SMW (BNSF, CSX, KCS, NS, UP)              | 971       | (\$200.00) | (\$2,330,400.00)   |
| National TCU (BNSF, CSX, KCS, NS, UP)              | 6,300     | (\$200.00) | (\$15,120,000.00)  |
| National TCU-CAR (BNSF, CSX, KCS, NS, UP)          | 9,633     | (\$200.00) | (\$23,119,200.00)  |
| National UTU (BNSF, CSX, KCS, NS, UP)              | 37,000    | (\$202.90) | (\$90,087,600.00)  |
| National UTU-Yardmasters (BNSF, CSX, KCS, NS)      | 1,576     | (\$202.71) | (\$3,833,651.52)   |
| Indep. Dispatchers (wt avg BNSF, CSX, KCS, NS)     | 1,797     | (\$200.00) | (\$4,312,800.00)   |
| Independent CNGT (wt avg all 104 union categories) | 5,978     | (\$121.42) | (\$8,710,185.12)   |
| Independent SOO (wt avg all 13 unions)             | 2,250     | (\$200.92) | (\$5,424,840.00)   |
| Independent UP (Yardmasters only)                  | 424       | (\$200.00) | (\$1,017,600.00)   |
| Total Union  | 133,459   |            | (\$316,254,261.12) |
| All Other @ \$3,295,319.08 total per month         |           |            | (\$39,543,828.96)  |
| Total  |           |            | (\$355,798,090.08) |

|                                       |               |
|---------------------------------------|---------------|
| Reduction in Wage Rate Per ST Hour    | -\$1.24550523 |
| Deduct this amount from the Wage Rate | -\$1.246      |

## National Contracts U.S.

| Straight Time Hourly Rate |         |         |         |         |         |         |         |         |         |         |         |         | Check Sum |         |           |
|---------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|---------|-----------|
|                           | UTU     | TCU     | BLET    | SMMIA   | BRS     | BMWE    | TCU-CAR | NCFO    | IAM     | IBBM    | IBEW    | ATDA    | YDMSTR    | OTHER   | Check Sum |
| Weight                    | 0.22231 | 0.04073 | 0.16239 | 0.00611 | 0.04223 | 0.15795 | 0.06417 | 0.01498 | 0.04267 | 0.00537 | 0.03279 | 0.01555 | 0.01223   | 0.18053 | 1.00000   |
| 2009 Avg.                 | 24.129  | 24.750  | 24.981  | 24.642  | 26.199  | 22.237  | 24.409  | 20.331  | 24.835  | 23.461  | 25.084  | 34.485  | 31.896    | 42.756  | 374.194   |
| 12/31/09                  | 24.658  | 25.279  | 25.429  | 25.180  | 26.762  | 22.718  | 24.937  | 20.775  | 25.376  | 23.972  | 25.629  | 34.795  | 32.562    | 42.756  | 380.829   |
| 1/1/10                    | 24.658  | 25.279  | 25.429  | 25.180  | 26.762  | 22.718  | 24.937  | 20.775  | 25.376  | 23.972  | 25.629  | 34.795  | 32.562    | 44.680  |           |
| 4/1/10                    | 24.658  | 25.279  | 25.429  | 25.180  | 26.762  | 22.718  | 24.937  | 20.775  | 25.376  | 23.972  | 25.629  | 34.795  | 32.562    | 44.680  |           |
| 7/1/10                    | 24.658  | 25.279  | 25.429  | 25.180  | 26.762  | 22.718  | 24.937  | 20.775  | 25.376  | 23.972  | 25.629  | 34.795  | 32.562    | 44.680  |           |
| 10/1/10                   | 24.658  | 25.279  | 25.429  | 25.180  | 26.762  | 22.718  | 24.937  | 20.775  | 25.376  | 23.972  | 25.629  | 34.795  | 32.562    | 44.680  |           |
| 1/1/11                    | 24.687  | 25.279  | 25.429  | 25.180  | 26.762  | 22.718  | 24.937  | 20.775  | 25.404  | 23.972  | 25.629  | 34.795  | 32.576    | 44.680  |           |
| 4/1/11                    | 24.687  | 25.279  | 25.429  | 25.180  | 26.762  | 22.718  | 24.937  | 20.775  | 25.404  | 23.972  | 25.629  | 34.795  | 32.576    | 44.680  |           |
| 7/1/11                    | 24.952  | 25.279  | 25.429  | 25.180  | 26.762  | 22.718  | 24.937  | 20.775  | 25.672  | 23.972  | 25.629  | 34.795  | 32.705    | 44.680  |           |

| Weighted Straight Time Hourly Rate |       |       |       |       |       |       |         |       |       |       |       |       | Total  |       |        |
|------------------------------------|-------|-------|-------|-------|-------|-------|---------|-------|-------|-------|-------|-------|--------|-------|--------|
|                                    | UTU   | TCU   | BLET  | SMMIA | BRS   | BMWE  | TCU-CAR | NCFO  | IAM   | IBBM  | IBEW  | ATDA  | YDMSTR | OTHER | Total  |
| 2009 Avg.                          | 5.364 | 1.008 | 4.057 | 0.151 | 1.106 | 3.512 | 1.566   | 0.305 | 1.060 | 0.126 | 0.823 | 0.536 | 0.390  | 7.719 | 27.722 |
| 12/31/09                           | 5.482 | 1.030 | 4.129 | 0.154 | 1.130 | 3.588 | 1.600   | 0.311 | 1.083 | 0.129 | 0.840 | 0.541 | 0.398  | 7.719 | 28.134 |
| 1/1/10                             | 5.482 | 1.030 | 4.129 | 0.154 | 1.130 | 3.588 | 1.600   | 0.311 | 1.083 | 0.129 | 0.840 | 0.541 | 0.398  | 8.066 | 28.481 |
| 4/1/10                             | 5.482 | 1.030 | 4.129 | 0.154 | 1.130 | 3.588 | 1.600   | 0.311 | 1.083 | 0.129 | 0.840 | 0.541 | 0.398  | 8.066 | 28.481 |
| 7/1/10                             | 5.482 | 1.030 | 4.129 | 0.154 | 1.130 | 3.588 | 1.600   | 0.311 | 1.083 | 0.129 | 0.840 | 0.541 | 0.398  | 8.066 | 28.481 |
| 10/1/10                            | 5.482 | 1.030 | 4.129 | 0.154 | 1.130 | 3.588 | 1.600   | 0.311 | 1.083 | 0.129 | 0.840 | 0.541 | 0.398  | 8.066 | 28.481 |
| 1/1/11                             | 5.488 | 1.030 | 4.129 | 0.154 | 1.130 | 3.588 | 1.600   | 0.311 | 1.084 | 0.129 | 0.840 | 0.541 | 0.398  | 8.066 | 28.489 |
| 4/1/11                             | 5.488 | 1.030 | 4.129 | 0.154 | 1.130 | 3.588 | 1.600   | 0.311 | 1.084 | 0.129 | 0.840 | 0.541 | 0.398  | 8.066 | 28.489 |
| 7/1/11                             | 5.547 | 1.030 | 4.129 | 0.154 | 1.130 | 3.588 | 1.600   | 0.311 | 1.096 | 0.129 | 0.840 | 0.541 | 0.400  | 8.066 | 28.561 |

Note: The 2009 Average and 12/31/09 Straight Time Rates are the industry rates, and include all Class I railroad employees. The rates for 1/1/10 through 7/1/11 are based on the industry year-end rates updated by NATIONAL UNION wage increases using contract information. These national increases are diluted using "percent national" ratios to account for non-national union contracts. The impacts of non-national (or independent contract) increases after 2009 are not shown on this page and are handled separately.

## National Contracts U.S.

|           | Pay For Time Not Worked Hourly Rate |         |         |         |         |         |         |         |         |         |         |         |         |         |         |
|-----------|-------------------------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
|           | UTU                                 | TCU     | BLET    | SMWIA   | BRS     | BMWWE   | TCU-CAR | NCFO    | IAM     | IBBM    | IBEW    | ATDA    | YDMSTR  | OTHER   | Total   |
| Weight    | 0.22231                             | 0.04073 | 0.16239 | 0.00611 | 0.04223 | 0.15795 | 0.06417 | 0.01498 | 0.04267 | 0.00537 | 0.03279 | 0.01555 | 0.01223 | 0.18053 | 1.00000 |
| 2009 Avg. | 11.696                              | 6.332   | 12.641  | 4.494   | 6.233   | 4.780   | 4.583   | 3.571   | 5.013   | 4.954   | 5.200   | 7.604   | 9.613   | 1.586   | 88.299  |
| 12/31/09  | 11.953                              | 6.467   | 12.867  | 4.592   | 6.367   | 4.883   | 4.682   | 3.649   | 5.122   | 5.062   | 5.313   | 7.672   | 9.814   | 1.586   |         |
| 1/1/10    | 11.953                              | 6.467   | 12.867  | 4.592   | 6.367   | 4.883   | 4.682   | 3.649   | 5.122   | 5.062   | 5.313   | 7.672   | 9.814   | 1.657   |         |
| 4/1/10    | 11.953                              | 6.467   | 12.867  | 4.592   | 6.367   | 4.883   | 4.682   | 3.649   | 5.122   | 5.062   | 5.313   | 7.672   | 9.814   | 1.657   |         |
| 7/1/10    | 11.953                              | 6.467   | 12.867  | 4.592   | 6.367   | 4.883   | 4.682   | 3.649   | 5.122   | 5.062   | 5.313   | 7.672   | 9.814   | 1.657   |         |
| 10/1/10   | 11.953                              | 6.467   | 12.867  | 4.592   | 6.367   | 4.883   | 4.682   | 3.649   | 5.122   | 5.062   | 5.313   | 7.672   | 9.814   | 1.657   |         |
| 1/1/11    | 11.966                              | 6.467   | 12.867  | 4.592   | 6.367   | 4.883   | 4.682   | 3.649   | 5.128   | 5.062   | 5.313   | 7.672   | 9.819   | 1.657   |         |
| 4/1/11    | 11.966                              | 6.467   | 12.867  | 4.592   | 6.367   | 4.883   | 4.682   | 3.649   | 5.128   | 5.062   | 5.313   | 7.672   | 9.819   | 1.657   |         |
| 7/1/11    | 12.095                              | 6.467   | 12.867  | 4.592   | 6.367   | 4.883   | 4.682   | 3.649   | 5.182   | 5.062   | 5.313   | 7.672   | 9.857   | 1.657   |         |

|           | Pay For Time Not Worked Hourly Rate |       |       |       |       |       |         |       |       |       |       |       |        |       |       |
|-----------|-------------------------------------|-------|-------|-------|-------|-------|---------|-------|-------|-------|-------|-------|--------|-------|-------|
|           | UTU                                 | TCU   | BLET  | SMWIA | BRS   | BMWWE | TCU-CAR | NCFO  | IAM   | IBBM  | IBEW  | ATDA  | YDMSTR | OTHER | Total |
| 2009 Avg. | 2.600                               | 0.258 | 2.053 | 0.027 | 0.263 | 0.755 | 0.294   | 0.054 | 0.214 | 0.027 | 0.171 | 0.118 | 0.286  | 7.237 |       |
| 12/31/09  | 2.657                               | 0.263 | 2.090 | 0.028 | 0.269 | 0.771 | 0.300   | 0.055 | 0.219 | 0.027 | 0.174 | 0.119 | 0.120  | 0.286 | 7.379 |
| 1/1/10    | 2.657                               | 0.263 | 2.090 | 0.028 | 0.269 | 0.771 | 0.300   | 0.055 | 0.219 | 0.027 | 0.174 | 0.119 | 0.120  | 0.299 | 7.392 |
| 4/1/10    | 2.657                               | 0.263 | 2.090 | 0.028 | 0.269 | 0.771 | 0.300   | 0.055 | 0.219 | 0.027 | 0.174 | 0.119 | 0.120  | 0.299 | 7.392 |
| 7/1/10    | 2.657                               | 0.263 | 2.090 | 0.028 | 0.269 | 0.771 | 0.300   | 0.055 | 0.219 | 0.027 | 0.174 | 0.119 | 0.120  | 0.299 | 7.392 |
| 10/1/10   | 2.657                               | 0.263 | 2.090 | 0.028 | 0.269 | 0.771 | 0.300   | 0.055 | 0.219 | 0.027 | 0.174 | 0.119 | 0.120  | 0.299 | 7.392 |
| 1/1/11    | 2.660                               | 0.263 | 2.090 | 0.028 | 0.269 | 0.771 | 0.300   | 0.055 | 0.219 | 0.027 | 0.174 | 0.119 | 0.120  | 0.299 | 7.395 |
| 4/1/11    | 2.660                               | 0.263 | 2.090 | 0.028 | 0.269 | 0.771 | 0.300   | 0.055 | 0.219 | 0.027 | 0.174 | 0.119 | 0.120  | 0.299 | 7.395 |
| 7/1/11    | 2.689                               | 0.263 | 2.090 | 0.028 | 0.269 | 0.771 | 0.300   | 0.055 | 0.221 | 0.027 | 0.174 | 0.119 | 0.121  | 0.299 | 7.427 |

**U.S. National Contract**

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**UTU**

| <b>Percentage Increase</b> | <b>Cents Increase</b> | <b>Applicable</b> | <b>ST HR</b> | <b>PFTNW HR</b> |
|----------------------------|-----------------------|-------------------|--------------|-----------------|
| 2009 Industry Avg.         |                       |                   | 24.12851     | 11.69581        |
| 12/31/09 Industry Rate     |                       |                   | 24.65831     | 11.95262        |
| 1/1/10                     | 94.612%               | 24.65831          | 11.95262     |                 |
| 4/1/10                     | 94.612%               | 24.65831          | 11.95262     |                 |
| 7/1/10                     | 94.612%               | 24.65831          | 11.95262     |                 |
| 10/1/10                    | 94.612%               | 24.65831          | 11.95262     |                 |
| 1/1/11                     | 0.03000               | 94.612%           | 24.68669     | 11.96638        |
| 4/1/11                     |                       | 94.612%           | 24.68669     | 11.96638        |
| 7/1/11                     | 0.28000               | 94.612%           | 24.95160     | 12.09479        |

**TCU**

| <b>Percentage Increase</b> | <b>Cents Increase</b> | <b>Applicable</b> | <b>ST HR</b> | <b>PFTNW HR</b> |
|----------------------------|-----------------------|-------------------|--------------|-----------------|
| 2009 Industry Avg.         |                       |                   | 24.74989     | 6.33203         |
| 12/31/09 Industry Rate     |                       |                   | 25.27907     | 6.46742         |
| 1/1/10                     | 88.407%               | 25.27907          | 6.46742      |                 |
| 4/1/10                     | 88.407%               | 25.27907          | 6.46742      |                 |
| 7/1/10                     | 88.407%               | 25.27907          | 6.46742      |                 |
| 10/1/10                    | 88.407%               | 25.27907          | 6.46742      |                 |
| 1/1/11                     | 88.407%               | 25.27907          | 6.46742      |                 |
| 4/1/11                     | 88.407%               | 25.27907          | 6.46742      |                 |
| 7/1/11                     | 88.407%               | 25.27907          | 6.46742      |                 |

**BLET**

| <b>Percentage Increase</b> | <b>Cents Increase</b> | <b>Applicable</b> | <b>ST HR</b> | <b>PFTNW HR</b> |
|----------------------------|-----------------------|-------------------|--------------|-----------------|
| 2009 Industry Avg.         |                       |                   | 24.98057     | 12.64060        |
| 12/31/09 Industry Rate     |                       |                   | 25.42879     | 12.86741        |
| 1/1/10                     | 32.734%               | 25.42879          | 12.86741     |                 |
| 4/1/10                     | 32.734%               | 25.42879          | 12.86741     |                 |
| 7/1/10                     | 32.734%               | 25.42879          | 12.86741     |                 |
| 10/1/10                    | 32.734%               | 25.42879          | 12.86741     |                 |
| 1/1/11                     | 32.734%               | 25.42879          | 12.86741     |                 |
| 4/1/11                     | 32.734%               | 25.42879          | 12.86741     |                 |
| 7/1/11                     | 32.734%               | 25.42879          | 12.86741     |                 |

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**SMWIA**

| <b>Percentage Increase</b>    | <b>Cents Increase</b> | <b>Applicable</b> | <b>ST HR</b> | <b>PFTNW</b> |
|-------------------------------|-----------------------|-------------------|--------------|--------------|
|                               |                       |                   |              | <b>HR</b>    |
| <b>2009 Industry Avg.</b>     |                       |                   | 24.64178     | 4 49376      |
| <b>12/31/09 Industry Rate</b> |                       |                   | 25.18001     | 4.59191      |
| 1/1/10                        | 97.564%               | 25.18001          | 4.59191      |              |
| 4/1/10                        | 97.564%               | 25.18001          | 4.59191      |              |
| 7/1/10                        | 97.564%               | 25.18001          | 4.59191      |              |
| 10/1/10                       | 97.564%               | 25.18001          | 4.59191      |              |
| 1/1/11                        | 97.564%               | 25.18001          | 4.59191      |              |
| 4/1/11                        | 97.564%               | 25.18001          | 4.59191      |              |
| 7/1/11                        | 97.564%               | 25.18001          | 4.59191      |              |

**BRS**

| <b>Percentage Increase</b>    | <b>Cents Increase</b> | <b>Applicable</b> | <b>ST HR</b> | <b>PFTNW</b> |
|-------------------------------|-----------------------|-------------------|--------------|--------------|
|                               |                       |                   |              | <b>HR</b>    |
| <b>2009 Industry Avg.</b>     |                       |                   | 26.19918     | 6.23275      |
| <b>12/31/09 Industry Rate</b> |                       |                   | 26.76237     | 6.36673      |
| 1/1/10                        | 94.643%               | 26.76237          | 6.36673      |              |
| 4/1/10                        | 94.643%               | 26.76237          | 6.36673      |              |
| 7/1/10                        | 94.643%               | 26.76237          | 6.36673      |              |
| 10/1/10                       | 94.643%               | 26.76237          | 6.36673      |              |
| 1/1/11                        | 94.643%               | 26.76237          | 6.36673      |              |
| 4/1/11                        | 94.643%               | 26.76237          | 6.36673      |              |
| 7/1/11                        | 94.643%               | 26.76237          | 6.36673      |              |

**BMWE**

| <b>Percentage Increase</b>    | <b>Cents Increase</b> | <b>Applicable</b> | <b>ST HR</b> | <b>PFTNW</b> |
|-------------------------------|-----------------------|-------------------|--------------|--------------|
|                               |                       |                   |              | <b>HR</b>    |
| <b>2009 Industry Avg.</b>     |                       |                   | 22.23699     | 4.77977      |
| <b>12/31/09 Industry Rate</b> |                       |                   | 22.71759     | 4.88308      |
| 1/1/10                        | 92.767%               | 22.71759          | 4.88308      |              |
| 4/1/10                        | 92.767%               | 22.71759          | 4.88308      |              |
| 7/1/10                        | 92.767%               | 22.71759          | 4.88308      |              |
| 10/1/10                       | 92.767%               | 22.71759          | 4.88308      |              |
| 1/1/11                        | 92.767%               | 22.71759          | 4.88308      |              |
| 4/1/11                        | 92.767%               | 22.71759          | 4.88308      |              |
| 7/1/11                        | 92.767%               | 22.71759          | 4.88308      |              |

**U.S. National Contract**

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**TCU-Carmen**

| <b>Percentage Increase</b> | <b>Cents Increase</b> | <b>Applicable</b> | <b>ST HR</b> | <b>PFTNW HR</b> |
|----------------------------|-----------------------|-------------------|--------------|-----------------|
| 2009 Industry Avg.         |                       |                   | 24.40894     | 4.58265         |
| 12/31/09 Industry Rate     |                       |                   | 24.93719     | 4.68183         |
| 1/1/10                     | 92.794%               | 24.93719          | 4.68183      |                 |
| 4/1/10                     | 92.794%               | 24.93719          | 4.68183      |                 |
| 7/1/10                     | 92.794%               | 24.93719          | 4.68183      |                 |
| 10/1/10                    | 92.794%               | 24.93719          | 4.68183      |                 |
| 1/1/11                     | 92.794%               | 24.93719          | 4.68183      |                 |
| 4/1/11                     | 92.794%               | 24.93719          | 4.68183      |                 |
| 7/1/11                     | 92.794%               | 24.93719          | 4.68183      |                 |

**NCFO**

| <b>Percentage Increase</b> | <b>Cents Increase</b> | <b>Applicable</b> | <b>ST HR</b> | <b>PFTNW HR</b> |
|----------------------------|-----------------------|-------------------|--------------|-----------------|
| 2009 Industry Avg.         |                       |                   | 20.33148     | 3.57140         |
| 12/31/09 Industry Rate     |                       |                   | 20.77515     | 3.64934         |
| 1/1/10                     | 95.953%               | 20.77515          | 3.64934      |                 |
| 4/1/10                     | 95.953%               | 20.77515          | 3.64934      |                 |
| 7/1/10                     | 95.953%               | 20.77515          | 3.64934      |                 |
| 10/1/10                    | 95.953%               | 20.77515          | 3.64934      |                 |
| 1/1/11                     | 95.953%               | 20.77515          | 3.64934      |                 |
| 4/1/11                     | 95.953%               | 20.77515          | 3.64934      |                 |
| 7/1/11                     | 95.953%               | 20.77515          | 3.64934      |                 |

**IAM**

| <b>Percentage Increase</b> | <b>Cents Increase</b> | <b>Applicable</b> | <b>ST HR</b> | <b>PFTNW HR</b> |
|----------------------------|-----------------------|-------------------|--------------|-----------------|
| 2009 Industry Avg.         |                       |                   | 24.83462     | 5.01278         |
| 12/31/09 Industry Rate     |                       |                   | 25.37578     | 5.12202         |
| 1/1/10                     | 95.491%               | 25.37578          | 5.12202      |                 |
| 4/1/10                     | 95.491%               | 25.37578          | 5.12202      |                 |
| 7/1/10                     | 95.491%               | 25.37578          | 5.12202      |                 |
| 10/1/10                    | 95.491%               | 25.37578          | 5.12202      |                 |
| 1/1/11                     | 0.03000               | 25.40443          | 5.12780      |                 |
| 4/1/11                     | 0.28000               | 25.40443          | 5.12780      |                 |
| 7/1/11                     | 0.28000               | 25.67180          | 5.18177      |                 |

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## IBBM

|                        | <b>Percentage Increase</b> | <b>Cents Increase</b> | <b>Applicable</b> | <b>ST HR</b> | <b>PFTNW HR</b> |
|------------------------|----------------------------|-----------------------|-------------------|--------------|-----------------|
| 2009 Industry Avg.     |                            |                       |                   | 23.46139     | 4.95430         |
| 12/31/09 Industry Rate |                            |                       |                   | 23.97190     | 5.06210         |
| 1/1/10                 |                            | 93.594%               | 23.97190          | 5.06210      |                 |
| 4/1/10                 |                            | 93.594%               | 23.97190          | 5.06210      |                 |
| 7/1/10                 |                            | 93.594%               | 23.97190          | 5.06210      |                 |
| 10/1/10                |                            | 93.594%               | 23.97190          | 5.06210      |                 |
| 1/1/11                 |                            | 93.594%               | 23.97190          | 5.06210      |                 |
| 4/1/11                 |                            | 93.594%               | 23.97190          | 5.06210      |                 |
| 7/1/11                 |                            | 93.594%               | 23.97190          | 5.06210      |                 |

## IBEW

|                        | <b>Percentage Increase</b> | <b>Cents Increase</b> | <b>Applicable</b> | <b>ST HR</b> | <b>PFTNW HR</b> |
|------------------------|----------------------------|-----------------------|-------------------|--------------|-----------------|
| 2009 Industry Avg.     |                            |                       |                   | 25.08385     | 5.20007         |
| 12/31/09 Industry Rate |                            |                       |                   | 25.62873     | 5.31303         |
| 1/1/10                 |                            | 94.982%               | 25.62873          | 5.31303      |                 |
| 4/1/10                 |                            | 94.982%               | 25.62873          | 5.31303      |                 |
| 7/1/10                 |                            | 94.982%               | 25.62873          | 5.31303      |                 |
| 10/1/10                |                            | 94.982%               | 25.62873          | 5.31303      |                 |
| 1/1/11                 |                            | 94.982%               | 25.62873          | 5.31303      |                 |
| 4/1/11                 |                            | 94.982%               | 25.62873          | 5.31303      |                 |
| 7/1/11                 |                            | 94.982%               | 25.62873          | 5.31303      |                 |

## ATDA

|                        | <b>Percentage Increase</b>   | <b>Cents Increase</b> | <b>Applicable</b> | <b>ST HR</b> | <b>PFTNW HR</b> |
|------------------------|--|-----------------------|-------------------|--------------|-----------------|
| 2009 Industry Avg.     |  |                       |                   | 34.48471     | 7.60356         |
| 12/31/09 Industry Rate |  |                       |                   | 34.79547     | 7.67208         |
| 1/1/10                 |  | 0.000%                | 34.79547          | 7.67208      |                 |
| 4/1/10                 |  | 0.000%                | 34.79547          | 7.67208      |                 |
| 7/1/10                 | Each railroad has been benchmarked as independent even though a national agreement was signed 9/1/07 |                       | 0.000%            | 34.79547     | 7.67208         |
| 10/1/10                |  | 0.000%                | 34.79547          | 7.67208      |                 |
| 1/1/11                 |  | 0.000%                | 34.79547          | 7.67208      |                 |
| 4/1/11                 |  | 0.000%                | 34.79547          | 7.67208      |                 |
| 7/1/11                 |  | 0.000%                | 34.79547          | 7.67208      |                 |

# U.S. National Contract

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## YDMSTRS

|                        | Percentage Increase | Cents Increase | Applicable | ST HR    | PFTNW HR |
|------------------------|---------------------|----------------|------------|----------|----------|
| 2009 Industry Avg.     |                     |                |            | 31.89584 | 9.61348  |
| 12/31/09 Industry Rate |                     |                |            | 32.56242 | 9.81439  |
| 1/1/10                 |                     | 45.943%        | 32.56242   | 9.81439  |          |
| 4/1/10                 |                     | 45.943%        | 32.56242   | 9.81439  |          |
| 7/1/10                 |                     | 45.943%        | 32.56242   | 9.81439  |          |
| 10/1/10                |                     | 45.943%        | 32.56242   | 9.81439  |          |
| 1/1/11                 | 0.03000             | 45.943%        | 32.57621   | 9.81855  |          |
| 4/1/11                 |                     | 45.943%        | 32.57621   | 9.81855  |          |
| 7/1/11                 | 0.28000             | 45.943%        | 32.70485   | 9.85732  |          |

## OTHER

|                        | Percentage Increase | Cents Increase | Applicable | ST HR    | PFTNW HR |
|------------------------|---------------------|----------------|------------|----------|----------|
| 2009 Industry Avg.     |                     |                |            | 42.75593 | 1.58588  |
| 12/31/09 Industry Rate |                     |                |            | 42.75593 | 1.58588  |
| 1/1/10                 | 4.50%               |                | 100.000%   | 44.67994 | 1.65725  |
| 4/1/10                 |                     |                | 100.000%   | 44.67994 | 1.65725  |
| 7/1/10                 |                     |                | 100.000%   | 44.67994 | 1.65725  |
| 10/1/10                |                     |                | 100.000%   | 44.67994 | 1.65725  |
| 1/1/11                 |                     |                | 100.000%   | 44.67994 | 1.65725  |
| 4/1/11                 |                     |                | 100.000%   | 44.67994 | 1.65725  |
| 7/1/11                 |                     |                | 100.000%   | 44.67994 | 1.65725  |

## Check Sums

|  | Increase | Applicable | ST HR      | PFTNW HR  |
|--|----------|------------|------------|---|
| 2009 AVG   |          |            | 374.19366  | 88.29886  |
| 12/31/09   |          |            | 380.82871  |   |
| Should match check sum on National Increase Applicability for U.S. Total page. |          | 1119.484%  |            | All three should match check sums on U.S. Benchmark page. |
|  |          | ok matches | ok matches | ok matches  |
|  |          |            | ok matches |   |

# NATIONAL RAILWAY LABOR CONFERENCE

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April 15, 2011

**July 1, 2011 Cost-of-Living Allowance**  
**Under 2005-Round National Agreements**  
**IAM, UTU, UTU-Yardmasters**

**CIRCULAR NO. 848-8 (IAM)**

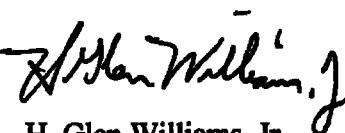
**CIRCULAR NO. 855-8 (UTU, including YARDMASTERS)**

**TO MEMBER ROADS:**

The 2005-Round National Agreements with the above-referenced organizations provide for a cost-of-living allowance to be payable on July 1, 2011. The COL adjustment will be twenty eight cents, calculated on the basis of the change in the CPI-W for the measurement period September 2010 to March 2011.

This COL adjustment will be rolled into basic rates of pay.

For all other organizations covered by the 2005-Round National Agreements, there are no COLA provisions for 2011 and beyond.



H. Glen Williams, Jr.

## U.S. 2009 Benchmark

|                    | From AAR 112-Class Wage Statistics & Survey |                 |               | ST \$ Adjusted<br>to Exclude<br>Lump Sums | 2009 Average<br>Hourly Rates | 12/31/2009<br>ST HR | ST Hrs.<br>2009<br>Weights |
|--------------------|---|-----------------|---------------|---|------------------------------|---------------------|----------------------------|
|                    | ST Hrs.                                     | ST \$           | PFTNW \$      | Union L. Sum                              |                              |                     |                            |
| UTU                | 63,507,643                                  | \$1,539,760,997 | \$742,773,523 | \$7,415,974                               | \$1,532,345,023              | \$24,129            | \$11,696                   |
| TCU                | 11,634,382                                  | 291,648,538     | 73,669,288    | 3,698,891                                 | 287,949,647                  | 24,750              | 6,332                      |
| BLET               | 46,388,717                                  | 1,294,697,495   | 586,381,287   | 135,881,051                               | 1,158,816,444                | 24,981              | 12,641                     |
| SMWIA              | 1,744,765                                   | 42,994,630      | 7,840,553     | 512                                       | 42,994,118                   | 24,642              | 4,494                      |
| BRS                | 12,062,445                                  | 316,141,520     | 75,182,190    | 115,366                                   | 316,026,154                  | 26,199              | 6,233                      |
| BMW&               | 45,120,156                                  | 1,007,892,104   | 215,664,096   | 4,555,726                                 | 1,003,336,378                | 22,237              | 4,780                      |
| TCU-CAR            | 18,330,774                                  | 447,655,086     | 84,003,529    | 220,397                                   | 447,434,689                  | 24,409              | 4,583                      |
| NCFO               | 4,279,805                                   | 87,067,282      | 15,284,910    | 52,516                                    | 87,014,766                   | 20,331              | 3,571                      |
| IAM                | 12,190,315                                  | 302,870,045     | 61,107,405    | 128,260                                   | 302,741,785                  | 24,835              | 5,013                      |
| IBBM               | 1,533,027                                   | 36,105,900      | 7,595,079     | 138,949                                   | 35,966,951                   | 23,461              | 4,954                      |
| IBEW               | 9,368,171                                   | 235,342,002     | 48,715,168    | 352,222                                   | 234,989,780                  | 25,084              | 5,200                      |
| ATDA               | 4,441,721                                   | 160,129,344     | 33,772,891    | 6,957,883                                 | 153,171,461                  | 34,485              | 7,604                      |
| UTU-YMD            | 3,492,740                                   | 113,229,195     | 33,577,392    | 1,825,326                                 | 111,403,869                  | 31,896              | 9,613                      |
| OTHER              | 51,571,012                                  | 2,204,966,331   | 81,785,551    | 0   | 2,204,966,331                | 42,756              | 1,586                      |
| AAR 112 Total      | 285,665,673                                 | 8,080,500,469   | 2,067,352,862 | 161,343,073                               | 7,919,157,396                | 27,722              | 7,237                      |
| Sum (for proofing) |   |                 |               |   |                              | 374,19366           | 88,29886                   |
|                    |   |                 |               |   |                              |                     | 380,82871                  |

Year-End Figures are calculated, based on 2009 WS-112 and union contracts, in YearEnd2009.xls exhibited in document titled "Year-End 2009 ST Hourly Rates for U.S."  
The ST Hours Weights and the Hourly Rates are full float.

## New Highs and Lows

The following explanations apply to the New York Stock Exchange, NYSE. Stocks that hit a new 52-week intraday high or low in the latest session. % CHG-Daily percentage change from the previous trading session.

| STOCK                   | 52-WK SYM HI/LO | % CHG | STOCK             | 52-WK SYM HI/LO | % CHG     | SYN HI/LO        | 52-WK CHG |
|-------------------------|-----------------|-------|-------------------|-----------------|-----------|------------------|-----------|
| <b>NYSE highs - 226</b> |                 |       |                   |                 |           |                  |           |
| AMB Prop                | AMB 37.44       | 1.4   | EnPro             | NPO 45.64       | 1.4       | OBAF 15.10       | 0.7       |
| Abercrombie A           | ANF 77.65       | -0.8  | EntPropTr         | EPRD 29.20      | -0.9      | OMEX 4.28        | 2.5       |
| ActiveNet               | ABVT 78.07      | 3.5   | EntPropTr pfc     | EPRD 21.13      | -0.9      | ONTY 6.77        | 0.6       |
| ActiveNetwork           | ACTV 18.83      | -2.4  | EgResIntl         | EQR 16.86       | 2.0       | OPTR 14.74       | 11.8      |
| AdmICEnthrd             | LCH 12.34       | 0.3   | FstBcp MIPS B     | FBBP 18.14      | 17.1      | OPTR 40.90       | 1.0       |
| Albermarle              | ALB 71.79       | 0.4   | FstBcp MIPS D     | FBBP 17.93      | 16.1      | PAET 4.47        | 2.1       |
| AlliantEngy             | LNT 41.17       | 1.6   | FstBcp MIPS C     | FBBP 17.33      | 13.4      | PSSI 29.44       | 0.9       |
| Altia6p                 | MIO 28.09       | 0.4   | FstBcp MIPS A     | FBBP 17.36      | 16.5      | PEET 52.74       | -2.5      |
| AmericanAssets          | AAT 22.58       | 1.7   | FstBcp MIPS E     | FBBP 17.35      | 19.90%    | PERF 14.29       | -0.1      |
| AmIntlGp A4             | AFF 23.79       | -0.3  | FstBcp pfj        | FRpJ 24.05      | 1.5       | QDEL 15.40       | 4.1       |
| AshfordHsptTr pfd       | AHT 24.97       | 0.4   | FstBcp Rty pfj    | FRpJ 24.10      | 1.5       | RADS 21.12       | 4.0       |
| AshfordHsptTr           | AHT 14.32       | 3.0   | FstBcp StratHg II | FHY 5.31        | 0.2       | RRGB 38.58       | -2.4      |
| Ashland                 | ASH 69.46       | 12.0  | FleetCapTr III    | FBBM 25.59      | 4.2       | RELI 14.04       | 1.9       |
| AutoZone                | AZD 299.60      | -0.9  | ForestsLabs       | FRX 36.18       | 0.7       | RMTI 15.28       | 0.4       |
| AvalnBay                | AVB 133.10      | 2.4   | Glaefelter        | GLT 15.44       | 3.3       | SAPE 14.95       | 1.2       |
| BCE Inc                 | BCE 40.49       | 0.7   | GraceWR           | GRCE 46.48      | 2.1       | SCIN 5.96        | 0.2       |
| BankampPfsl             | BAC 1160.00     | 0.7   | GrgInEngy pfA     | GDXA 73.60      | 1.8       | SQI 18.45        | -6.6      |
| BarnesNoble             | BKS 20.07       | 0.3   | GuggenheimEnFd    | GPM 9.85        | -0.9      | SGEN 19.80       | -0.8      |
| BlndRtyTr               | BMR 20.86       | 0.3   | GuggenheimEnFd    | GGE 17.89       | 1.8       | SIRU 2.44        | -1.9      |
| BikRkHsptHd III         | CYE 7.52        | -0.5  | GuggenheimEnFd    | GGE 22.47       | 1.3       | SPIN 19.81       | 6.1       |
| BikRkHsptHd V           | HYV 12.50       | -1.0  | HCAHoldings       | HCA 35.31       | 0.4       | SPEK 20.04       | -         |
| BikRkHsptHd VI          | HYT 12.23       | -0.9  | HCC InsHdg        | HCC 33.09       | 0.95%     | SUPN 11.90       | 2.8       |
| BikRkHsptHd VII         | DSU 4.40        | 0.5   | HdkJ Pfdnco       | HPI 20.98       | -0.3      | CIGI 5.35        | 5.0       |
| BikRkHsptHd VIII        | DVF 11.97       | 0.3   | HdkJ TxAdvDlv     | HTD 16.79       | 0.7       | STNR 51.09       | 1.1       |
| BikRkHsptHd IX          | FRA 16.30       | 0.5   | HlthIns           | HLS 28.50       | 0.3       | SHOO 58.00       | -2.1      |
| BikRkHsptHd X           | BHY 7.11        | -0.9  | HlthIns           | HMZ 55.00       | -0.4      | SUPG 3.35        | 0.6       |
| BikRkHsptHd XI          | SHD 13.61       | 0.5   | HeliosAdvIncFd    | HAY 8.06        | 0.8       | TLCR 29.00       | -         |
| BikRkHsptHd XII         | BT 33.45        | 2.1   | HeliosAdvIncFd    | HMM 5.44        | 1.5       | TECH 82.36       | 0.1       |
| CACT Int A              | CACI 63.90      | -2.0  | HelmutSehdHnk     | HMM 56.49       | 3.3       | TMAV 16.50       | 1.9       |
| CBIZ                    | CBZ 7.75        | 1.5   | HelmutSehdHnk     | HMM 37.75       | 1.2       | TLVF 34.53       | 4.1       |
| CBS Corp B              | CBS 28.34       | -0.1  | ImaxCp            | ICO 14.85       | 0.1       | TRIN 11.00       | -2.8      |
| CBS Corp A              | CBS/A 26.48     | 0.1   | IntCoalGp         | POT 12.52       | -0.9      | ULTA 57.17       | 1.3       |
| CF IndlIndgs            | CF 158.42       | -0.9  | KAR AuctSrvs      | KAR 20.91       | 1.8       | UPI 8.33         | 3.2       |
| CGI Gp A                | GIB 23.04       | 3.2   | KCS CitySo        | KSU 59.42       | 0.7       | VECO 57.67       | 4.6       |
| Cigna                   | CI 50.00        | 0.8   | KayneAndrsHldngs  | KVND 25.23      | -         | VOLC 31.57       | 3.0       |
| CVRPartnersP            | UAN 20.89       | -     | LSB Ind           | LXU 49.21       | -1.3      | ZBRA 44.50       | 2.8       |
| CABC SBC Comm           | GYC 22.74       | -0.8  | LbyProp           | LYR 36.15       | 1.0       | ZOLL 61.51       | 3.2       |
| Cabot&G                 | CGE 60.13       | 1.1   | LMPREITFnd        | RTT 11.07       | 0.7       | <b>IOWs - 46</b> |           |
| CarinProp               | CPT 64.28       | 1.7   | Lydall            | LDL 12.01       | 7.6       |                  |           |
| CanHtRwy                | CH 78.80        | 1.3   | MBNACapD          | MBKD 25.97      | 0.7       |                  |           |
| CardnHlth               | CAH 45.73       | 0.2   | Macerich          | MAC 54.65       | 2.8       |                  |           |
| CarpTch                 | CIS 53.70       | 1.2   | MedHrtDlpI        | HVF 2.66        | -1.25%    |                  |           |
| CashAmit                | CSH 52.09       | 3.2   | MasterCard        | MAS 28.57       | 0.4       |                  |           |
| CentiVIPS               | CV 34.78        | 41.0  | MeadJohnNutr      | MJN 68.85       | -0.8      |                  |           |
| ChinaUnicomHK           | CHU 22.12       | 2.1   | MensWearhs        | MW 34.78        | 0.2%      |                  |           |
| ChipteleMex             | CHG 259.91      | -1.3  | MidAmPmt          | MIA 68.62       | 1.9%      |                  |           |
| ChungHwngTel            | CHT 32.74       | 1.5   | MillerInd         | MLR 17.30       | 2.4%      |                  |           |
| ChurchEdrt              | CHU 84.13       | 2.1   | Moody's           | MCO 39.92       | 2.9%      |                  |           |
| CinemarkHdgs            | CMK 22.09       | -0.1  | Motivsolutions    | MSI 47.91       | 0.6%      |                  |           |
| Cligrp pf               | CR 24.42        | 0.1   | NTDvPrmStrat      | NTF 19.23       | 0.4%      |                  |           |
| Cligrp CapTrps          | CGF 25.64       | 0.1   | NL Ind            | NL 19.34        | 6.8       |                  |           |
| Coach                   | COH 64.43       | -0.4  | NTGrid ADS        | NGG 52.18       | 1.3%      |                  |           |
| CC FemsA ADS            | KOF 87.61       | 1.5   | NWStmnl pfc       | NWpC 24.76      | -         |                  |           |
| ChoStrMjs               | DWY 14.40       | 1.3   | NewlandFnd        | IRL 8.51        | 1.4%      |                  |           |
| ChoStrQuinco            | RQJ 10.59       | 1.4   | NewlanticFnd      | IRLFC 13.27     | -0.3%     |                  |           |
| ChoStrPnc               | RNP 17.20       | 0.4   | NewpkRevs         | NR 10.00        | 4.2%      |                  |           |
| ColgatePalm             | CL 67.58        | 2.1   | NielsenHoldings   | NSR 33.00       | 0.4%      |                  |           |
| CoSaPho ADS             | SBS 62.32       | 0.8   | NoEuroOil         | NDN 20.66       | 1.5       |                  |           |
| CoreSiteRealty          | COR 17.76       | 4.4   | Novarts ADS       | NVS 64.65       | -2.3      |                  |           |
| Crawfdrd A              | CD/A 5.62       | 2.7   | Nuskin A          | NUS 39.17       | 3.0%      |                  |           |
| Crawfdrd B              | CD/B 7.35       | 3.1   | NovmStnGrfd       | JPC 9.11        | 0.9%      |                  |           |
| DSW A                   | DWS 53.07       | -2.3  | NovmStnGrfd2      | JQC 9.43        | 0.6%      |                  |           |
| DWS High                | KKH 11.40       | 0.6   | NuvTaxAdvDlvGr    | JTD 13.60       | 1.3%      |                  |           |
| Darlingnt               | DAR 19.37       | 0.7   | Omnicare II Plrs  | ODC 49.39       | 0.6%      |                  |           |
| DeanFoods               | DF 13.90        | 2.3   | OnnovoSol         | OHN 9.43        | 5.7%      |                  |           |
| DE InvGibDiv            | DF 8.09         | 1.5   | PRMs Res          | PRM 16.57       | 0.9%      |                  |           |
| DelekUS Hldgs           | DK 15.41        | 3.3   | PS BusPrks pfI    | PSBp 25.40      | -0.1%     |                  |           |
| Diageo ADS              | DEO 85.28       | 1.0   | PS BusPrks pfm    | PSBp 25.37      | -0.2%     |                  |           |
| DollarGirl              | DE 35.09        | 1.2   | PA Reit           | PEI 17.34       | 0.8%      |                  |           |
| DrThrfty                | DTG 84.27       | 0.1   | Pfizer            | PFE 21.45       | 2.5%      |                  |           |
| Dominoes                | DPZ 25.05       | 1.4   | Philip MorrisIntl | PIM 71.75       | 1.7       |                  |           |
| DouglasEmmet            | DEJ 21.07       | 1.9   | PKH 14.75         | 0.9%            | BIS 35.88 | -1.8             |           |
| Dow30Premint            | DPO 12.31       | 0.7   | POL 15.45         | 3.1%            | RCON 1.45 | -9.4             |           |
| DryfsHsptHd             | DHF 5.12        | -0.6  | PremGlobalSvcs    | PGI 8.83        | -2.8%     | LEDS 8.25        | -3.6      |
| EQT                     | EOT 54.25       | 1.6   | ProGlobl Hldg     | PGI 13.00       | -0.4%     | SPU 2.35         | -9.3      |
| EastGroup               | EGP 46.97       | 1.7   | PrestyBradHldg    | PGI 13.00       | -0.4%     | SKBR 4.00        | -4.4      |
| Ecolab                  | ECL 54.88       | 1.1   | ProAssurance      | PRA 70.31       | 1.1       | SPRO 1.80        | 6.9       |
| EduRityTr               | EDR 8.78        | 3.1   | ProLogis          | PLD 16.75       | 1.4       | SONA 6.49        | 1.1       |
| Elan ADS*               | ELN 9.67        | 1.9   | QPRes             | QEP 43.54       | 2.3       | SPED 2.44        | 7.4       |
| Enbridge                | ENB 67.31       | 2.2   | RJL Lodging       | RJL 18.25       | 0.6       | TBET 2.17        | -8.4      |
|                         |                 |       |                   |                 |           | USAK 11.62       | 0.7       |
|                         |                 |       |                   |                 |           | VIDE 3.34        | -2.3      |
|                         |                 |       |                   |                 |           | WURH 0.60        | 12.9      |

## Borrowing Benchmarks

### Money Rates

May 31, 2011

Key annual interest rates paid to borrow or lend money in U.S. and international markets. Rates below are a guide to general levels but don't always represent actual transactions.

### Inflation

| April Index level | CHG FROM (3) March '11 | April '10 |
|-------------------|------------------------|-----------|
| 35 to 59 days     | 0.12                   | —         |
| 60 to 69 days     | 0.13                   | —         |
| 70 to 89 days     | 0.14                   | —         |
| 90 to 119 days    | 0.16                   | —         |
| 120 to 149 days   | 0.19                   | —         |
| 150 to 179 days   | 0.20                   | —         |
| 180 to 209 days   | 0.21                   | —         |
| 210 to 239 days   | 0.24                   | —         |
| 240 to 270 days   | 0.26                   | —         |

### International rates

| Latest      | Week ago | —52-WEEK High | Low   |
|-------------|----------|---------------|-------|
| Canada      | 3.00     | 3.00          | 2.25  |
| Euro zone   | 1.25     | 1.25          | 1.25  |
| Japan       | 1.475    | 1.475         | 1.475 |
| Switzerland | 0.53     | 0.54          | 0.89  |
| Britain     | 0.50     | 0.50          | 0.50  |
| Australia   | 4.75     | 4.75          | 4.50  |
| Hong Kong   | 5.25     | 5.25          | 5.00  |

### Overnight repurchase

| U.S.       | 0.13  | 0.08  | 0.33  | 0.03  |
|------------|-------|-------|-------|-------|
| U.K. (BBA) | 0.550 | 0.533 | 0.573 | 0.495 |
| Euro zone  | 0.87  | 1.13  | 1.34  | 0.29  |

### U.S. government rates

| Discount      | 0.75   | 0.75   | 0.75   | 0.75   |
|---------------|--------|--------|--------|--------|
| Federal funds | 0.10   | 0.12   | 0.22   | 0.08   |
| High          | 0.3750 | 0.3750 | 0.5000 | 0.3125 |
| Low           | 0.0500 | 0.0500 | 0.1600 | 0.0100 |
| Offer         | 0.2800 | 0.1500 | 0.5000 | 0.0600 |

### Treasury bill auction

| 4 weeks  | 0.035 | 0.035 | 0.175 | 0.005 |
|----------|-------|-------|-------|-------|
| 13 weeks | 0.060 | 0.055 | 0.180 | 0.025 |
| 26 weeks | 0.115 | 0.100 | 0.225 | 0.065 |

### Secondary market

| Freddie Mac | 30-year mortgage yields |
|-------------|-------------------------|
| One month   | 1.181                   |
| Three month | 1.382                   |
| Six month   | 1.664                   |
| One year    | 2.104                   |

### Bankers acceptance

| 30 days | 0.17 | 0.17 | 0.45 | 0.17 |
|---------|------|------|------|------|
| 60 days | 0.20 | 0.20 | 0.50 | 0.20 |
| 90 days | 0.20 | 0.20 |      |      |

**RCAF Lump Sum Amortization**  
**2011/Q3**

|                             | Quarter<br>of<br>Payment | Quarter<br>Amortization<br>Began | Annual<br>Amount | 1 Quarter<br>Per ST Hour | U.S.<br>ST Hours |
|-----------------------------|--------------------------|----------------------------------|------------------|--------------------------|------------------|
| CSX - ATDA-East             | 2010Q1                   | 2010Q4                           |                  |                          |                  |
| NS - BLET & ATDA            | 2011Q1                   | 2011Q2                           |                  |                          |                  |
| CSX - BLET                  | 2011Q1                   | 2011Q2                           |                  |                          |                  |
| BLE - BRS                   | 2011Q1                   | 2011Q2                           |                  |                          |                  |
| CNGT - various <sup>2</sup> | 2011Q3                   | 2011Q3                           |                  |                          |                  |
| DMIR - UTU                  | 2010Q4                   | 2011Q3                           |                  |                          |                  |
| Total                       |                          |                                  |                  |                          |                  |

*Individual Railroad Data Redacted*

**Fell out**

|                             |         |        |
|-----------------------------|---------|--------|
| CNGT - various <sup>1</sup> | Various | 2010Q3 |
|-----------------------------|---------|--------|

**Interest Rate**

|         |       |
|---------|-------|
| 2009/Q1 | 0.150 |
| 2009/Q2 | 0.300 |
| 2009/Q3 | 0.175 |
| 2009/Q4 | 0.150 |
| 2010/Q1 | 0.060 |
| 2010/Q2 | 0.125 |
| 2010/Q3 | 0.160 |
| 2010/Q4 | 0.145 |
| 2011/Q1 | 0.175 |
| 2011/Q2 | 0.145 |
| 2011/Q3 | 0.060 |
| 2011/Q4 |       |

Lump Sum Adjustment for 2011/Q3 → 0.228117

or

0.228

<sup>1</sup> BLE BRS, BLE TCU-CAR, CCP IBEW, DWP TCU and WC-TCU

<sup>2</sup> BLE BMWE, IAM, IBEW, NCFO, TCU, TCU-CAR, UTU; DMIR IAM, IBBM, IBEW, SMW, TCU, TCU-CAR, UTU

**RCAF Back Pay Amortization  
2011/Q3**

|                                | <b>Quarter<br/>of<br/>Payment</b> | <b>Quarter<br/>Amortization<br/>Began</b> | <b>Amount</b> | <b>Annual<br/>Per ST Hour</b> | <b>1 Quarter<br/>Per ST Hr.</b> | <b>U.S.<br/>ST Hours</b> |
|--------------------------------|-----------------------------------|---|---------------|-------------------------------|---------------------------------|--------------------------|
| IC&CCP - BLET                  | Various                           | 2011Q2                                    |               |                               |                                 |                          |
| DMIR - UTU                     | 2010Q3                            | 2011Q3                                    |               |                               |                                 |                          |
| Total                          |                                   |   |               |                               |                                 |                          |
| <i>Fell out</i>                |                                   |   |               |                               |                                 |                          |
| GTC/CN - 8 unions <sup>1</sup> | Various                           | 2010Q3                                    |               |                               |                                 |                          |

Individual Railroad Data Redacted

**Interest Rate**

|         |       |
|---------|-------|
| 2009/Q1 | 0.150 |
| 2009/Q2 | 0.300 |
| 2009/Q3 | 0.175 |
| 2009/Q4 | 0.150 |
| 2010/Q1 | 0.060 |
| 2010/Q2 | 0.125 |
| 2010/Q3 | 0.160 |
| 2010/Q4 | 0.145 |
| 2011/Q1 | 0.175 |
| 2011/Q2 | 0.145 |
| 2011/Q3 | 0.060 |
| 2011/Q4 |       |

|                                 |           |
|---------------------------------|-----------|
| Back Pay Adjustment for 2011/Q3 | → 0.03819 |
|                                 | or        |
|                                 | 0.038     |

<sup>1</sup>BLE BRS, IBEW, TCU-CAR; CCP IBEW; DWP TCU, UTU, and engineers (represented by UTU); WC TCU.

## Health and Welfare

|  | Employees<br>Receiving |                                   | Total<br>2009 Avg. | Total<br>2011   |
|--|------------------------|-----------------------------------|--------------------|---|
|  | Pay<br>2009            | Monthly Contribution<br>2009 Avg. |                    |   |
| <b>1. All Employees</b>  |                        |                                   |                    |   |
| a. Group health  | 159,399                | \$1,112.21                        | \$177,285,161.79   | \$223,327,562.94  |
| b. Group dental  | 159,399                | 56.31                             | 8,975,757.69       | 9,479,458.53  |
| c. Early retirement major medical  | 159,399                | 117.56                            | 18,738,946.44      | 26,206,789.59   |
| d. Group vision  | 159,399                | 10.16                             | 1,619,493.84       | 1,667,313.54  |
| <b>2. Supplemental Sickness</b>  |                        |                                   |                    |   |
| a. Signalmen   | 6,565                  | 8.55                              | 25.62              | 56,130.75   |
| b. Shopcrafts  | 24,422                 | 30.04                             | 48.28              | 733,636.88  |
| c. MOW   | 25,323                 | 14.89                             | 36.52              | 377,059.47  |
| d. Yardmasters   | 2,160                  | 28.89                             | 33.48              | 62,402.40   |
| <b>3. Short-Term Disability</b>  |                        |                                   |                    |   |
| a. Engineers (CSX, KCS, SOO, UP)   | 12,726                 | 40.00                             | 40.00              | <u>509,040 00</u>   |
| <b>4. Monthly Total Premiums</b>   |                        |                                   |                    | 208,357,629.26  |
| <b>5. Monthly Employee Contributions To H&amp;W</b>                        |                        |                                   |                    |   |
| a. National BLET (BNSF, CSX, KCS, NS, UP)                                  | 22,915                 | (\$170.96)                        | (\$200.00)         | (\$3,917,548.40)  |
| b. National BMWE (BNSF, CSX, KCS, NS, UP)                                  | 23,526                 | (\$170.96)                        | (\$200.00)         | (\$4,022,004.96)  |
| c. National BRS (BNSF, CSX, KCS, NS, UP)                                   | 6,211                  | (\$170.96)                        | (\$200.00)         | (\$1,061,832.56)  |
| d. National IAM (BNSF, CSX, KCS, NS, UP)                                   | 6,631                  | (\$170.96)                        | (\$202.84)         | (\$1,133,635.76)  |
| e. National IBBM (BNSF, CSX, KCS, NS, UP)                                  | 844                    | (\$170.96)                        | (\$200.00)         | (\$144,290.24)  |
| f. National IBEW (BNSF, CSX, KCS, NS, UP)                                  | 5,047                  | (\$170.96)                        | (\$200.00)         | (\$862,835.12)  |
| g. National NCFO (BNSF, CSX, KCS, NS, UP)                                  | 2,356                  | (\$170.96)                        | (\$200.00)         | (\$402,781.76)  |
| h. National SMW (BNSF, CSX, KCS, NS, UP)                                   | 971                    | (\$170.96)                        | (\$200.00)         | (\$166,002.16)  |
| i. National TCU (BNSF, CSX, KCS, NS, UP)                                   | 6,300                  | (\$170.96)                        | (\$200.00)         | (\$1,077,048.00)  |
| j. National TCU-CAR (BNSF, CSX, KCS, NS, UP)                               | 9,633                  | (\$170.96)                        | (\$200.00)         | (\$1,646,857.68)  |
| k. National UTU (BNSF, CSX, KCS, NS, UP)                                   | 37,000                 | (\$170.96)                        | (\$202.90)         | (\$6,325,520.00)  |
| l. National UTU-Yardmasters (BNSF, CSX, KCS, NS)                           | 1,576                  | (\$170.96)                        | (\$202.71)         | (\$269,432.96)  |
| m. National ATDA (BNSF, KCS, NS, & CSX*)                                   | 1,797                  | (\$170.96)                        | (\$200.00)         | (\$307,215.12)  |
| n. Independent CNGT (wt avg all 104 union categories)                      | 5,978                  | (\$109.58)                        | (\$121.42)         | (\$655,069.24)  |
| o. Independent SOO (weighted average all 13 unions)                        | 2,250                  | (\$156.30)                        | (\$200.92)         | (\$351,675.00)  |
| p. Independent UP (Yardmasters only)                                       | 424                    | (\$170.96)                        | (\$200.00)         | (\$72,487.04)   |
| Total Major Union  | 133,459                |                                   |                    | (\$22,416,236 00) (\$26,354,521.76)                                 |
| All Other Employee Contributions**   |                        |                                   |                    | (\$3,295,319.08) (\$3,295,319.08)                                   |
| <b>6. Net Employer Monthly Payments</b>                                    |                        |                                   |                    | \$182,646,074.18 \$233,884,725.98                                   |
| <b>7. Ratio Projected Year to Base Year, Based on Net Monthly Payments</b> |                        |                                   |                    | 1 28054   |
| <b>8. H&amp;W hourly rate for base year</b>                                |                        |                                   |                    | \$6.740   |
| <b>9. H&amp;W hourly rate for projected quarter</b>                        |                        |                                   |                    | <span style="background-color: black; color: white;">\$8.631</span> |

\* 70% of CSX Dispatchers participate in national agreement, remaining have independent agreement.

\*\* Mostly non-union employee contributions. The \$22,416,236 00 in major union contributions, plus \$3,295,319.08 in all other empic contributions, totals to the 12-month average of the total employee contributions reported to the AAR in its WF sum

## Railroad Retirement and Medicare

|                         |          |   |
|-------------------------|----------|---|
| Employees Receiving Pay | 159,399  | (2009 Benchmark, 2008 RRB Distribution) |
| Tier I Maximum          | 106,800  | (Year = 2011)                           |
| Tier II Maximum         | 79,200   | (Year = 2011)                           |
| Medicare Maximum        | no limit | (Year = 2011)                           |
| Tier I Tax Rate         | 6.20%    | (Year = 2011)                           |
| Tier II Tax Rate        | 12.10%   | (Year = 2011)                           |
| Medicare Tax Rate       | 1.45%    | (Year = 2011)                           |

| USA RCAF | Rate     | Factor  | RR Ret Tax    | Hourly Rate |
|----------|----------|---------|---------------|-------------|
| 2008     | \$32.537 |         |               |             |
| 2009     | \$34.444 | 1.05861 | \$540,674,343 | \$6.866     |
| 1Q/2011  | \$35.058 | 1.07748 | \$547,389,672 | \$6.951     |
| 2Q/2011  | \$35.143 | 1.08009 | \$548,319,136 | \$6.963     |
| 3Q/2011  | \$35.422 | 1.08867 | \$551,369,963 | \$7.002     |
| 4Q/2011  | 0.00000  | \$0     | \$0.000       |             |

RR Ret Tax from RR\_Retirement\_09annual.xls, Hourly rate from SUPPL2009\_revised.xls

Rate = Taxable Rate

**Railroad Retirement & Medicare, U.S.**

1Q/2011      1Q/2011

| Annual Earnings Groups | Percent of Total Employees | Employees Receiving Pay 2009 | Avg Annual Earnings (2008 RRB Stats) | Estimated Avg. Annual Earnings | Avg Qty Earnings     | Tier I Taxable       | Tier II Taxable | Medicare Taxable | Tot Tax Emgs         | Tier II Tot Tax Eng | Medicare Tot Tax Eng |
|------------------------|----------------------------|------------------------------|--------------------------------------|--------------------------------|----------------------|----------------------|-----------------|------------------|----------------------|---------------------|----------------------|
| \$0 - 21699            | 0.504                      | 803                          | \$11,743                             | \$12,653                       | \$3,163              | \$3,163              | \$6,125         | 6,125            | \$2,541,235          | \$2,541,235         | \$2,541,235          |
| 21700 - 23699          | 0.046                      | 73                           | \$22,738                             | 24,500                         | 6,125                | 6,125                | 6,665           | 6,665            | 449,102              | 449,102             | 449,102              |
| 23700 - 25699          | 0.092                      | 147                          | \$24,743                             | 26,660                         | 6,665                | 6,665                | 7,095           | 7,095            | 977,407              | 977,407             | 977,407              |
| 25700 - 27699          | 0.046                      | 73                           | \$26,338                             | 28,379                         | 7,095                | 7,095                | 7,674           | 7,674            | 520,207              | 520,207             | 520,207              |
| 27700 - 29699          | 0.275                      | 438                          | \$28,489                             | 30,696                         | 7,674                | 7,674                | 8,269           | 8,269            | 3,363,916            | 3,363,916           | 3,363,916            |
| 29700 - 31699          | 0.321                      | 512                          | \$30,697                             | 33,075                         | 8,269                | 8,269                | 8,875           | 8,875            | 4,230,933            | 4,230,933           | 4,230,933            |
| 31700 - 33699          | 0.275                      | 438                          | \$32,948                             | 35,501                         | 8,875                | 8,875                | 9,280           | 9,280            | 3,890,424            | 3,890,424           | 3,890,424            |
| 33700 - 35699          | 0.642                      | 1,023                        | \$34,451                             | 37,120                         | 9,280                | 9,280                | 9,496           | 9,496            | 9,496,686            | 9,496,686           | 9,496,686            |
| 35700 - 37699          | 0.458                      | 730                          | \$37,040                             | 39,910                         | 9,977                | 9,977                | 10,422          | 10,422           | 7,284,029            | 7,284,029           | 7,284,029            |
| 37700 - 39699          | 0.779                      | 1,242                        | \$38,689                             | 41,687                         | 10,422               | 10,422               | 10,988          | 10,988           | 12,940,772           | 12,940,772          | 12,940,772           |
| 39700 - 41699          | 1,604                      | 2,557                        | \$40,790                             | 43,950                         | 10,988               | 10,988               | 11,518          | 11,518           | 28,092,688           | 28,092,688          | 28,092,688           |
| 41700 - 43699          | 1,742                      | 2,777                        | \$42,758                             | 46,071                         | 11,518               | 11,518               | 12,051          | 12,051           | 31,981,642           | 31,981,642          | 31,981,642           |
| 43700 - 45699          | 2,062                      | 3,287                        | \$44,736                             | 48,202                         | 12,051               | 12,051               | 12,594          | 12,594           | 39,607,829           | 39,607,829          | 39,607,829           |
| 45700 - 47699          | 4,262                      | 6,794                        | \$46,752                             | 50,374                         | 12,594               | 12,594               | 13,129          | 13,129           | 85,555,684           | 85,555,684          | 85,555,684           |
| 47700 - 49699          | 5,886                      | 9,350                        | \$48,738                             | 52,514                         | 13,129               | 13,129               | 13,661          | 13,661           | 122,756,640          | 122,756,640         | 122,756,640          |
| 49700 - 51699          | 4,308                      | 6,867                        | \$50,713                             | 54,642                         | 13,661               | 13,661               | 14,183          | 14,183           | 93,805,916           | 93,805,916          | 93,805,916           |
| 51700 - 53699          | 3,621                      | 5,772                        | \$52,653                             | 56,733                         | 14,183               | 14,183               | 14,730          | 14,730           | 81,862,853           | 81,862,853          | 81,862,853           |
| 53700 - 55699          | 4,675                      | 7,452                        | \$54,683                             | 58,920                         | 14,730               | 14,730               | 15,254          | 15,254           | 102,508,384          | 102,508,384         | 102,508,384          |
| 55700 - 57699          | 4,216                      | 6,720                        | \$56,627                             | 61,015                         | 15,254               | 15,254               | 15,813          | 15,813           | 107,425,893          | 107,425,893         | 107,425,893          |
| 57700 - 59699          | 4,262                      | 6,794                        | \$58,703                             | 63,251                         | 15,813               | 15,813               | 16,335          | 16,335           | 97,849,444           | 97,849,444          | 97,849,444           |
| 59700 - 61699          | 3,758                      | 5,990                        | \$60,641                             | 65,340                         | 16,335               | 16,335               | 16,906          | 16,906           | 116,091,596          | 116,091,596         | 116,091,596          |
| 61700 - 63699          | 4,308                      | 6,867                        | \$62,761                             | 67,624                         | 16,906               | 16,906               | 17,429          | 17,429           | 110,762,426          | 110,762,426         | 110,762,426          |
| 63700 - 65699          | 3,987                      | 6,355                        | \$64,701                             | 69,714                         | 17,429               | 17,429               | 17,969          | 17,969           | 114,196,522          | 114,196,522         | 114,196,522          |
| 65700 - 67699          | 3,987                      | 6,355                        | \$66,707                             | 71,876                         | 17,969               | 17,969               | 18,510          | 18,510           | 93,292,912           | 93,292,912          | 93,292,912           |
| 67700 - 69699          | 3,162                      | 5,040                        | \$68,715                             | 74,039                         | 18,510               | 18,510               | 19,022          | 19,022           | 102,698,501          | 102,698,501         | 102,698,501          |
| 69700 - 71699          | 3,254                      | 5,187                        | \$70,617                             | 76,088                         | 19,022               | 19,022               | 19,570          | 19,570           | 98,664,755           | 98,664,755          | 98,664,755           |
| 71700 - 73699          | 3,116                      | 4,967                        | \$72,650                             | 78,279                         | 19,570               | 19,570               | 20,150          | 20,150           | 20,150               | 20,150              | 20,150               |
| 73700 - 75699          | 2,337                      | 3,725                        | \$74,804                             | 80,600                         | 20,150               | 20,150               | 20,638          | 20,638           | 20,638               | 20,638              | 20,638               |
| 75700 - 77699          | 2,933                      | 4,675                        | \$76,614                             | 82,550                         | 21,196               | 21,196               | 21,728          | 21,728           | 21,728               | 21,728              | 21,728               |
| 77700 - 79699          | 3,254                      | 5,187                        | \$78,687                             | 84,784                         | 21,196               | 21,196               | 22,253          | 22,253           | 22,253               | 22,253              | 22,253               |
| 79700 - 81699          | 2,521                      | 4,018                        | \$80,662                             | 86,912                         | 21,728               | 21,728               | 19,800          | 19,800           | 19,800               | 19,800              | 19,800               |
| 81700 - 83699          | 1,971                      | 3,142                        | \$82,612                             | 89,013                         | 22,253               | 22,253               | 19,800          | 19,800           | 19,800               | 19,800              | 19,800               |
| 83700 - 85699          | 2,704                      | 4,310                        | \$84,644                             | 91,202                         | 22,801               | 22,801               | 23,331          | 23,331           | 23,331               | 23,331              | 23,331               |
| 85700 - 87699          | 1,512                      | 2,410                        | \$86,614                             | 93,325                         | 23,943               | 23,943               | 19,800          | 19,800           | 19,800               | 19,800              | 19,800               |
| 87700 - 89699          | 1,787                      | 2,848                        | \$88,886                             | 95,773                         | 24,440               | 24,440               | 19,800          | 19,800           | 19,800               | 19,800              | 19,800               |
| 89700 - 91699          | 0,733                      | 1,168                        | \$90,731                             | 97,761                         | 25,000               | 25,000               | 19,800          | 19,800           | 19,800               | 19,800              | 19,800               |
| 91700 - 93699          | 1,146                      | 1,827                        | \$92,810                             | 100,001                        | 25,513               | 25,513               | 25,513          | 25,513           | 25,513               | 25,513              | 25,513               |
| 93700 - 95699          | 1,054                      | 1,680                        | \$94,714                             | 102,053                        | 42,911               | 42,911               | 42,911          | 42,911           | 42,911               | 42,911              | 42,911               |
| 95700 - over           | 12,420                     | 19,797                       | \$159,303                            | 171,646                        | 26,700               | 26,700               | 19,800          | 19,800           | 19,800               | 19,800              | 19,800               |
| <b>TOTAL</b>           | 100,000,000                | 159,399                      | <b>\$74,647</b>                      | <b>159,399</b>                 | <b>Total Taxable</b> | <b>2,884,212,672</b> | <b>Tax Rate</b> | <b>0.062</b>     | <b>2,661,931,451</b> | <b>0.121</b>        | <b>3,205,157,303</b> |

Qty Pmt \$178,821,186 \$322,093,706 \$46,474,781  
Tier I & II & Medicare Tax Rate 0.062 0.121 0.0145

\$547,389,672

Railroad Retirement & Medicare, U.S.

2Q/2011

| Annual Earnings Groups | Percent of Total Employees | Employees Receiving Pay 2009 | Avg Annual Earnings (2008 RRB Stats) | Estimated            |                      | 2Q/2011          |                |                 |                |                 |                      |
|------------------------|----------------------------|------------------------------|--------------------------------------|----------------------|----------------------|------------------|----------------|-----------------|----------------|-----------------|----------------------|
|                        |                            |                              |                                      | Avg. Annual Earnings | Avg. Annual Earnings | Avg Qty Earnings | Tier I Taxable | Tier II Taxable | Tier I Taxable | Tier II Taxable | Medicare Tot Tax Eng |
| \$0 - 21699            | 0.504                      | 803                          | \$11,743                             | \$12,684             | \$3,171              | \$3,171          | \$3,171        | \$3,171         | \$2,547,396    | \$2,547,396     | \$2,547,396          |
| 21700 - 23699          | 0.046                      | 73                           | \$22,738                             | 24,559               | 6,140                | 6,140            | 6,140          | 6,140           | 450,191        | 450,191         | 450,191              |
| 23700 - 25699          | 0.092                      | 147                          | \$24,743                             | 26,725               | 6,681                | 6,681            | 6,681          | 6,681           | 979,777        | 979,777         | 979,777              |
| 25700 - 27699          | 0.046                      | 73                           | \$26,338                             | 28,448               | 7,112                | 7,112            | 7,112          | 7,112           | 521,468        | 521,468         | 521,468              |
| 27700 - 29699          | 0.275                      | 438                          | \$28,489                             | 30,771               | 7,693                | 7,693            | 7,693          | 7,693           | 3,372,072      | 3,372,072       | 3,372,072            |
| 29700 - 31699          | 0.321                      | 512                          | \$30,697                             | 33,156               | 8,289                | 8,289            | 8,289          | 8,289           | 4,241,192      | 4,241,192       | 4,241,192            |
| 31700 - 33699          | 0.275                      | 438                          | \$32,948                             | 35,587               | 8,897                | 8,897            | 8,897          | 8,897           | 3,899,857      | 3,899,857       | 3,899,857            |
| 33700 - 35699          | 0.642                      | 1,023                        | \$34,451                             | 37,210               | 9,303                | 9,303            | 9,303          | 9,303           | 9,519,711      | 9,519,711       | 9,519,711            |
| 35700 - 37699          | 0.458                      | 730                          | \$37,040                             | 40,007               | 10,002               | 10,002           | 10,002         | 10,002          | 7,301,690      | 7,301,690       | 7,301,690            |
| 37700 - 39699          | 0.779                      | 1,242                        | \$38,689                             | 41,788               | 10,447               | 10,447           | 10,447         | 10,447          | 12,972,148     | 12,972,148      | 12,972,148           |
| 39700 - 41699          | 1,604                      | 2,557                        | \$40,790                             | 44,057               | 11,014               | 11,014           | 11,014         | 11,014          | 28,160,800     | 28,160,800      | 28,160,800           |
| 41700 - 43699          | 1,742                      | 2,777                        | \$42,758                             | 46,183               | 11,546               | 11,546           | 11,546         | 11,546          | 32,059,184     | 32,059,184      | 32,059,184           |
| 43700 - 45699          | 2,062                      | 3,287                        | \$44,736                             | 48,319               | 12,080               | 12,080           | 12,080         | 12,080          | 39,703,861     | 39,703,861      | 39,703,861           |
| 45700 - 47699          | 4,262                      | 6,794                        | \$46,752                             | 50,497               | 12,624               | 12,624           | 12,624         | 12,624          | 85,763,119     | 85,763,119      | 85,763,119           |
| 47700 - 49699          | 5,866                      | 9,350                        | \$48,738                             | 52,642               | 13,160               | 13,160           | 13,160         | 13,160          | 123,054,270    | 123,054,270     | 123,054,270          |
| 49700 - 51699          | 4,308                      | 6,867                        | \$50,713                             | 54,775               | 13,694               | 13,694           | 13,694         | 13,694          | 94,033,353     | 94,033,353      | 94,033,353           |
| 51700 - 53699          | 3,621                      | 5,772                        | \$52,653                             | 56,870               | 14,218               | 14,218           | 14,218         | 14,218          | 82,061,334     | 82,061,334      | 82,061,334           |
| 53700 - 55699          | 4,675                      | 7,452                        | \$54,683                             | 59,063               | 14,766               | 14,766           | 14,766         | 14,766          | 110,032,473    | 110,032,473     | 110,032,473          |
| 55700 - 57699          | 4,216                      | 6,720                        | \$56,627                             | 61,162               | 15,291               | 15,291           | 15,291         | 15,291          | 102,756,921    | 102,756,921     | 102,756,921          |
| 57700 - 59699          | 4,262                      | 6,794                        | \$58,703                             | 63,405               | 15,851               | 15,851           | 15,851         | 15,851          | 107,686,353    | 107,686,353     | 107,686,353          |
| 59700 - 61699          | 3,758                      | 5,990                        | \$60,641                             | 65,498               | 16,374               | 16,374           | 16,374         | 16,374          | 98,086,685     | 98,086,685      | 98,086,685           |
| 61700 - 63699          | 4,308                      | 6,867                        | \$62,761                             | 67,788               | 16,947               | 16,947           | 16,947         | 16,947          | 116,373,066    | 116,373,066     | 116,373,066          |
| 63700 - 65699          | 3,987                      | 6,355                        | \$64,701                             | 69,883               | 17,471               | 17,471           | 17,471         | 17,471          | 111,030,975    | 111,030,975     | 111,030,975          |
| 65700 - 67699          | 3,987                      | 6,355                        | \$66,707                             | 72,050               | 18,012               | 18,012           | 18,012         | 18,012          | 114,473,397    | 114,473,397     | 114,473,397          |
| 67700 - 69699          | 3,162                      | 5,040                        | \$68,715                             | 74,219               | 18,555               | 18,555           | 18,555         | 18,555          | 93,519,105     | 93,519,105      | 93,519,105           |
| 69700 - 71699          | 3,254                      | 5,187                        | \$70,617                             | 76,273               | 19,068               | 19,068           | 19,068         | 19,068          | 98,903,973     | 98,903,973      | 98,903,973           |
| 71700 - 73699          | 3,116                      | 4,967                        | \$72,650                             | 78,469               | 19,617               | 19,617           | 19,617         | 19,617          | 97,436,123     | 97,436,123      | 97,436,123           |
| 73700 - 75699          | 2,337                      | 3,725                        | \$74,804                             | 80,795               | 20,199               | 20,199           | 20,199         | 20,199          | 75,243,755     | 75,243,755      | 75,243,755           |
| 75700 - 77699          | 2,933                      | 4,675                        | \$76,614                             | 82,750               | 20,688               | 20,688           | 20,688         | 20,688          | 96,717,960     | 96,717,960      | 96,717,960           |
| 77700 - 79699          | 3,254                      | 5,187                        | \$78,687                             | 84,989               | 21,247               | 21,247           | 21,247         | 21,247          | 102,699,501    | 102,699,501     | 102,699,501          |
| 79700 - 81699          | 2,521                      | 4,018                        | \$80,662                             | 87,122               | 21,781               | 21,781           | 21,781         | 21,781          | 87,524,323     | 87,524,323      | 87,524,323           |
| 81700 - 83699          | 1,971                      | 3,142                        | \$82,612                             | 89,229               | 22,307               | 22,307           | 22,307         | 22,307          | 62,208,646     | 62,208,646      | 62,208,646           |
| 83700 - 85699          | 2,704                      | 4,310                        | \$84,644                             | 91,423               | 22,856               | 22,856           | 22,856         | 22,856          | 85,340,949     | 85,340,949      | 85,340,949           |
| 85700 - 87699          | 1,512                      | 2,410                        | \$86,614                             | 93,551               | 23,388               | 23,388           | 23,388         | 23,388          | 98,512,149     | 98,512,149      | 98,512,149           |
| 87700 - 89699          | 1,787                      | 2,848                        | \$88,886                             | 96,005               | 24,001               | 24,001           | 24,001         | 24,001          | 56,367,246     | 56,367,246      | 56,367,246           |
| 89700 - 91699          | 0,733                      | 1,168                        | \$90,731                             | 97,998               | 24,499               | 24,499           | 24,499         | 24,499          | 28,636,735     | 28,636,735      | 28,636,735           |
| 91700 - 93699          | 1,146                      | 1,827                        | \$92,810                             | 10,243               | 25,061               | 25,061           | 25,061         | 25,061          | 45,779,002     | 45,779,002      | 45,779,002           |
| 93700 - 95699          | 1,054                      | 1,680                        | \$94,714                             | 102,300              | 25,575               | 25,575           | 25,575         | 25,575          | 33,265,296     | 33,265,296      | 33,265,296           |
| 95700 - over           | 12,420                     | 19,797                       | \$159,303                            | 172,062              | 43,016               | 43,016           | 43,016         | 43,016          | 851,583,772    | 851,583,772     | 851,583,772          |
| TOTAL                  | 100,000                    | 159,399                      |                                      |                      |                      |                  |                |                 |                |                 |                      |
|                        |                            |                              |                                      |                      |                      |                  |                |                 |                |                 |                      |
| Total Taxable          | 2,889,924,006              |                              |                                      |                      |                      |                  |                |                 |                |                 |                      |
| Tax Rate               | 0.062                      |                              |                                      |                      |                      |                  |                |                 |                |                 |                      |
| Qty Pmt                | \$179,175,288              |                              |                                      |                      |                      |                  |                |                 |                |                 |                      |
| Tier I & II & Medicare |                            |                              |                                      |                      |                      |                  |                |                 |                |                 |                      |

159,399

TOTAL

100,000

2,889,924,006

0.121

0.0145

159,399

2,889,924,006

0.121

0.0145

159,399

\$322,556,386

\$46,587,461

\$548,319,136

| Railroad Retirement & Medicare, U.S. |                            |                              | 3Q/2011                              |                               |                  | 3Q/2011        |                 |                  | 3Q/2011             |                      |                       |
|--------------------------------------|----------------------------|------------------------------|--------------------------------------|-------------------------------|------------------|----------------|-----------------|------------------|---------------------|----------------------|-----------------------|
| Annual Earnings Groups               | Percent of Total Employees | Employees Receiving Pay 2009 | Avg Annual Earnings (2008 RRB Stats) | Estimated Avg Annual Earnings | Avg Qty Earnings | Tier I Taxable | Tier II Taxable | Medicare Taxable | Tier I Tot Tax Emgs | Tier II Tot Tax Emgs | Medicare Tot Tax Emgs |
| \$0 - \$21699                        | 0.504                      | 803                          | \$11,743                             | \$12,784                      | \$3,196          | \$3,196        | \$3,196         | \$2,567,620      | \$2,567,620         | \$2,567,620          |                       |
| 21700 - 23699                        | 0.046                      | 73                           | \$22,738                             | 24,754                        | 6,189            | 6,189          | 6,189           | 453,765          | 453,765             | 453,765              |                       |
| 23700 - 25699                        | 0.092                      | 147                          | \$24,743                             | 26,937                        | 6,734            | 6,734          | 6,734           | 987,555          | 987,555             | 987,555              |                       |
| 25700 - 27699                        | 0.046                      | 73                           | \$26,338                             | 28,673                        | 7,168            | 7,168          | 7,168           | 525,608          | 525,608             | 525,608              |                       |
| 27700 - 29699                        | 0.275                      | 438                          | \$28,489                             | 31,015                        | 7,754            | 7,754          | 7,754           | 3,398,843        | 3,398,843           | 3,398,843            |                       |
| 29700 - 31699                        | 0.321                      | 512                          | \$30,697                             | 33,419                        | 8,355            | 8,355          | 8,355           | 4,274,862        | 4,274,862           | 4,274,862            |                       |
| 31700 - 33699                        | 0.275                      | 438                          | \$32,948                             | 35,869                        | 8,967            | 8,967          | 8,967           | 3,930,818        | 3,930,818           | 3,930,818            |                       |
| 33700 - 35699                        | 0.642                      | 1,023                        | \$34,451                             | 37,506                        | 9,376            | 9,376          | 9,376           | 9,595,288        | 9,595,288           | 9,595,288            |                       |
| 35700 - 37699                        | 0.458                      | 730                          | \$37,040                             | 40,324                        | 10,081           | 10,081         | 10,081          | 7,359,658        | 7,359,658           | 7,359,658            |                       |
| 37700 - 39699                        | 0.779                      | 1,242                        | \$38,689                             | 42,119                        | 10,530           | 10,530         | 10,530          | 13,075,134       | 13,075,134          | 13,075,134           |                       |
| 39700 - 41699                        | 1.604                      | 2,557                        | \$40,790                             | 44,407                        | 11,102           | 11,102         | 11,102          | 28,384,369       | 28,384,369          | 28,384,369           |                       |
| 41700 - 43699                        | 1,742                      | 2,777                        | \$42,758                             | 46,549                        | 11,637           | 11,637         | 11,637          | 32,313,701       | 32,313,701          | 32,313,701           |                       |
| 43700 - 45699                        | 2,062                      | 3,287                        | \$44,736                             | 48,703                        | 12,176           | 12,176         | 12,176          | 40,019,069       | 40,019,069          | 40,019,069           |                       |
| 45700 - 47699                        | 4,262                      | 6,794                        | \$46,752                             | 50,897                        | 12,724           | 12,724         | 12,724          | 86,443,992       | 86,443,992          | 86,443,992           |                       |
| 47700 - 49699                        | 5,866                      | 9,350                        | \$48,738                             | 53,060                        | 13,265           | 13,265         | 13,265          | 124,031,197      | 124,031,197         | 124,031,197          |                       |
| 49700 - 51699                        | 4,308                      | 6,867                        | \$50,713                             | 55,210                        | 13,802           | 13,802         | 13,802          | 94,779,883       | 94,779,883          | 94,779,883           |                       |
| 51700 - 53699                        | 3,621                      | 5,772                        | \$52,653                             | 57,322                        | 14,330           | 14,330         | 14,330          | 82,712,818       | 82,712,818          | 82,712,818           |                       |
| 53700 - 55699                        | 4,675                      | 7,452                        | \$54,683                             | 59,532                        | 14,883           | 14,883         | 14,883          | 110,906,020      | 110,906,020         | 110,906,020          |                       |
| 55700 - 57699                        | 4,216                      | 6,720                        | \$56,627                             | 61,648                        | 15,412           | 15,412         | 15,412          | 103,572,707      | 103,572,707         | 103,572,707          |                       |
| 57700 - 59699                        | 4,262                      | 6,784                        | \$58,703                             | 63,908                        | 15,977           | 15,977         | 15,977          | 108,541,274      | 108,541,274         | 108,541,274          |                       |
| 59700 - 61699                        | 3,758                      | 5,990                        | \$60,641                             | 66,018                        | 16,504           | 16,504         | 16,504          | 98,865,394       | 98,865,394          | 98,865,394           |                       |
| 61700 - 63699                        | 4,308                      | 6,867                        | \$62,761                             | 68,326                        | 17,081           | 17,081         | 17,081          | 117,296,951      | 117,296,951         | 117,296,951          |                       |
| 63700 - 65699                        | 3,987                      | 6,355                        | \$64,701                             | 70,438                        | 17,609           | 17,609         | 17,609          | 111,912,449      | 111,912,449         | 111,912,449          |                       |
| 65700 - 67699                        | 3,987                      | 6,355                        | \$66,707                             | 72,622                        | 18,155           | 18,155         | 18,155          | 115,382,201      | 115,382,201         | 115,382,201          |                       |
| 67700 - 69699                        | 3,162                      | 5,040                        | \$68,715                             | 74,808                        | 18,702           | 18,702         | 18,702          | 94,261,553       | 94,261,553          | 94,261,553           |                       |
| 77700 - 79699                        | 3,254                      | 5,187                        | \$70,617                             | 76,878                        | 19,220           | 19,220         | 19,220          | 99,689,171       | 99,689,171          | 99,689,171           |                       |
| 79700 - 81699                        | 3,116                      | 4,987                        | \$72,650                             | 79,092                        | 19,773           | 19,773         | 19,773          | 98,209,667       | 98,209,667          | 98,209,667           |                       |
| 81700 - 83699                        | 1,971                      | 3,142                        | \$74,804                             | 81,437                        | 20,359           | 20,359         | 20,359          | 73,758,062       | 73,758,062          | 73,758,062           |                       |
| 83700 - 85699                        | 2,704                      | 4,310                        | \$76,614                             | 83,407                        | 20,852           | 20,852         | 20,852          | 97,485,803       | 97,485,803          | 97,485,803           |                       |
| 85700 - 87699                        | 1,512                      | 4,675                        | \$78,687                             | 85,664                        | 21,416           | 21,416         | 21,416          | 102,699,501      | 102,699,501         | 102,699,501          |                       |
| 87700 - 89699                        | 2,521                      | 4,018                        | \$80,662                             | 87,814                        | 21,954           | 21,954         | 21,954          | 79,565,286       | 79,565,286          | 79,565,286           |                       |
| 89700 - 91699                        | 0,733                      | 1,168                        | \$82,612                             | 89,937                        | 22,484           | 22,484         | 22,484          | 70,640,039       | 70,640,039          | 70,640,039           |                       |
| 91700 - 93699                        | 1,146                      | 1,827                        | \$84,644                             | 92,149                        | 23,037           | 23,037         | 23,037          | 85,340,949       | 85,340,949          | 85,340,949           |                       |
| 93700 - 95699                        | 1,054                      | 1,680                        | \$86,614                             | 94,294                        | 23,573           | 23,573         | 23,573          | 47,720,235       | 47,720,235          | 47,720,235           |                       |
| 95700 - over                         | 12,420                     | 19,797                       | \$88,886                             | 96,767                        | 24,192           | 24,192         | 24,192          | 68,909,498       | 68,909,498          | 68,909,498           |                       |
| <b>TOTAL</b>                         | 100,000                    | 158,399                      | \$159,303                            | 173,428                       | 43,357           | 43,357         | 43,357          | 2,908,670,623    | 2,908,670,623       | 2,908,670,623        |                       |
|                                      |                            |                              |                                      |                               | Total Taxable    | 2,908,670,623  | Tax Rate        | 0.062            | 0.121               | 0.062                | 0.0145                |

| Railroad Retirement & Medicare, U.S. |                            | 4Q/2011                 |   | 4Q/2011                       |                    |
|--------------------------------------|----------------------------|-------------------------|---|-------------------------------|--------------------|
| Annual Earnings Groups               | Percent of Total Employees | Employees Receiving Pay | Avg Annual Earnings Pay 2009 (2008 RRB Stats) | Avg Annual Estimated Earnings | Avg Qtrly Earnings |
| \$0 - 4999                           | 0.504                      | 803                     | \$11,743                                      | \$0                           | \$0                |
| 5000 - 9999                          | 0.046                      | 73                      | \$22,738                                      | 0                             | 0                  |
| 10000 - 12499                        | 0.092                      | 147                     | \$24,743                                      | 0                             | 0                  |
| 12500 - 14999                        | 0.046                      | 73                      | \$26,338                                      | 0                             | 0                  |
| 15000 - 17499                        | 0.275                      | 438                     | \$28,489                                      | 0                             | 0                  |
| 17500 - 19999                        | 0.321                      | 512                     | \$30,697                                      | 0                             | 0                  |
| 20000 - 22499                        | 0.275                      | 438                     | \$32,948                                      | 0                             | 0                  |
| 22500 - 24999                        | 0.642                      | 1,023                   | \$34,451                                      | 0                             | 0                  |
| 25000 - 27499                        | 0.458                      | 730                     | \$37,040                                      | 0                             | 0                  |
| 27500 - 29999                        | 0.779                      | 1,242                   | \$38,689                                      | 0                             | 0                  |
| 30000 - 32499                        | 1.604                      | 2,557                   | \$40,790                                      | 0                             | 0                  |
| 32500 - 34999                        | 1.742                      | 2,777                   | \$42,758                                      | 0                             | 0                  |
| 35000 - 37499                        | 2,062                      | 3,287                   | \$44,736                                      | 0                             | 0                  |
| 37500 - 39999                        | 4,262                      | 6,794                   | \$46,752                                      | 0                             | 0                  |
| 40000 - 42499                        | 5,866                      | 9,350                   | \$48,738                                      | 0                             | 0                  |
| 42500 - 44999                        | 4,308                      | 6,867                   | \$50,713                                      | 0                             | 0                  |
| 45000 - 47499                        | 3,621                      | 5,772                   | \$52,653                                      | 0                             | 0                  |
| 47500 - 49999                        | 4,675                      | 7,452                   | \$54,683                                      | 0                             | 0                  |
| 50000 - 52499                        | 4,216                      | 6,720                   | \$56,627                                      | 0                             | 0                  |
| 52500 - 54999                        | 4,262                      | 6,794                   | \$58,703                                      | 0                             | 0                  |
| 55000 - 57499                        | 3,758                      | 5,990                   | \$60,641                                      | 0                             | 0                  |
| 57500 - 59999                        | 4,308                      | 6,867                   | \$62,761                                      | 0                             | 0                  |
| 60000 - 62499                        | 3,987                      | 6,355                   | \$64,701                                      | 0                             | 0                  |
| 62500 - 64999                        | 3,987                      | 6,355                   | \$66,707                                      | 0                             | 0                  |
| 65000 - 67499                        | 3,162                      | 5,040                   | \$68,715                                      | 0                             | 0                  |
| 67500 - 69999                        | 3,254                      | 5,187                   | \$70,617                                      | 0                             | 0                  |
| 70000 - 72499                        | 3,116                      | 4,967                   | \$72,650                                      | 0                             | 0                  |
| 72500 - 74999                        | 2,337                      | 3,725                   | \$74,804                                      | 1,308                         | 4,872,448          |
| 75000 - 77499                        | 2,933                      | 4,675                   | \$76,614                                      | 2,777                         | 12,982,535         |
| 77500 - 79999                        | 3,254                      | 5,187                   | \$78,687                                      | 4,459                         | 23,128,564         |
| 80000 - 84999                        | 2,521                      | 4,018                   | \$80,662                                      | 6,062                         | 24,360,270         |
| 85000 - 89999                        | 1,971                      | 3,142                   | \$82,612                                      | 7,645                         | 24,017,616         |
| 90000 - 94999                        | 2,704                      | 4,310                   | \$84,644                                      | 9,294                         | 40,057,415         |
| 95000 - 99999                        | 1,512                      | 2,410                   | \$86,614                                      | 10,893                        | 26,252,196         |
| 100000 - 104999                      | 1,787                      | 2,848                   | \$88,886                                      | 12,736                        | 36,279,079         |
| 105000 - 109999                      | 0.733                      | 1,168                   | \$90,731                                      | 14,234                        | 16,630,594         |
| 110000 - 114999                      | 1,446                      | 1,827                   | \$92,810                                      | 15,921                        | 29,082,994         |
| 115000 - 119999                      | 1,054                      | 1,680                   | \$94,714                                      | 0                             | 29,344,290         |
| 120000 - 124999                      | 12,420                     | 19,797                  | \$159,303                                     | 26,700                        | 391,987,645        |
| <b>TOTAL</b>                         | 100,000                    | 159,399                 |   |                               |                    |
| Qlty Pmt                             |                            |                         | \$32,772,543                                  | \$79,738,594                  | \$0.0145           |
| Total Taxable Tax Rate               |                            |                         | 0.062   | 0.121                         | \$0                |

## RCAF Unemployment Insurance Tax

| Unemployment Ins.      |               | RRB             | Factor                 | Avg. Ann.        | Un. Ins.       |
|------------------------|---------------|-----------------|------------------------|------------------|----------------|
| Tax Rate               | Earnings Base | Hourly Earnings | Sample Year RRB Sample | Taxable Earnings | Hourly Rate    |
| <b>\$28.884 (2005)</b> |               |                 |                        |                  |                |
| 2006 Avg.              | 2.36%         | \$14,340        | \$29.465               | 1.020115         | \$0.173        |
| <b>3Q/07 reb.</b>      | <b>2.47%</b>  | <b>\$14,760</b> | <b>\$29.655</b>        | <b>1.026693</b>  | <b>\$0.186</b> |
| 4Q/07                  | 2.47%         | \$14,760        | \$30.476               | 1.055117         | \$0.186        |
| 1Q/08                  | 2.48%         | \$15,360        | \$31.071               | 1.075717         | \$0.194        |
| 2Q/08                  | 2.48%         | \$15,360        | \$31.090               | 1.076374         | \$0.194        |
| <b>3Q/08</b>           | <b>2.48%</b>  | <b>\$15,360</b> | <b>\$31.594</b>        | <b>1.093824</b>  | <b>\$0.194</b> |
| <b>\$29.465 (2006)</b> |               |                 |                        |                  |                |
| 2007 Avg.              | 2.47%         | \$14,760        | \$30.806               | 1.045512         | \$0.192        |
| <b>3Q/08 reb.</b>      | <b>2.48%</b>  | <b>\$15,360</b> | <b>\$32.327</b>        | <b>1.097132</b>  | <b>\$0.201</b> |
| 4Q/08                  | 2.48%         | \$15,360        | \$33.207               | 1.126998         | \$0.201        |
| 1Q/09                  | 2.47%         | \$15,960        | \$33.561               | 1.139012         | \$0.208        |
| 2Q/09                  | 2.47%         | \$15,960        | \$33.672               | 1.142780         | \$0.208        |
| <b>3Q/09</b>           | <b>2.47%</b>  | <b>\$15,960</b> | <b>\$34.857</b>        | <b>1.182997</b>  | <b>\$0.208</b> |
| <b>\$30.806 (2007)</b> |               |                 |                        |                  |                |
| 2008 Avg.              | 2.48%         | \$15,360        | \$32.537               | 1.056190         | \$0.201        |
| <b>3Q/09 reb.</b>      | <b>2.47%</b>  | <b>\$15,960</b> | <b>\$35.600</b>        | <b>1.155619</b>  | <b>\$0.208</b> |
| 4Q/09                  | 2.47%         | \$15,960        | \$34.822               | 1.130364         | \$0.208        |
| 1Q/10                  | 3.26%         | \$15,960        | \$34.810               | 1.129975         | \$0.275        |
| 2Q/10                  | 3.26%         | \$15,960        | \$34.787               | 1.129228         | \$0.275        |
| <b>3Q/10</b>           | <b>3.26%</b>  | <b>\$15,960</b> | <b>\$34.676</b>        | <b>1.125625</b>  | <b>\$0.275</b> |
| <b>\$32.537 (2008)</b> |               |                 |                        |                  |                |
| 2009 Avg.              | 2.47%         | \$15,960        | \$34.444               | 1.058610         | \$0.211        |
| <b>3Q/10 reb.</b>      | <b>3.26%</b>  | <b>\$15,960</b> | <b>\$35.003</b>        | <b>1.075791</b>  | <b>\$0.279</b> |
| 4Q/10                  | 3.26%         | \$15,960        | \$35.003               | 1.075791         | \$0.279        |
| 1Q/11                  | 7.09%         | \$15,960        | \$35.058               | 1.077481         | \$0.606        |
| 2Q/11                  | 7.09%         | \$15,960        | \$35.143               | 1.080093         | \$0.606        |
| <b>3Q/11</b>           | <b>7.09%</b>  | <b>\$15,960</b> | <b>\$35.422</b>        | <b>1.088668</b>  | <b>\$0.606</b> |

Note: Average Annual Taxable Earnings is calculated from the RRB 1% sample data, by multiplying the average annual earnings in the file times the "Factor", and limiting the amount to the earnings base. Thus, the annual hourly earnings used for the calculation of the Factor is for the RRB sample year, and the Factor brings the earnings in the RRB 1% sample file to the current quarter's level

The MEANS Procedure

| Variable | N    | Sum         | Mean     |
|----------|------|-------------|----------|
| ANUAL_US | 2787 | 41650589.84 | 14944.60 |
| QTRLY_US | 2787 | 41687805.11 | 14957.95 |

The MEANS Procedure

| Variable | N    | Sum         | Mean      |
|----------|------|-------------|-----------|
| FactorA  | 2787 | 2950.35     | 1.0586100 |
| FactorQ  | 2787 | 3034.12     | 1.0886680 |
| Capa     | 2787 | 44480520.00 | 15960.00  |
| Capq     | 2787 | 44480520.00 | 15960.00  |

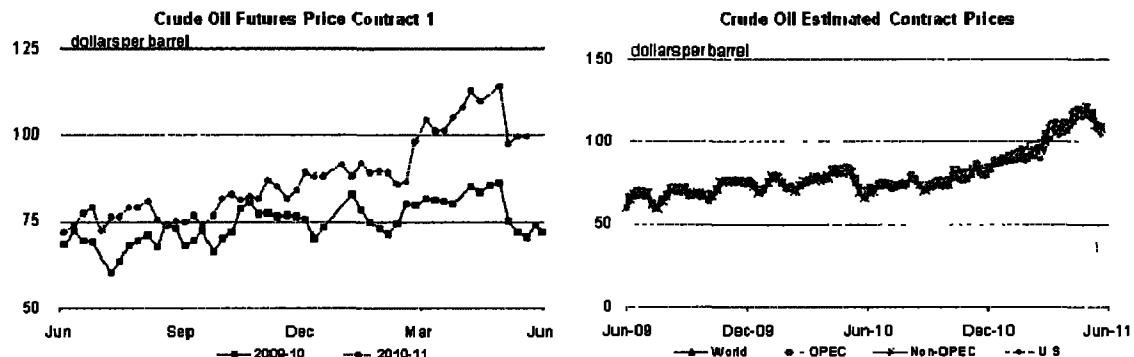


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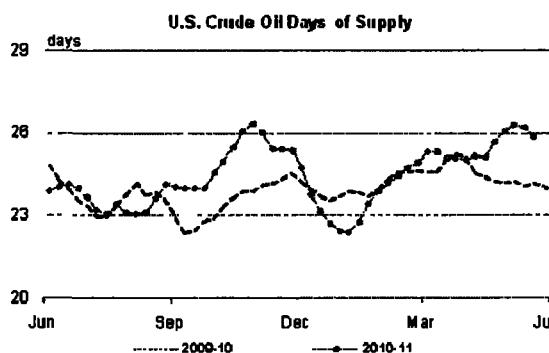
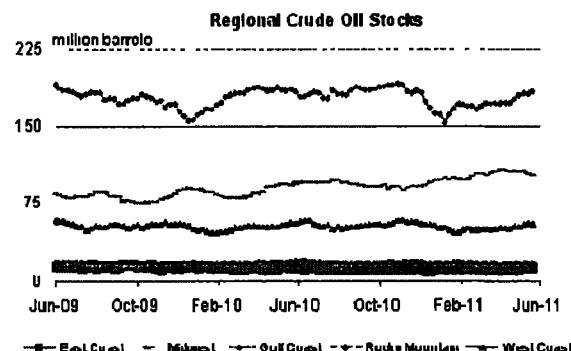
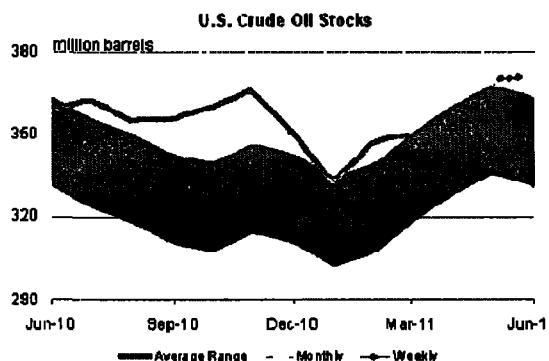
| Summary   | Crude Oil |            |          | Gasoline |          | Distillate |          | Propane                   |                                     |  |  |  |  |  |  |  |                           |             |  |  |  |  |  |  |  |          |          |          |          |          |          |          |          |          |  |            |        |        |        |        |        |        |        |       |                |        |        |        |        |        |        |        |       |             |        |        |        |        |        |        |        |       |               |        |        |        |        |        |        |        |       |
|---|-----------|------------|----------|----------|----------|------------|----------|---------------------------|-------------------------------------|--|--|--|--|--|--|--|---------------------------|-------------|--|--|--|--|--|--|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|--|------------|--------|--------|--------|--------|--------|--------|--------|-------|----------------|--------|--------|--------|--------|--------|--------|--------|-------|-------------|--------|--------|--------|--------|--------|--------|--------|-------|---------------|--------|--------|--------|--------|--------|--------|--------|-------|
| Prices  | Stocks    | Production |          | Imports  |          |            |          | Refinery Inputs           |                                     |  |  |  |  |  |  |  |                           |             |  |  |  |  |  |  |  |          |          |          |          |          |          |          |          |          |  |            |        |        |        |        |        |        |        |       |                |        |        |        |        |        |        |        |       |             |        |        |        |        |        |        |        |       |               |        |        |        |        |        |        |        |       |
| <b>Crude Oil Futures and Estimated Contract Prices (Dollars per Barrel)</b>   |           |            |          |          |          |            |          |                           |                                     |  |  |  |  |  |  |  |                           |             |  |  |  |  |  |  |  |          |          |          |          |          |          |          |          |          |  |            |        |        |        |        |        |        |        |       |                |        |        |        |        |        |        |        |       |             |        |        |        |        |        |        |        |       |               |        |        |        |        |        |        |        |       |
| <table border="1"> <thead> <tr> <th colspan="8">Crude Oil Futures Prices</th> <th><a href="#">more data</a></th> </tr> <tr> <th colspan="8">Most Recent</th> <th>Year Ago</th> </tr> <tr> <th>04/08/11</th><th>04/15/11</th><th>04/22/11</th><th>04/29/11</th><th>05/06/11</th><th>05/13/11</th><th>05/20/11</th><th>05/27/10</th><th></th> </tr> </thead> <tbody> <tr> <td>Contract 1</td><td>112.79</td><td>109.66</td><td>NA</td><td>113.93</td><td>97.18</td><td>99.65</td><td>99.49</td><td>70.04</td></tr> <tr> <td>Contract 2</td><td>113.37</td><td>110.22</td><td>NA</td><td>114.43</td><td>97.77</td><td>100.12</td><td>100.10</td><td>71.67</td></tr> <tr> <td>Contract 3</td><td>113.86</td><td>110.68</td><td>NA</td><td>114.71</td><td>98.14</td><td>100.48</td><td>100.48</td><td>72.75</td></tr> <tr> <td>Contract 4</td><td>114.14</td><td>110.96</td><td>NA</td><td>114.83</td><td>98.42</td><td>100.79</td><td>100.82</td><td>73.55</td></tr> </tbody> </table>  |           |            |          |          |          |            |          |                           | Crude Oil Futures Prices            |  |  |  |  |  |  |  | <a href="#">more data</a> | Most Recent |  |  |  |  |  |  |  | Year Ago | 04/08/11 | 04/15/11 | 04/22/11 | 04/29/11 | 05/06/11 | 05/13/11 | 05/20/11 | 05/27/10 |  | Contract 1 | 112.79 | 109.66 | NA     | 113.93 | 97.18  | 99.65  | 99.49  | 70.04 | Contract 2     | 113.37 | 110.22 | NA     | 114.43 | 97.77  | 100.12 | 100.10 | 71.67 | Contract 3  | 113.86 | 110.68 | NA     | 114.71 | 98.14  | 100.48 | 100.48 | 72.75 | Contract 4    | 114.14 | 110.96 | NA     | 114.83 | 98.42  | 100.79 | 100.82 | 73.55 |
| Crude Oil Futures Prices  |           |            |          |          |          |            |          | <a href="#">more data</a> |                                     |  |  |  |  |  |  |  |                           |             |  |  |  |  |  |  |  |          |          |          |          |          |          |          |          |          |  |            |        |        |        |        |        |        |        |       |                |        |        |        |        |        |        |        |       |             |        |        |        |        |        |        |        |       |               |        |        |        |        |        |        |        |       |
| Most Recent   |           |            |          |          |          |            |          | Year Ago                  |                                     |  |  |  |  |  |  |  |                           |             |  |  |  |  |  |  |  |          |          |          |          |          |          |          |          |          |  |            |        |        |        |        |        |        |        |       |                |        |        |        |        |        |        |        |       |             |        |        |        |        |        |        |        |       |               |        |        |        |        |        |        |        |       |
| 04/08/11  | 04/15/11  | 04/22/11   | 04/29/11 | 05/06/11 | 05/13/11 | 05/20/11   | 05/27/10 |                           |                                     |  |  |  |  |  |  |  |                           |             |  |  |  |  |  |  |  |          |          |          |          |          |          |          |          |          |  |            |        |        |        |        |        |        |        |       |                |        |        |        |        |        |        |        |       |             |        |        |        |        |        |        |        |       |               |        |        |        |        |        |        |        |       |
| Contract 1  | 112.79    | 109.66     | NA       | 113.93   | 97.18    | 99.65      | 99.49    | 70.04                     |                                     |  |  |  |  |  |  |  |                           |             |  |  |  |  |  |  |  |          |          |          |          |          |          |          |          |          |  |            |        |        |        |        |        |        |        |       |                |        |        |        |        |        |        |        |       |             |        |        |        |        |        |        |        |       |               |        |        |        |        |        |        |        |       |
| Contract 2  | 113.37    | 110.22     | NA       | 114.43   | 97.77    | 100.12     | 100.10   | 71.67                     |                                     |  |  |  |  |  |  |  |                           |             |  |  |  |  |  |  |  |          |          |          |          |          |          |          |          |          |  |            |        |        |        |        |        |        |        |       |                |        |        |        |        |        |        |        |       |             |        |        |        |        |        |        |        |       |               |        |        |        |        |        |        |        |       |
| Contract 3  | 113.86    | 110.68     | NA       | 114.71   | 98.14    | 100.48     | 100.48   | 72.75                     |                                     |  |  |  |  |  |  |  |                           |             |  |  |  |  |  |  |  |          |          |          |          |          |          |          |          |          |  |            |        |        |        |        |        |        |        |       |                |        |        |        |        |        |        |        |       |             |        |        |        |        |        |        |        |       |               |        |        |        |        |        |        |        |       |
| Contract 4  | 114.14    | 110.96     | NA       | 114.83   | 98.42    | 100.79     | 100.82   | 73.55                     |                                     |  |  |  |  |  |  |  |                           |             |  |  |  |  |  |  |  |          |          |          |          |          |          |          |          |          |  |            |        |        |        |        |        |        |        |       |                |        |        |        |        |        |        |        |       |             |        |        |        |        |        |        |        |       |               |        |        |        |        |        |        |        |       |
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| Crude Oil Estimated Contract Prices   |           |            |          |          |          |            |          | <a href="#">more data</a> |                                     |  |  |  |  |  |  |  |                           |             |  |  |  |  |  |  |  |          |          |          |          |          |          |          |          |          |  |            |        |        |        |        |        |        |        |       |                |        |        |        |        |        |        |        |       |             |        |        |        |        |        |        |        |       |               |        |        |        |        |        |        |        |       |
| Most Recent   |           |            |          |          |          |            |          | Year Ago                  |                                     |  |  |  |  |  |  |  |                           |             |  |  |  |  |  |  |  |          |          |          |          |          |          |          |          |          |  |            |        |        |        |        |        |        |        |       |                |        |        |        |        |        |        |        |       |             |        |        |        |        |        |        |        |       |               |        |        |        |        |        |        |        |       |
| 04/08/11  | 04/15/11  | 04/22/11   | 04/29/11 | 05/06/11 | 05/13/11 | 05/20/11   | 05/27/10 |                           |                                     |  |  |  |  |  |  |  |                           |             |  |  |  |  |  |  |  |          |          |          |          |          |          |          |          |          |  |            |        |        |        |        |        |        |        |       |                |        |        |        |        |        |        |        |       |             |        |        |        |        |        |        |        |       |               |        |        |        |        |        |        |        |       |
| Total OPEC  | 117.54    | 119.82     | 118.66   | 121.07   | 117.32   | 109.92     | 108.38   | 72.40                     |                                     |  |  |  |  |  |  |  |                           |             |  |  |  |  |  |  |  |          |          |          |          |          |          |          |          |          |  |            |        |        |        |        |        |        |        |       |                |        |        |        |        |        |        |        |       |             |        |        |        |        |        |        |        |       |               |        |        |        |        |        |        |        |       |
| Total Non-OPEC  | 116.81    | 118.83     | 117.96   | 120.52   | 116.84   | 110.43     | 108.63   | 69.52                     |                                     |  |  |  |  |  |  |  |                           |             |  |  |  |  |  |  |  |          |          |          |          |          |          |          |          |          |  |            |        |        |        |        |        |        |        |       |                |        |        |        |        |        |        |        |       |             |        |        |        |        |        |        |        |       |               |        |        |        |        |        |        |        |       |
| Total World   | 117.16    | 119.42     | 118.38   | 120.84   | 117.12   | 110.12     | 108.48   | 71.17                     |                                     |  |  |  |  |  |  |  |                           |             |  |  |  |  |  |  |  |          |          |          |          |          |          |          |          |          |  |            |        |        |        |        |        |        |        |       |                |        |        |        |        |        |        |        |       |             |        |        |        |        |        |        |        |       |               |        |        |        |        |        |        |        |       |
| United States   | 111.74    | 115.07     | 114.14   | 116.53   | 113.76   | 106.75     | 104.23   | 68.48                     |                                     |  |  |  |  |  |  |  |                           |             |  |  |  |  |  |  |  |          |          |          |          |          |          |          |          |          |  |            |        |        |        |        |        |        |        |       |                |        |        |        |        |        |        |        |       |             |        |        |        |        |        |        |        |       |               |        |        |        |        |        |        |        |       |



### Crude Oil Stocks (Million Barrels) and Days of Supply

| Crude Oil Stocks                |          |          |          |          |          |          |          | <a href="#">more data</a> |
|---------------------------------|----------|----------|----------|----------|----------|----------|----------|---------------------------|
| Most Recent                     |          |          |          |          |          |          |          | Year Ago                  |
| 04/08/11                        | 04/15/11 | 04/22/11 | 04/29/11 | 05/06/11 | 05/13/11 | 05/20/11 | 05/27/10 |                           |
| U.S.                            | 359.3    | 357.0    | 363.1    | 366.5    | 370.3    | 370.3    | 370.9    | 365.1                     |
| East Coast (PADD 1)             | 12.9     | 11.8     | 12.4     | 12.0     | 12.4     | 13.3     | 13.1     | 12.2                      |
| Midwest (PADD 2)                | 106.8    | 106.3    | 105.8    | 106.0    | 106.0    | 103.6    | 102.4    | 92.6                      |
| Cushing, Oklahoma               | 41.9     | 41.1     | 40.4     | 40.5     | 41.6     | 40.0     | 40.1     | 37.6                      |
| Gulf Coast (PADD 3)             | 172.8    | 172.5    | 176.2    | 180.2    | 181.6    | 181.4    | 184.0    | 186.0                     |
| Rocky Mountain (PADD 4)         | 15.9     | 15.9     | 16.0     | 16.0     | 16.1     | 15.8     | 16.1     | 17.5                      |
| West Coast (PADD 5)             | 50.9     | 50.5     | 52.6     | 52.3     | 54.3     | 56.2     | 55.3     | 56.8                      |
| Days of Supply (number of days) |          |          |          |          |          |          |          | <a href="#">more data</a> |
| Most Recent                     |          |          |          |          |          |          |          | Year Ago                  |
| 04/08/11                        | 04/15/11 | 04/22/11 | 04/29/11 | 05/06/11 | 05/13/11 | 05/20/11 | 05/27/10 |                           |
| U.S.                            | 25.2     | 25.1     | 25.7     | 26.1     | 26.3     | 26.2     | 25.9     | 24.2                      |

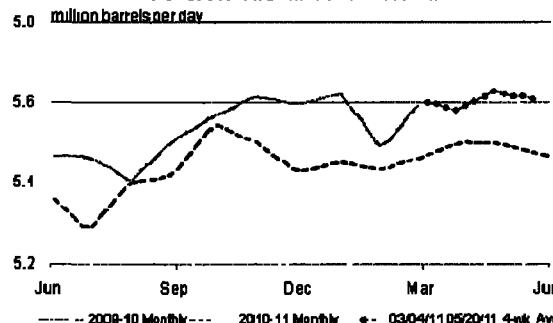
Note: Days of Supply calculated as: U.S. Crude Oil Stocks / Four-Week Average U.S. Crude Oil Refinery Inputs



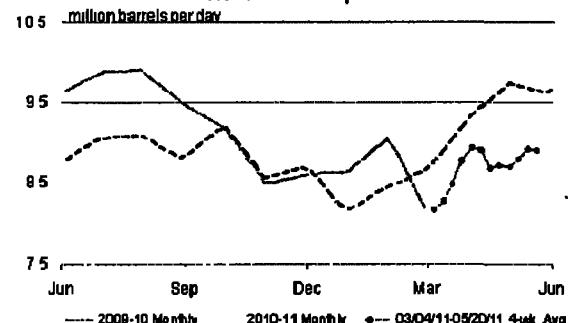
#### Crude Oil Production and Imports (Million Barrels per Day)

| Crude Oil Production     |                    |          |          |          |             |          | more data |          |
|--------------------------|--------------------|----------|----------|----------|-------------|----------|-----------|----------|
|                          | Four-Week Averages |          |          | Year Ago | Week Ending |          |           | Year Ago |
|                          | 05/06/11           | 05/13/11 | 05/20/11 | 05/21/10 | 05/06/11    | 05/13/11 | 05/20/11  | 05/21/10 |
| U.S. Production          | 5.617              | 5.615    | 5.608    | 5.528    | 5.609       | 5.618    | 5.583     | 5.540    |
| Crude Oil Imports        |                    |          |          |          |             |          | more data |          |
|                          | Four-Week Averages |          |          | Year Ago | Week Ending |          |           | Year Ago |
|                          | 05/06/11           | 05/13/11 | 05/20/11 | 05/21/10 | 05/06/11    | 05/13/11 | 05/20/11  | 05/21/10 |
| Crude Oil, Excluding SPR | 8.790              | 8.919    | 8.911    | 8.849    | 8.964       | 8.570    | 9.232     | 9.928    |

#### U.S. Crude Oil Domestic Production

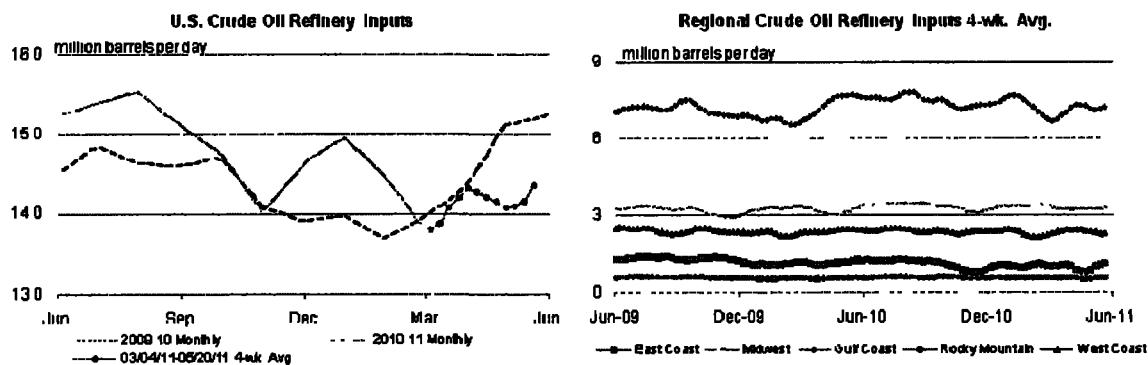


#### U.S. Crude Oil Imports



#### Crude Oil Refinery Inputs (Million Barrels per Day)

| Crude Oil Refinery Inputs |                    |          |          |          |             |          | more data |          |
|---------------------------|--------------------|----------|----------|----------|-------------|----------|-----------|----------|
|                           | Four-Week Averages |          |          | Year Ago | Week Ending |          |           | Year Ago |
|                           | 05/06/11           | 05/13/11 | 05/20/11 | 05/21/10 | 05/06/11    | 05/13/11 | 05/20/11  | 05/21/10 |
| U.S.                      | 14.087             | 14.148   | 14.339   | 15.115   | 14.108      | 14.347   | 14.841    | 15.085   |
| East Coast (PADD 1)       | 0.990              | 1.066    | 1.109    | 1.236    | 1.074       | 1.155    | 1.159     | 1.241    |
| Midwest (PADD 2)          | 3.220              | 3.213    | 3.256    | 3.291    | 3.173       | 3.245    | 3.370     | 3.411    |
| Gulf Coast (PADD 3)       | 7.079              | 7.115    | 7.196    | 7.656    | 7.084       | 7.240    | 7.517     | 7.503    |
| Rocky Mountain (PADD 4)   | 0.498              | 0.511    | 0.525    | 0.524    | 0.509       | 0.508    | 0.542     | 0.516    |
| West Coast (PADD 5)       | 2.300              | 2.243    | 2.254    | 2.408    | 2.267       | 2.198    | 2.252     | 2.414    |



NA = Not Available.  
W = Data Withheld.



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[Complete History XLS](#)  
[PADD Definitions](#)

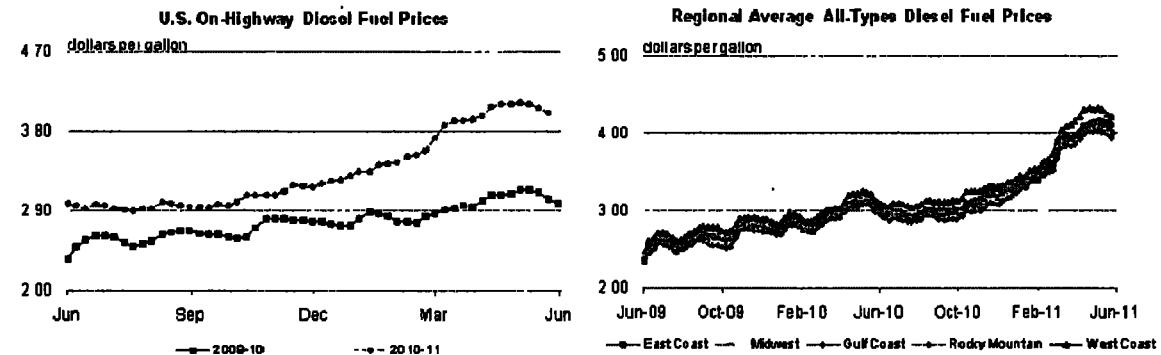
| Summary<br>Prices  | Crude Oil<br>Stocks | Gasoline<br>Production | Distillate<br>Imports | Propane<br>Demand |
|--|---------------------|------------------------|-----------------------|-------------------|
| <b>Residential Heating Oil Prices (Dollars per Gallon)</b> |                     |                        |                       |                   |

### Residential Heating Oil Prices

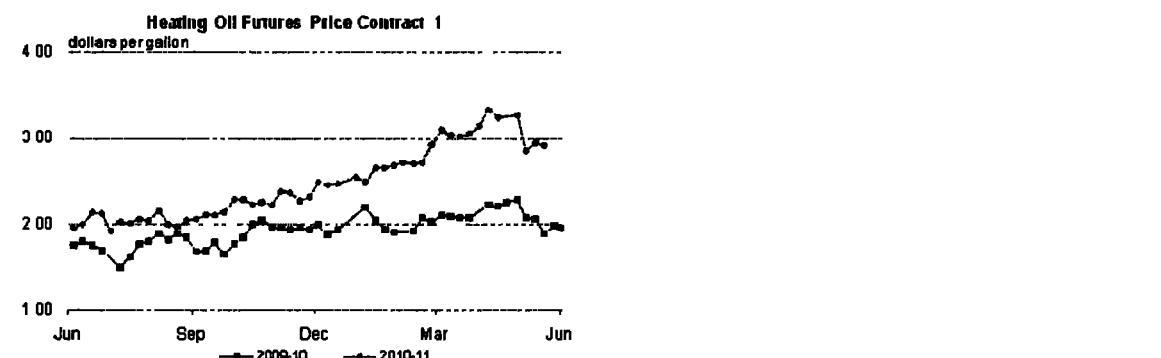
[more data](#)

Note: Data for residential and wholesale prices for heating oil and propane are only collected during the heating season.  
The beginning of the next heating season in October 2011.

|                            | On-Highway Diesel Fuel Prices |          |          |          |          |          |          |          |
|----------------------------|-------------------------------|----------|----------|----------|----------|----------|----------|----------|
|                            | Most Recent                   |          |          |          |          |          |          | Year Ago |
|                            | 04/11/11                      | 04/18/11 | 04/25/11 | 05/02/11 | 05/09/11 | 05/16/11 | 05/23/11 | 05/24/10 |
| U.S.                       | 4.078                         | 4.105    | 4.098    | 4.124    | 4.104    | 4.061    | 3.997    | 3.021    |
| East Coast (PADD 1)        | 4.082                         | 4.111    | 4.105    | 4.128    | 4.117    | 4.075    | 4.011    | 3.039    |
| New England (PADD 1A)      | 4.154                         | 4.212    | 4.222    | 4.231    | 4.218    | 4.207    | 4.161    | 3.098    |
| Central Atlantic (PADD 1B) | 4.204                         | 4.229    | 4.238    | 4.269    | 4.248    | 4.210    | 4.138    | 3.165    |
| Lower Atlantic (PADD 1C)   | 4.024                         | 4.051    | 4.038    | 4.059    | 4.052    | 4.005    | 3.943    | 2.981    |
| Midwest (PADD 2)           | 4.040                         | 4.068    | 4.061    | 4.086    | 4.066    | 4.015    | 3.942    | 2.985    |
| Gulf Coast (PADD 3)        | 4.001                         | 4.033    | 4.024    | 4.060    | 4.022    | 3.996    | 3.935    | 2.977    |
| Rocky Mountain (PADD 4)    | 4.097                         | 4.126    | 4.134    | 4.156    | 4.156    | 4.134    | 4.101    | 3.107    |
| West Coast (PADD 5)        | 4.308                         | 4.319    | 4.305    | 4.328    | 4.307    | 4.248    | 4.201    | 3.132    |
| California                 | 4.397                         | 4.440    | 4.438    | 4.466    | 4.459    | 4.371    | 4.287    | 3.162    |



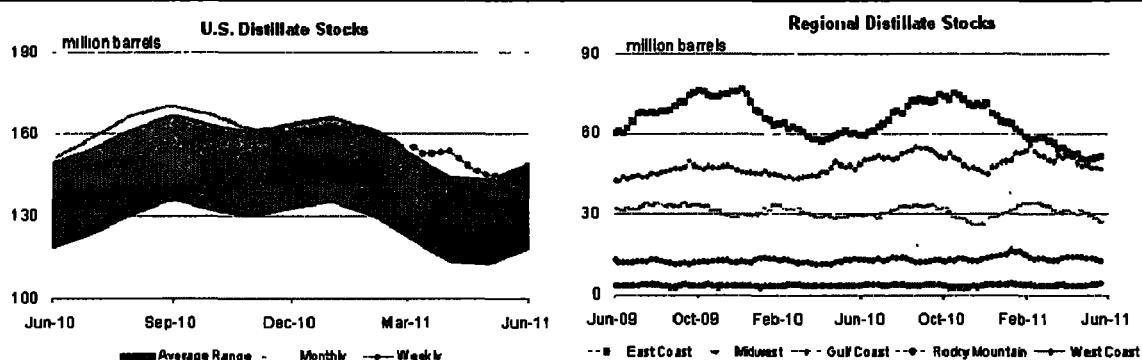
|            | Heating Oil Futures Prices |          |          |          |          |          |          |          |
|------------|----------------------------|----------|----------|----------|----------|----------|----------|----------|
|            | Most Recent                |          |          |          |          |          |          | Year Ago |
|            | 04/08/11                   | 04/15/11 | 04/22/11 | 04/29/11 | 05/06/11 | 05/13/11 | 05/20/11 | 05/21/10 |
| Contract 1 | 3.320                      | 3.224    | NA       | 3.286    | 2.846    | 2.942    | 2.918    | 1.897    |
| Contract 2 | 3.329                      | 3.237    | NA       | 3.276    | 2.859    | 2.954    | 2.932    | 1.911    |
| Contract 3 | 3.340                      | 3.251    | NA       | 3.292    | 2.874    | 2.965    | 2.946    | 1.928    |
| Contract 4 | 3.352                      | 3.266    | NA       | 3.307    | 2.891    | 2.980    | 2.964    | 1.953    |

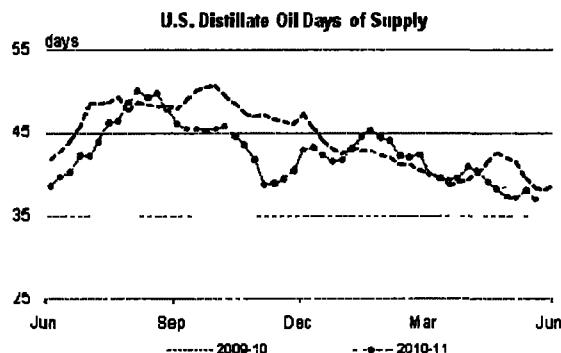


### Distillate Stocks (Million Barrels) and Days of Supply

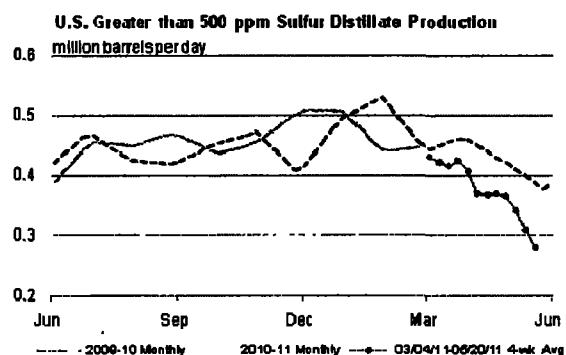
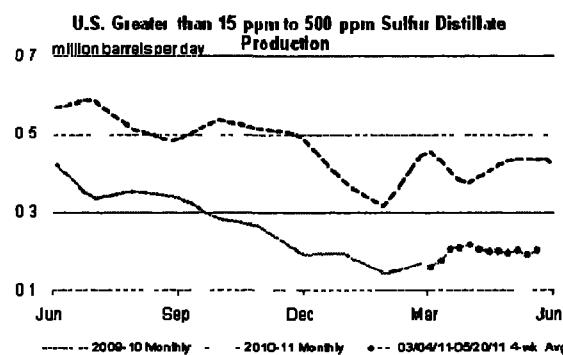
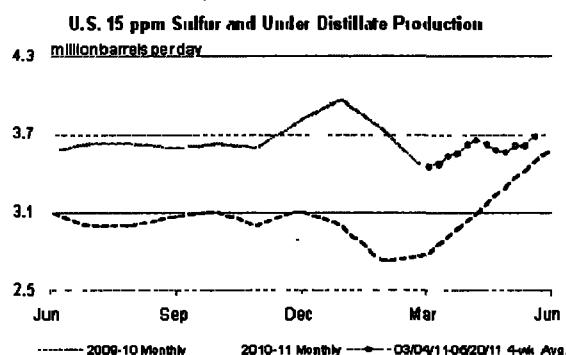
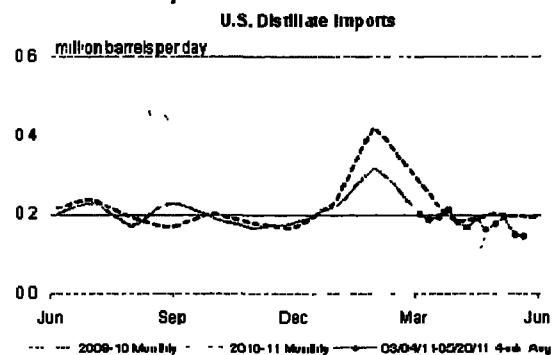
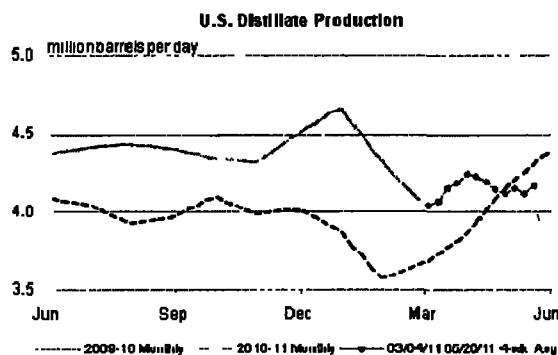
|                            | Total Distillate Stocks                      |          |          |          |          |          |          |  more data   | Year Ago |
|----------------------------|--|----------|----------|----------|----------|----------|----------|---|----------|
|                            | Most Recent                                  |          |          |          |          |          |          |   |          |
|                            | 04/08/11                                     | 04/15/11 | 04/22/11 | 04/29/11 | 05/06/11 | 05/13/11 | 05/20/11 |   | 05/21/10 |
| U.S.                       | 150.8  | 148.3    | 146.5    | 145.1    | 144.3    | 143.1    | 141.1    |   | 152.5    |
| East Coast (PADD 1)        | 51.1   | 52.2     | 50.4     | 49.8     | 50.4     | 50.8     | 51.3     |   | 60.2     |
| New England (PADD 1A)      | 8.2  | 8.2      | 7.7      | 7.6      | 8.0      | 7.7      | 7.7      |   | 9.5      |
| Central Atlantic (PADD 1B) | 29.4   | 29.4     | 28.8     | 29.2     | 29.0     | 29.9     | 30.2     |   | 37.3     |
| Lower Atlantic (PADD 1C)   | 13.5   | 14.6     | 13.9     | 13.0     | 13.5     | 13.3     | 13.4     |   | 13.3     |
| Midwest (PADD 2)           | 30.2   | 29.8     | 31.3     | 30.4     | 29.5     | 28.2     | 26.7     |   | 29.4     |
| Gulf Coast (PADD 3)        | 52.6   | 49.1     | 47.7     | 48.4     | 47.2     | 47.3     | 46.8     |   | 46.5     |
| Rocky Mountain (PADD 4)    | 3.2  | 3.3      | 3.4      | 3.3      | 3.7      | 3.9      | 4.1      |   | 3.2      |
| West Coast (PADD 5)        | 13.7   | 13.9     | 13.8     | 13.2     | 13.5     | 12.9     | 12.2     |   | 13.2     |
|                            | 15 ppm sulfur and Under Stocks               |          |          |          |          |          |          |  more data   | Year Ago |
|                            | Most Recent                                  |          |          |          |          |          |          |   |          |
|                            | 04/08/11                                     | 04/15/11 | 04/22/11 | 04/29/11 | 05/06/11 | 05/13/11 | 05/20/11 |   | 05/21/10 |
| U.S.                       | 106.2  | 104.8    | 103.5    | 102.2    | 103.3    | 102.2    | 99.4     |   | 92.7     |
| East Coast (PADD 1)        | 23.0   | 24.9     | 23.6     | 22.7     | 23.5     | 24.0     | 24.5     |   | 20.7     |
| New England (PADD 1A)      | 2.3  | 2.3      | 2.0      | 2.0      | 2.3      | 2.2      | 2.2      |   | 2.4      |
| Central Atlantic (PADD 1B) | 9.2  | 9.9      | 10.0     | 10.1     | 10.0     | 10.6     | 11.0     |   | 9.1      |
| Lower Atlantic (PADD 1C)   | 11.5   | 12.7     | 11.5     | 10.5     | 11.2     | 11.1     | 11.2     |   | 9.2      |
| Midwest (PADD 2)           | 27.4   | 27.0     | 28.4     | 27.9     | 27.2     | 25.9     | 24.0     |   | 25.5     |
| Gulf Coast (PADD 3)        | 42.1   | 38.9     | 37.6     | 37.8     | 38.1     | 38.1     | 37.3     |   | 33.2     |
| Rocky Mountain (PADD 4)    | 2.7  | 2.9      | 2.9      | 2.9      | 3.3      | 3.4      | 3.6      |   | 2.8      |
| West Coast (PADD 5)        | 11.0   | 11.1     | 11.1     | 10.9     | 11.3     | 10.8     | 10.1     |   | 10.5     |
|                            | Greater than 15 ppm to 500 ppm sulfur Stocks |          |          |          |          |          |          |  more data   | Year Ago |
|                            | Most Recent                                  |          |          |          |          |          |          |   |          |
|                            | 04/08/11                                     | 04/15/11 | 04/22/11 | 04/29/11 | 05/06/11 | 05/13/11 | 05/20/11 |   | 05/21/10 |
| U.S.                       | 10.6   | 10.0     | 10.2     | 9.8      | 9.4      | 9.4      | 9.8      |   | 15.0     |
| East Coast (PADD 1)        | 3.7  | 3.2      | 3.4      | 3.7      | 3.6      | 3.5      | 3.7      |   | 4.8      |
| New England (PADD 1A)      | 0.4  | 0.3      | 0.4      | 0.4      | 0.4      | 0.4      | 0.4      |   | 0.2      |
| Central Atlantic (PADD 1B) | 2.4  | 2.1      | 2.1      | 2.1      | 2.1      | 2.1      | 2.2      |   | 2.7      |
| Lower Atlantic (PADD 1C)   | 0.9  | 0.8      | 0.9      | 1.1      | 1.1      | 1.0      | 1.1      |   | 2.0      |
| Midwest (PADD 2)           | 1.4  | 1.5      | 1.6      | 1.3      | 1.4      | 1.3      | 1.5      |   | 2.6      |
| Gulf Coast (PADD 3)        | 3.7  | 3.7      | 3.7      | 3.5      | 3.2      | 3.4      | 3.4      |   | 6.3      |
| Rocky Mountain (PADD 4)    | 0.3  | 0.2      | 0.3      | 0.2      | 0.3      | 0.3      | 0.3      |   | 0.3      |
| West Coast (PADD 5)        | 1.5  | 1.4      | 1.3      | 1.0      | 0.9      | 0.8      | 0.9      |   | 1.1      |
|                            | Greater than 500 ppm sulfur Stocks           |          |          |          |          |          |          |  more data   | Year Ago |
|                            | Most Recent                                  |          |          |          |          |          |          |   |          |
|                            | 04/08/11                                     | 04/15/11 | 04/22/11 | 04/29/11 | 05/06/11 | 05/13/11 | 05/20/11 |   | 05/21/10 |
| U.S.                       | 34.1   | 33.5     | 32.8     | 33.2     | 31.6     | 31.6     | 31.9     |   | 44.8     |
| East Coast (PADD 1)        | 24.4   | 24.1     | 23.4     | 23.4     | 23.3     | 23.3     | 23.1     |   | 34.7     |
| New England (PADD 1A)      | 5.4  | 5.6      | 5.3      | 5.2      | 5.2      | 5.0      | 5.1      |   | 7.0      |
| Central Atlantic (PADD 1B) | 17.9   | 17.5     | 16.7     | 16.9     | 16.8     | 17.2     | 16.9     |   | 25.6     |
| Lower Atlantic (PADD 1C)   | 1.2  | 1.0      | 1.5      | 1.3      | 1.2      | 1.2      | 1.1      |   | 2.1      |
| Midwest (PADD 2)           | 1.4  | 1.3      | 1.2      | 1.2      | 0.9      | 1.0      | 1.2      |   | 1.4      |
| Gulf Coast (PADD 3)        | 6.8  | 6.4      | 6.5      | 7.0      | 5.9      | 5.8      | 6.1      |   | 7.1      |
| Rocky Mountain (PADD 4)    | 0.2  | 0.2      | 0.2      | 0.2      | 0.2      | 0.2      | 0.2      |   | 0.1      |
| West Coast (PADD 5)        | 1.2  | 1.5      | 1.4      | 1.3      | 1.3      | 1.3      | 1.2      |   | 1.6      |
|                            | Days of Supply (number of days)              |          |          |          |          |          |          |  more data | Year Ago |
|                            | Most Recent                                  |          |          |          |          |          |          |   |          |
|                            | 04/08/11                                     | 04/15/11 | 04/22/11 | 04/29/11 | 05/06/11 | 05/13/11 | 05/20/11 |   | 05/21/10 |
| U.S.                       | 40.5   | 39.0     | 38.3     | 37.4     | 37.2     | 38.1     | 37.0     |   | 38.4     |

Note: Days of Supply calculated as: U.S. Total Distillate Stocks / Four-Week Average U.S. Distillate Fuel Oil Demand

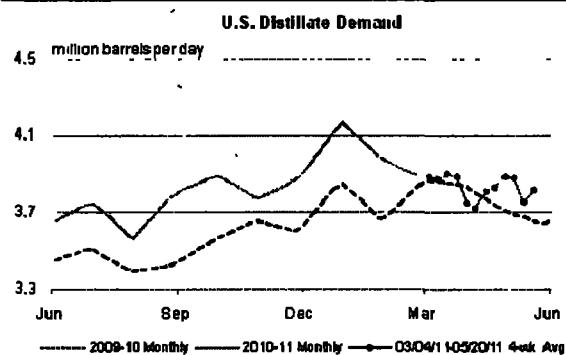


**Distillate Production and Imports (Million Barrels per Day)**

| Total Distillate Production <a href="#">more data</a>                      |                    |          |          |          |             |          |          |          |          |
|--|--------------------|----------|----------|----------|-------------|----------|----------|----------|----------|
|  | Four-Week Averages |          |          | Year Ago | Week Ending |          |          | Year Ago |          |
|  | 05/06/11           | 05/13/11 | 05/20/11 | 05/21/10 | 05/06/11    | 05/13/11 | 05/20/11 | 05/21/10 | 05/21/10 |
| U.S.   | 4.150              | 4.113    | 4.163    | 4.210    | 4.183       | 4.014    | 4.261    | 4.180    |          |
| East Coast (PADD 1)  | 0.326              | 0.351    | 0.371    | 0.428    | 0.363       | 0.376    | 0.387    | 0.422    |          |
| Midwest (PADD 2)   | 0.912              | 0.890    | 0.857    | 0.978    | 0.897       | 0.826    | 0.864    | 1.021    |          |
| Gulf Coast (PADD 3)  | 2.245              | 2.234    | 2.278    | 2.084    | 2.256       | 2.220    | 2.343    | 2.018    |          |
| Rocky Mountain (PADD 4)  | 0.175              | 0.181    | 0.189    | 0.165    | 0.187       | 0.184    | 0.196    | 0.159    |          |
| West Coast (PADD 5)  | 0.492              | 0.457    | 0.458    | 0.555    | 0.480       | 0.408    | 0.471    | 0.560    |          |
| 15 ppm sulfur and Under Production <a href="#">more data</a>               |                    |          |          |          |             |          |          |          |          |
|  | Four-Week Averages |          |          | Year Ago | Week Ending |          |          | Year Ago |          |
|  | 05/06/11           | 05/13/11 | 05/20/11 | 05/21/10 | 05/06/11    | 05/13/11 | 05/20/11 | 05/21/10 | 05/21/10 |
| U.S.   | 3.607              | 3.615    | 3.683    | 3.397    | 3.727       | 3.605    | 3.781    | 3.399    |          |
| East Coast (PADD 1)  | 0.194              | 0.226    | 0.260    | 0.287    | 0.251       | 0.277    | 0.304    | 0.277    |          |
| Midwest (PADD 2)   | 0.856              | 0.837    | 0.803    | 0.922    | 0.856       | 0.780    | 0.755    | 0.961    |          |
| Gulf Coast (PADD 3)  | 1.947              | 1.964    | 2.029    | 1.588    | 2.013       | 2.008    | 2.131    | 1.520    |          |
| Rocky Mountain (PADD 4)  | 0.167              | 0.172    | 0.179    | 0.154    | 0.175       | 0.177    | 0.178    | 0.148    |          |
| West Coast (PADD 5)  | 0.444              | 0.416    | 0.411    | 0.467    | 0.432       | 0.363    | 0.413    | 0.493    |          |
| Greater than 15 ppm to 500 ppm sulfur Production <a href="#">more data</a> |                    |          |          |          |             |          |          |          |          |
|  | Four-Week Averages |          |          | Year Ago | Week Ending |          |          | Year Ago |          |
|  | 05/06/11           | 05/13/11 | 05/20/11 | 05/21/10 | 05/06/11    | 05/13/11 | 05/20/11 | 05/21/10 | 05/21/10 |
| U.S.   | 0.202              | 0.191    | 0.202    | 0.429    | 0.188       | 0.185    | 0.240    | 0.430    |          |
| East Coast (PADD 1)  | 0.008              | 0.002    | 0.005    | 0.002    | -0.006      | 0.007    | 0.016    | 0.003    |          |
| Midwest (PADD 2)   | 0.052              | 0.047    | 0.055    | 0.051    | 0.052       | 0.036    | 0.081    | 0.064    |          |
| Gulf Coast (PADD 3)  | 0.128              | 0.122    | 0.120    | 0.332    | 0.136       | 0.114    | 0.108    | 0.322    |          |
| Rocky Mountain (PADD 4)  | 0.009              | 0.010    | 0.010    | 0.012    | 0.014       | 0.009    | 0.013    | 0.014    |          |
| West Coast (PADD 5)  | 0.005              | 0.009    | 0.012    | 0.031    | -0.008      | 0.019    | 0.022    | 0.027    |          |
| Greater than 500 ppm sulfur Production <a href="#">more data</a>           |                    |          |          |          |             |          |          |          |          |
|  | Four-Week Averages |          |          | Year Ago | Week Ending |          |          | Year Ago |          |
|  | 05/06/11           | 05/13/11 | 05/20/11 | 05/21/10 | 05/06/11    | 05/13/11 | 05/20/11 | 05/21/10 | 05/21/10 |
| U.S.   | 0.340              | 0.307    | 0.279    | 0.384    | 0.269       | 0.224    | 0.240    | 0.351    |          |
| East Coast (PADD 1)  | 0.124              | 0.122    | 0.106    | 0.139    | 0.118       | 0.093    | 0.057    | 0.142    |          |
| Midwest (PADD 2)   | 0.003              | 0.005    | 0.010    | 0.005    | -0.010      | 0.010    | 0.029    | -0.004   |          |
| Gulf Coast (PADD 3)  | 0.170              | 0.148    | 0.128    | 0.184    | 0.107       | 0.098    | 0.103    | 0.176    |          |
| Rocky Mountain (PADD 4)  | 0.000              | -0.001   | -0.001   | -0.001   | -0.002      | -0.003   | 0.005    | -0.003   |          |
| West Coast (PADD 5)  | 0.043              | 0.033    | 0.036    | 0.058    | 0.056       | 0.026    | 0.035    | 0.040    |          |
| Distillate Imports <a href="#">more data</a>                               |                    |          |          |          |             |          |          |          |          |
|  | Four-Week Averages |          |          | Year Ago | Week Ending |          |          | Year Ago |          |
|  | 05/06/11           | 05/13/11 | 05/20/11 | 05/21/10 | 05/06/11    | 05/13/11 | 05/20/11 | 05/21/10 | 05/21/10 |
| Total Distillate   | 0.194              | 0.149    | 0.145    | 0.213    | 0.166       | 0.112    | 0.103    | 0.253    |          |
| 15 ppm sulfur and Under  | 0.110              | 0.086    | 0.081    | 0.132    | 0.136       | 0.070    | 0.055    | 0.185    |          |
| Greater than 15 ppm to 500 ppm sulfur                                      | 0.015              | 0.004    | 0.004    | 0.018    | 0.000       | 0.000    | 0.000    | 0.003    |          |
| Greater than 500 ppm to 2000 ppm sulfur                                    | 0.066              | 0.056    | 0.056    | 0.061    | 0.030       | 0.042    | 0.048    | 0.065    |          |
| Greater than 2000 ppm sulfur   | 0.003              | 0.003    | 0.003    | 0.003    | 0.000       | 0.000    | 0.000    | 0.000    |          |

**Distillate Demand (Million Barrels per Day)**

|                     | Distillate Demand  |          |          |          |             |          | more data |          |
|---------------------|--------------------|----------|----------|----------|-------------|----------|-----------|----------|
|                     | Four-Week Averages |          |          | Year Ago | Week Ending |          |           |          |
|                     | 05/06/11           | 05/13/11 | 05/20/11 | 05/21/10 | 05/06/11    | 05/13/11 | 05/20/11  | 05/21/10 |
| Distillate Fuel Oil | 3.878              | 3.755    | 3.817    | 3.973    | 3.769       | 3.620    | 3.984     | 4.021    |



NA = Not Available.  
W = Data Withheld.

AAR MATERIALS AND SUPPLIES INDEX  
Region By Composition  
Second Quarter 2011  
June 2, 2011

**United States by Composition Category - Summary**

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| <b>Composition Category</b>                       | <b>Weight</b> | <b>Previous Quarter Index</b> | <b>Current Quarter Index</b> | <b>Relative Of Change</b> |
|---|---------------|-------------------------------|------------------------------|---------------------------|
| Forest Products                                   | .1093         | 250.61                        | 251.14                       | 1.0021                    |
| Metal Products                                    | .5988         | 194.51                        | 202.15                       | 1.0393                    |
| Miscellaneous Products                            | .2919         | 315.79                        | 328.48                       | 1.0402                    |
| U.S. By Composition                               | --            | 236.04                        | 244.38                       | 1.0353                    |
| U.S. By Composition (Linked)                      | --            | 234.72                        | 243.01                       | 1.0353                    |
| United States (1977=100)<br>Linking Factor: 1.423 | --            | 334.01                        | 345.80                       | 1.0353                    |
| United States (1980=100)<br>Linking Factor: 1.061 | --            | 249.04                        | 257.83                       | 1.0353                    |

## Car Hire for RCAF

### RCAF (Forecast)

|                          | 1980  | June<br>3Q/10 | Sept.<br>4Q/10 | Dec.<br>1Q/11 | Mar.<br>2Q/11 | June<br>3Q/11 |
|--------------------------|-------|---------------|----------------|---------------|---------------|---------------|
| <b>RATE</b>              |       |               |                |               |               |               |
| RR-OWNED TIME            | 31.00 | 67.00         | 67.00          | 68.00         | 67.00         | 67.00         |
| RR-OWNED MILEAGE         | 4.69  | 7.20          | 7.20           | 7.20          | 7.20          | 7.20          |
| PRIVATELY-OWNED CARS     | 25.47 | 46.03         | 46.77          | 46.99         | 44.59         | 44.68         |
| AUTORACKS                | 47.00 | 46.55         | 46.41          | 47.21         | 40.78         | 41.30         |
| <b>INDEX</b>             |       |               |                |               |               |               |
| RR-OWNED TIME            | 100.0 | 216.1         | 216.1          | 219.4         | 216.1         | 216.1         |
| RR-OWNED MILEAGE         | 100.0 | 153.5         | 153.5          | 153.5         | 153.5         | 153.5         |
| PRIVATELY-OWNED CARS     | 100.0 | 180.7         | 183.6          | 184.5         | 175.1         | 175.4         |
| AUTORACKS                | 100.0 | 99.0          | 98.7           | 100.5         | 86.8          | 87.9          |
| CAR HIRE INDEX (old wts) | 2008  | 100.0         | 183.3          | --            | --            | --            |
| CAR HIRE INDEX (new wts) | 2009  | 100.0         | 183.3          | 185.4         | 186.7         | 179.0         |
| CAR HIRE INDEX (LINKED)  |       | 100.0         | 182.9          | 185.0         | 186.3         | 178.6         |
|                          |       |               |                |               |               | <b>178.9</b>  |

Note: The Car Hire Index for third quarter using *old weights* and *linked* should match that quarter's filing. The third quarter *new weights* version is used in the fourth quarter linked index calculation to ensure that the transition from old weights to new weights does not impact the linked index.

Note: Indexes are rounded, rates are full float.

**Equipment Rents Data From CHARM**

|                                    | 2010 (first day of month) |         |         |         |         |         | 2011 (first day of month) |         |         |         |         |         |     |     |
|------------------------------------|---------------------------|---------|---------|---------|---------|---------|---------------------------|---------|---------|---------|---------|---------|-----|-----|
|                                    | Jul                       | Aug     | Sep     | Oct     | Nov     | Dec     | Jan                       | Feb     | Mar     | Apr     | May     | Jun     | Jul | Aug |
| <b>Railroad Equipment</b>          |                           |         |         |         |         |         |                           |         |         |         |         |         |     |     |
| No. of Cars (cars with rates only) |                           |         |         |         |         |         |                           |         |         |         |         |         |     |     |
| Superstructures (Vehicular Flats)  |                           |         |         |         |         |         |                           |         |         |         |         |         |     |     |
| Rate (in cents)                    |                           |         |         |         |         |         |                           |         |         |         |         |         |     |     |
| Superstructures #3 - Auto Rack     | 10,396                    | 10,392  | 10,618  | 10,828  | 10,585  | 10,559  | 10,510                    | 10,353  | 10,266  | 10,255  | 10,272  | 10,274  |     |     |
| All other #1 - Time                | 17.0                      | 17.0    | 17.0    | 17.0    | 17.0    | 17.0    | 16.0                      | 17.0    | 20.0    | 20.0    | 20.0    | 20.0    |     |     |
| All other #2 - Mileage             | 67.0                      | 67.0    | 67.0    | 67.0    | 67.0    | 66.0    | 67.0                      | 68.0    | 67.0    | 67.0    | 67.0    | 67.0    |     |     |
| 7.2                                | 7.2                       | 7.2     | 7.2     | 7.2     | 7.2     | 7.2     | 7.2                       | 7.2     | 7.2     | 7.2     | 7.2     | 7.2     |     |     |
| <b>Private Equipment</b>           |                           |         |         |         |         |         |                           |         |         |         |         |         |     |     |
| No. of Cars (cars with rates only) |                           |         |         |         |         |         |                           |         |         |         |         |         |     |     |
| Superstructures (Vehicular Flats)  | 47,610                    | 47,511  | 47,385  | 47,275  | 47,156  | 46,994  | 46,905                    | 46,828  | 46,754  | 46,694  | 46,596  | 46,508  |     |     |
| Covered Hoppers                    | 330,437                   | 331,345 | 331,042 | 330,671 | 331,041 | 329,833 | 330,815                   | 330,911 | 332,163 | 331,316 | 332,470 | 332,006 |     |     |
| Tank Cars                          | 307,541                   | 307,252 | 305,605 | 306,350 | 306,182 | 305,781 | 305,398                   | 303,673 | 303,481 | 303,554 | 303,506 | 304,243 |     |     |
| Others                             | 304,016                   | 302,447 | 302,465 | 302,639 | 305,644 | 306,004 | 304,564                   | 303,562 | 306,372 | 307,236 | 307,676 |         |     |     |
| Rate (in cents)                    |                           |         |         |         |         |         |                           |         |         |         |         |         |     |     |
| Superstructures #1 - Time          | 78.0                      | 78.0    | 78.0    | 78.0    | 78.0    | 78.0    | 78.0                      | 78.0    | 78.0    | 78.0    | 78.0    | 78.0    |     |     |
| Superstructures #2 - Mileage       | 1.2                       | 1.2     | 1.2     | 1.2     | 1.2     | 1.2     | 1.2                       | 1.2     | 1.2     | 1.2     | 1.2     | 1.2     |     |     |
| Superstructures #3 - Auto Rack     | 53.0                      | 53.0    | 53.0    | 53.0    | 53.0    | 53.0    | 54.0                      | 46.0    | 46.0    | 46.0    | 46.0    | 46.0    |     |     |
| Covered Hoppers #2 - Mileage       | 42.9                      | 43.0    | 43.0    | 43.1    | 43.1    | 43.2    | 43.3                      | 42.7    | 42.9    | 43.0    | 43.1    | 43.1    |     |     |
| Tank Cars #2 - Mileage             | 78.8                      | 78.9    | 81.0    | 81.2    | 81.2    | 81.4    | 81.0                      | 81.4    | 73.9    | 74.0    | 74.1    | 74.1    |     |     |
| Drivers #1 - Time                  | 62.0                      | 62.0    | 62.0    | 62.0    | 62.0    | 63.0    | 63.0                      | 63.0    | 63.0    | 63.0    | 64.0    | 64.0    |     |     |
| Drivers #2 - Mileage               | 6.8                       | 6.8     | 6.8     | 6.8     | 6.8     | 6.8     | 6.8                       | 6.8     | 6.8     | 6.9     | 7.0     | 6.9     |     |     |

**AVERAGE RATES**

|                         |              |              |              |              |              |              |              |              |              |              |              |                |                |
|-------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|----------------|
| Private Superstructures | 19.53        | 19.53        | 19.53        | 19.53        | 19.53        | 19.53        | 19.53        | 19.53        | 19.53        | 19.53        | 19.53        | 19.53          |                |
| Private Others          | 20.56        | 20.56        | 20.56        | 20.56        | 20.56        | 20.79        | 20.79        | 20.79        | 20.79        | 20.89        | 20.89        | 21.11          |                |
| <b>Private Total</b>    | <b>46.07</b> | <b>46.17</b> | <b>46.77</b> | <b>46.89</b> | <b>46.99</b> | <b>46.88</b> | <b>46.84</b> | <b>44.59</b> | <b>44.56</b> | <b>44.70</b> | <b>44.68</b> | <b>#DIV/0!</b> | <b>#DIV/0!</b> |
| Autoracks               | 46.55        | 46.54        | 46.41        | 46.29        | 46.40        | 47.21        | 40.51        | 40.75        | 40.78        | 41.32        | 41.30        | 41.30          |                |
| Check sum               |              |              |              |              |              |              |              |              |              |              |              |                |                |

**WEIGHTS**

|                    | "Old Wts" | "New Wts" |  |  |  |  |  |  |  |  |  |  |  |
|--------------------|-----------|-----------|--|--|--|--|--|--|--|--|--|--|--|
| For RCRA & RCR     | 2008      | 2009      |  |  |  |  |  |  |  |  |  |  |  |
| RR-owned Time      | 0.179     | 0.168     |  |  |  |  |  |  |  |  |  |  |  |
| RR-owned Mileage   | 0.100     | 0.084     |  |  |  |  |  |  |  |  |  |  |  |
| Private-owned Cars | 0.719     | 0.725     |  |  |  |  |  |  |  |  |  |  |  |
| Autoracks          | 0.012     | 0.013     |  |  |  |  |  |  |  |  |  |  |  |
| Check sum          | 1.000     | 1.000     |  |  |  |  |  |  |  |  |  |  |  |

**Weights for Equipment Rents (not used in Car Hire calculation)**

|                      |       |       |  |  |  |  |  |  |  |  |  |  |  |
|----------------------|-------|-------|--|--|--|--|--|--|--|--|--|--|--|
| Car Hire - U.S.      | 2008  | 2009  |  |  |  |  |  |  |  |  |  |  |  |
| Lease Rentals - U.S. | 0.439 | 0.422 |  |  |  |  |  |  |  |  |  |  |  |
| Check sum            | 0.561 | 0.578 |  |  |  |  |  |  |  |  |  |  |  |
|                      | 1.000 | 1.000 |  |  |  |  |  |  |  |  |  |  |  |

Note: The 4 bold lines are used for the Car Hire Rate. Private Total uses a weighted average of the Covered Hoppers, Tank Cars, Combined Private Superstructures, and Combined Private Others rates.

file: Equip\_Rents09wtaRCF.xls

AAR Car Hire - Equipment Rents Data Page

6/2/11

1) PROGRAM: DPRB'99  
CURRENT DATE: JUNE

01, 2011

RAILROAD EQUIPMENT 1/

AVERAGE RATE FOR 06/11

PAGE NO: 36

| CAR GROUP                       | CAR COUNT | TIME     | MILEAGE      | AUTO RACK |
|---------------------------------|-----------|----------|--------------|-----------|
| -VEHICULAR FLATS                | 10,274    | 150 ¢/HR | .092 \$/MILE | 20 ¢/HR   |
| ONO. OF ZERO RATED VEH.         | FLATS 2/  |          |              |           |
| -ALL OTHER CARS                 | 124       |          |              |           |
| ONO. OF ZERO RATED "OTHER" CARS | 585,652   | 67 ¢/HR  | .072 \$/MILE |           |
| 2/                              | 34,029    |          |              |           |
| 0                               | TOTAL:    | 630,079  |              |           |

-  
1/ THIS PRINT EXCLUDES THE FOLLOWING CAR TYPES:

CAR TYPE D - LOCOMOTIVES

CAR TYPE M - MAINTENANCE OF WAY, SCALE, PASSENGER, CABOOSE AND EOT DEVICE

CAR TYPE U - CONTAINERS

CAR TYPE Z - TRAILERS

0 ALL TTX EQUIPMENT (INCLUDING ABOX, RBOX AND GONX) IS SHOWN ON THE PRIVATE EQUIPMENT REPORT.  
-2/ EQUIPMENT CAN BE ZERO RATED DUE TO OWNERS SUPPLYING INCORRECT OR INSUFFICIENT INFORMATION TO THE CAR ACCOUNTING PROCESS OR CARS WITH RATE INDICATOR SIX (6). THIS EQUIPMENT IS ELIMINATED FROM THE AVERAGING PROCESS.

1 PROGRAM: DPRB799  
CURRENT DATE: JUNE 01, 2011

PRIVATE EQUIPMENT 1/

AVERAGE RATE FOR 06/11

| CAR GROUP                             | CAR COUNT          | TIME    | MILEAGE      | CAR RENTAL RATES |
|---------------------------------------|--------------------|---------|--------------|------------------|
| -VEHICULAR FLATS                      | 46, 508            | 78 ¢/HR | .012 \$/MILE | 46 ¢/HR          |
| ONO. OF ZERO RATED VEH. FLATS 2/      | 9                  |         |              |                  |
| -COVERED HOPPERS                      | 332, 006           | 0 ¢/HR  | .431 \$/MILE |                  |
| ONO. OF ZERO RATED COVERED HOPPERS 2/ | 10, 487            |         |              |                  |
| -TANKS                                | 304, 243           | 0 ¢/HR  | .741 \$/MILE |                  |
| ONO. OF ZERO RATED TANKS 2/           | 9, 200             |         |              |                  |
| -ALL OTHER CARS                       | 307, 676           | 64 ¢/HR | .069 \$/MILE |                  |
| ONO. OF ZERO RATED "OTHER" CARS 2/    | 32, 786            |         |              |                  |
| 0                                     | TOTAL: 1, 042, 915 |         |              |                  |

-1/ THIS PRINT EXCLUDES THE FOLLOWING CAR TYPES:

CAR TYPE D - LOCOMOTIVES

CAR TYPE M - MAINTENANCE OF WAY, SCALE, PASSENGER, CABOOSE AND EOT DEVICE

CAR TYPE U - CONTAINERS

CAR TYPE Z - TRAILERS

0 ALL TTX EQUIPMENT INCLUDING ABOX, RBOX AND GONX) IS SHOWN ON THE PRIVATE EQUIPMENT REPORT.  
-2/ EQUIPMENT CAN BE ZERO RATED DUE TO OWNERS SUPPLYING INCORRECT OR INSUFFICIENT INFORMATION TO THE CAR ACCOUNTING PROCESS OR CARS WITH RATE INDICATOR SIX (6). THIS EQUIPMENT IS ELIMINATED FROM THE AVERAGING PROCESS.

PAGE NO: 79

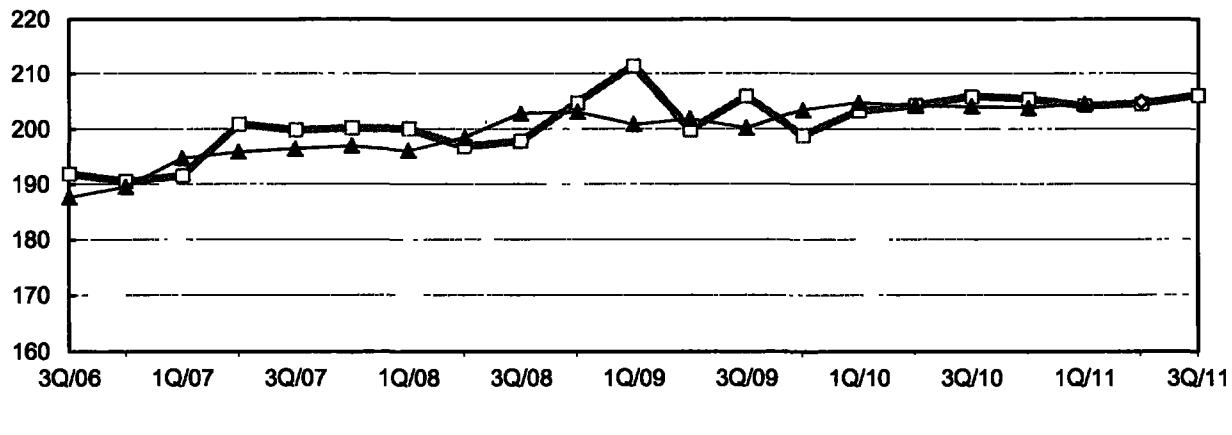
## PPI-RE Forecast (for Depreciation Component)

|       | Forecast | Actual | 1 Month Prelim |
|-------|----------|--------|----------------|
| 3Q/06 | 191.9    | 187.7  |                |
| 4Q/06 | 190.6    | 189.6  |                |
| 1Q/07 | 191.6    | 194.8  |                |
| 2Q/07 | 200.9    | 195.9  |                |
| 3Q/07 | 199.9    | 196.5  |                |
| 4Q/07 | 200.2    | 197.0  |                |
| 1Q/08 | 200.1    | 196.1  |                |
| 2Q/08 | 196.9    | 198.5  |                |
| 3Q/08 | 197.9    | 202.8  |                |
| 4Q/08 | 204.8    | 203.1  |                |
| 1Q/09 | 211.6    | 200.9  |                |
| 2Q/09 | 199.9    | 201.9  |                |
| 3Q/09 | 206.0    | 200.2  |                |
| 4Q/09 | 198.9    | 203.5  |                |
| 1Q/10 | 203.3    | 204.8  |                |
| 2Q/10 | 204.3    | 204.2  |                |
| 3Q/10 | 205.9    | 204.1  |                |
| 4Q/10 | 205.5    | 203.8  |                |
| 1Q/11 | 204.2    | 204.6  |                |
| 2Q/11 | 204.6    |        |                |
| 3Q/11 | 206.1    |        | 204.9          |

1980 Base

| 2011Q3   | PPI-RE Forecast |          | Yr Ago<br>Actual | Percent Change         |                        |                      |
|----------|-----------------|----------|------------------|------------------------|------------------------|----------------------|
|          | (82=100)        | (80=100) |                  | Latest Month<br>Actual | 2nd Prev<br>Qtr Actual | Previous<br>Forecast |
| Low      | 182.3           | 201.7    | -1.2%            |                        |                        |                      |
| Midpoint | 186.3           | 206.1    | 1.0%             | 0.6%                   | 0.7%                   | 0.7%                 |
| High     | 190.4           | 210.6    | 3.2%             |                        |                        |                      |

### PPI-RE Forecast 2011Q3



# Databases, Tables & Calculators by Subject

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## Producer Price Index-Commodities

**Series Id:** WPU144  
**Not Seasonally Adjusted**  
**Group:** Transportation equipment  
**Item:** Railroad equipment  
**Base Date:** 198200

**Download:** [.xls](#)

| Year | Jan      | Feb      | Mar      | Apr      | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   | Annual |
|------|----------|----------|----------|----------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
| 2010 | 184.5    | 184.7    | 184.5    | 184.5    | 184.6 | 184.6 | 184.5 | 184.5 | 184.5 | 184.2 | 184.2 | 184.2 | 184.4  |
| 2011 | 185.0(P) | 184.9(P) | 185.2(P) | 185.2(P) |       |       |       |       |       |       |       |       |        |

P : Preliminary. All indexes are subject to revision four months after original publication.

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re\_ppi.txt  
Forecast Pro Version 4.3 Standard Edition

Database I:\Indexes2\RCAF\2011Q3\5Deprec\FPre\_ppi.xls is open and ready for use.

Expert data exploration of dependent variable PPIRE

---

Length 72 Minimum 161.200 Maximum 185.200  
Mean 176.965 Standard deviation 7.584

Classical decomposition (multiplicative)  
Trend-cycle: 97.15% Seasonal: 0.29% Irregular: 2.56%

Choice is narrowed down to Box-Jenkins or exponential smoothing.

Exponential smoothing outperforms Box-Jenkins by 1.295 to 1.651 out-of-sample Mean Absolute Deviation. I tried 78 forecasts up to a maximum horizon 12.

Series is trended and nonseasonal.

Recommended model: Exponential Smoothing

Forecast Model for PPIRE

Holt exponential smoothing: Linear trend, No seasonality

| Component | Smoothing weight | Final value |
|-----------|------------------|-------------|
| Level     | 0.91182          | 185.22      |
| Trend     | 0.01997          | 0.27406     |

within-Sample Statistics

---

|                      |                              |
|----------------------|------------------------------|
| Sample size 72       | Number of parameters 2       |
| Mean 177             | Standard deviation 7.584     |
| R-square 0.9812      | Adjusted R-square 0.981      |
| Durbin-Watson 2.015  | Ljung-Box(18)=20.03 P=0.6691 |
| Forecast error 1.046 | BIC 1.094                    |
| MAPE 0.004123        | RMSE 1.031                   |
| MAD 0.7289           |                              |

Forecast Report  
Thu May 12 10:38:32 2011  
Exponential Smoothing model for PPIRE  
Analysis of Historic Fit Set

| Date    | Historic |
|---------|----------|
| 2005-05 | 161.300  |
| 2005-06 | 161.200  |
| 2005-07 | 161.500  |
| 2005-08 | 161.800  |
| 2005-09 | 161.800  |
| 2005-10 | 161.700  |
| 2005-11 | 161.900  |
| 2005-12 | 162.200  |
| 2006-01 | 164.200  |
| 2006-02 | 165.500  |
| 2006-03 | 168.200  |
| 2006-04 | 168.200  |
| 2006-05 | 169.600  |
| 2006-06 | 171.300  |
| 2006-07 | 170.600  |
| 2006-08 | 170.900  |
| 2006-09 | 170.400  |

**re\_ppi.txt**

|         |         |
|---------|---------|
| 2006-10 | 170.200 |
| 2006-11 | 170.300 |
| 2006-12 | 172.700 |
| 2007-01 | 173.900 |
| 2007-02 | 175.600 |
| 2007-03 | 176.100 |
| 2007-04 | 174.200 |
| 2007-05 | 175.600 |
| 2007-06 | 176.400 |
| 2007-07 | 177.400 |
| 2007-08 | 177.400 |
| 2007-09 | 177.900 |
| 2007-10 | 177.500 |
| 2007-11 | 177.700 |
| 2007-12 | 177.500 |
| 2008-01 | 178.400 |
| 2008-02 | 178.200 |
| 2008-03 | 177.600 |
| 2008-04 | 178.700 |
| 2008-05 | 178.000 |
| 2008-06 | 181.200 |
| 2008-07 | 180.800 |
| 2008-08 | 181.700 |
| 2008-09 | 182.900 |
| 2008-10 | 181.900 |
| 2008-11 | 181.600 |
| 2008-12 | 180.700 |
| 2009-01 | 181.600 |
| 2009-02 | 181.800 |
| 2009-03 | 181.600 |
| 2009-04 | 183.100 |
| 2009-05 | 180.000 |
| 2009-06 | 180.000 |
| 2009-07 | 179.900 |
| 2009-08 | 179.900 |
| 2009-09 | 183.800 |
| 2009-10 | 183.600 |
| 2009-11 | 183.600 |
| 2009-12 | 184.400 |
| 2010-01 | 184.500 |
| 2010-02 | 184.700 |
| 2010-03 | 184.500 |
| 2010-04 | 184.500 |
| 2010-05 | 184.600 |
| 2010-06 | 184.600 |
| 2010-07 | 184.500 |
| 2010-08 | 184.500 |
| 2010-09 | 184.500 |
| 2010-10 | 184.200 |
| 2010-11 | 184.200 |
| 2010-12 | 184.200 |
| 2011-01 | 185.000 |
| 2011-02 | 184.900 |
| 2011-03 | 185.200 |
| 2011-04 | 185.200 |

**Forecasted values**

| Date    | 2.5 Lower | Forecast | 97.5 Upper |
|---------|-----------|----------|------------|
| 2011-05 | 183.354   | 185.499  | 187.644    |
| 2011-06 | 182.843   | 185.773  | 188.702    |
| 2011-07 | 182.503   | 186.047  | 189.591    |
| 2011-08 | 182.254   | 186.321  | 190.388    |
| 2011-09 | 182.065   | 186.595  | 191.125    |

|         |                |                | <b>re_ppi.txt</b> |
|---------|----------------|----------------|-------------------|
| 2011-10 | <b>181.919</b> | <b>186.869</b> | 191.819           |
| 2011-11 | <b>181.806</b> | <b>187.143</b> | 192.480           |
| 2011-12 | <b>181.720</b> | <b>187.417</b> | 193.115           |
| 2012-01 | <b>181.654</b> | <b>187.691</b> | 193.728           |
| 2012-02 | <b>181.607</b> | <b>187.965</b> | 194.323           |
| 2012-03 | <b>181.576</b> | <b>188.239</b> | 194.903           |
| 2012-04 | <b>181.558</b> | <b>188.513</b> | 195.469           |

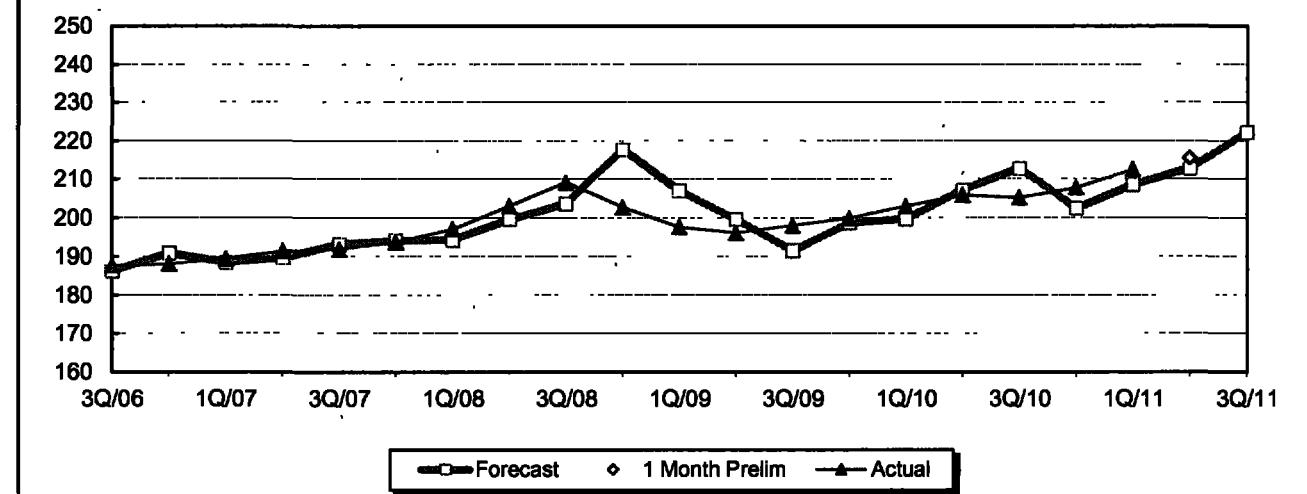
## PPI-LF Forecast (for Other and Lease Rentals Components)

|       | Forecast | Actual | 1 Month Prelim |
|-------|----------|--------|----------------|
| 3Q/06 | 186.3    | 187.7  |                |
| 4Q/06 | 190.9    | 188.2  |                |
| 1Q/07 | 188.6    | 189.5  |                |
| 2Q/07 | 189.8    | 191.4  |                |
| 3Q/07 | 193.2    | 191.9  |                |
| 4Q/07 | 194.1    | 193.7  |                |
| 1Q/08 | 194.3    | 197.1  |                |
| 2Q/08 | 199.7    | 203.1  |                |
| 3Q/08 | 203.8    | 209.2  |                |
| 4Q/08 | 217.8    | 202.8  |                |
| 1Q/09 | 207.0    | 197.6  |                |
| 2Q/09 | 199.7    | 196.1  |                |
| 3Q/09 | 191.5    | 198.0  |                |
| 4Q/09 | 198.7    | 199.9  |                |
| 1Q/10 | 199.8    | 203.1  |                |
| 2Q/10 | 207.3    | 205.9  |                |
| 3Q/10 | 212.9    | 205.3  |                |
| 4Q/10 | 202.6    | 207.8  |                |
| 1Q/11 | 208.6    | 212.6  |                |
| 2Q/11 | 212.9    |        | 215.6          |
| 3Q/11 | 222.3    |        |                |

1980 Base

|          | Percent Change  |          |              |          |          |
|----------|-----------------|----------|--------------|----------|----------|
|          | PPI-LF Forecast | Yr Ago   | Latest Month | 2nd Prev | Previous |
| 2011Q3   | (82=100)        | (80=100) | Actual       | Actual   | Forecast |
| Low      | 192.6           | 215.9    | 5.2%         |          |          |
| Midpoint | 198.3           | 222.3    | 8.3%         | 3.1%     | 4.6%     |
| High     | 204.0           | 228.7    | 11.4%        |          |          |

### PPI-LF Forecast 2011Q3



# Databases, Tables & Calculators by Subject

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## Producer Price Index-Commodities

**Series Id:** WPU03T15M05

Not Seasonally Adjusted

**Group:** Industrial Commodities less fuels**Item:** Industrial commodities less fuels**Base Date:** 198200**Download:** [.xls](#)

| Year | Jan      | Feb      | Mar      | Apr      | May   | Jun   | Jul   | Aug   | Sep   | Oct   | Nov   | Dec   | Annual |
|------|----------|----------|----------|----------|-------|-------|-------|-------|-------|-------|-------|-------|--------|
| 2010 | 180.2    | 181.2    | 182.4    | 183.8    | 184.0 | 183.1 | 182.7 | 183.1 | 183.5 | 184.6 | 185.4 | 186.3 | 183.4  |
| 2011 | 188.1(P) | 189.8(P) | 190.8(P) | 192.3(P) |       |       |       |       |       |       |       |       |        |

P : Preliminary. All indexes are subject to revision four months after original publication.

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1f\_ppi.txt  
Forecast Pro Version 4.3 Standard Edition

Database I:\Indexes2\RCAF\2011Q3\7Other\FP1f\_ppi.xls is open and ready for use.

Expert data exploration of dependent variable PPILF

---

Length 72 Minimum 157.000 Maximum 192.300  
Mean 174.524 Standard deviation 9.042

Classical decomposition (multiplicative)  
Trend-cycle: 94.32% Seasonal: 0.32% Irregular: 5.36%

Choice is narrowed down to Box-Jenkins or exponential smoothing.

Exponential smoothing outperforms Box-Jenkins by 3.897 to 4.062 out-of-sample Mean Absolute Deviation. I tried 78 forecasts up to a maximum horizon 12.

Series is trended and seasonal.

Recommended model: Exponential Smoothing

Forecast Model for PPILF

Multiplicative Winters: Linear trend, Multiplicative seasonality  
Confidence limits proportional to indexes

| Component | Smoothing Weight | Final Value |
|-----------|------------------|-------------|
| Level     | 1.00000          | 192.30      |
| Trend     | 0.99847          | 1.4992      |
| Seasonal  | 0.00396          |             |

Seasonal Indexes

---

|                    |         |         |         |
|--------------------|---------|---------|---------|
| January - March    | 1.00000 | 1.00000 | 1.00000 |
| April - June       | 1.00000 | 1.00000 | 1.00000 |
| July - September   | 1.00000 | 1.00000 | 1.00000 |
| October - December | 1.00000 | 1.00000 | 1.00000 |

within-Sample Statistics

---

|                       |                              |
|-----------------------|------------------------------|
| Sample size 72        | Number of parameters 3       |
| Mean 174.5            | Standard deviation 9.042     |
| R-square 0.993        | Adjusted R-square 0.9928     |
| Durbin-Watson 1.952   | Ljung-Box(18)=16.57 P=0.4472 |
| Forecast error 0.7657 | BIC 0.8194                   |
| MAPE 0.003201         | RMSE 0.7495                  |
| MAD 0.5624            |                              |

Forecast Report

Thu May 12 11:42:59 2011

Exponential Smoothing model for PPILF

Analysis of Historic Fit Set

| Date    | Historic |
|---------|----------|
| 2005-05 | 157.400  |
| 2005-06 | 157.000  |
| 2005-07 | 157.300  |
| 2005-08 | 157.500  |
| 2005-09 | 158.700  |
| 2005-10 | 160.500  |
| 2005-11 | 161.000  |
| 2005-12 | 161.300  |
| 2006-01 | 162.500  |

**1f\_ppi.txt**

|         |         |
|---------|---------|
| 2006-02 | 163.200 |
| 2006-03 | 163.800 |
| 2006-04 | 164.800 |
| 2006-05 | 166.400 |
| 2006-06 | 166.800 |
| 2006-07 | 167.100 |
| 2006-08 | 167.500 |
| 2006-09 | 167.600 |
| 2006-10 | 167.700 |
| 2006-11 | 167.800 |
| 2006-12 | 167.900 |
| 2007-01 | 168.200 |
| 2007-02 | 168.600 |
| 2007-03 | 169.400 |
| 2007-04 | 170.300 |
| 2007-05 | 170.800 |
| 2007-06 | 171.000 |
| 2007-07 | 171.400 |
| 2007-08 | 171.100 |
| 2007-09 | 171.200 |
| 2007-10 | 172.200 |
| 2007-11 | 173.100 |
| 2007-12 | 173.100 |
| 2008-01 | 174.700 |
| 2008-02 | 175.900 |
| 2008-03 | 177.400 |
| 2008-04 | 179.800 |
| 2008-05 | 181.800 |
| 2008-06 | 183.200 |
| 2008-07 | 185.900 |
| 2008-08 | 186.600 |
| 2008-09 | 186.200 |
| 2008-10 | 183.700 |
| 2008-11 | 179.900 |
| 2008-12 | 177.400 |
| 2009-01 | 176.900 |
| 2009-02 | 176.100 |
| 2009-03 | 175.600 |
| 2009-04 | 175.000 |
| 2009-05 | 174.900 |
| 2009-06 | 175.200 |
| 2009-07 | 175.500 |
| 2009-08 | 176.600 |
| 2009-09 | 177.200 |
| 2009-10 | 177.700 |
| 2009-11 | 178.100 |
| 2009-12 | 178.900 |
| 2010-01 | 180.200 |
| 2010-02 | 181.200 |
| 2010-03 | 182.400 |
| 2010-04 | 183.800 |
| 2010-05 | 184.000 |
| 2010-06 | 183.100 |
| 2010-07 | 182.700 |
| 2010-08 | 183.100 |
| 2010-09 | 183.500 |
| 2010-10 | 184.600 |
| 2010-11 | 185.400 |
| 2010-12 | 186.300 |
| 2011-01 | 188.100 |
| 2011-02 | 189.800 |
| 2011-03 | 190.800 |
| 2011-04 | 192.300 |

**Forecasted values**

**1f\_ppi.txt**

| <b>Date</b> | <b>2.5 Lower</b> | <b>Forecast</b> | <b>97.5 Upper</b> |
|-------------|------------------|-----------------|-------------------|
| 2011-05     | 192.193          | 193.799         | 195.405           |
| 2011-06     | 191.710          | 195.298         | 198.887           |
| 2011-07     | 191.983          | 196.798         | 201.612           |
| 2011-08     | 192.511          | 198.297         | 204.083           |
| 2011-09     | 193.179          | 199.796         | 206.413           |
| 2011-10     | 193.941          | 201.295         | 208.650           |
| 2011-11     | 194.771          | 202.795         | 210.819           |
| 2011-12     | 195.652          | 204.294         | 212.936           |
| 2012-01     | 196.574          | 205.793         | 215.012           |
| 2012-02     | 197.531          | 207.292         | 217.054           |
| 2012-03     | 198.516          | 208.792         | 219.067           |
| 2012-04     | 199.526          | 210.291         | 221.056           |

## Forecast Error Calculation

|                        | First Quarter 2011 |                 | Pct. Diff. | Notes   |
|------------------------|--------------------|-----------------|------------|---|
|                        | 2009 Weight        | 2011Q1 Forecast | Actual     |   |
| Labor                  | 34.7%              | 378.3           | 378.3      | 0.0   |
| Fuel                   | 14.9%              | 296.5           | 324.6      | 28.1  |
| M&S                    | 5.1%               | 248.1           | 248.1      | 0.0   |
| Equip Rents            | 7.1%               | 203.9           | 206.2      | 2.3   |
| Depreciation           | 13.9%              | 204.2           | 204.6      | 0.4   |
| Interest               | 3.0%               | 84.5            | 84.5       | 0.0   |
| Other                  | 21.3%              | 208.6           | 212.6      | 4.0   |
| Weighted Avg           | 100.0%             |                 |            |   |
| 1980 = 100             |                    | 277.9           | 283.2      | calculated  |
| 1980 = 100 (linked)    |                    | 272.4           | 277.4      | calculated  |
| 4Q07 = 100             |                    | 2,459           | 110.8      | calculated  |
| 4Q02 = 100             |                    | 1,921           | 141.8      | calculated  |
| 4Q97 = 100             |                    | 1,732           | 157.3      | calculated  |
| 4Q92 = 100             |                    | 1,569           | 173.6      | calculated  |
| Forecast Error         | →                  | 2.0             |            | calculated  |
| Prior Quarter          |                    |                 |            | 0.02 = RCAC adj.  |
| 1980 = 100             |                    | 268.2           | 273.1 **   |   |
| 1980 = 100 (linked)    |                    | 262.9           | 267.5      |   |
| 4Q07 = 100             |                    | 106.9           | 108.8      | calculated  |
| 4Q02 = 100             |                    | 136.9           | 139.3      | calculated  |
| 4Q97 = 100             |                    | 151.8           | 154.4      | calculated  |
| 4Q92 = 100             |                    | 167.6           | 170.5      | calculated  |
| <b>Equipment Rents</b> |                    |                 |            |   |
| Car Hire               | 42.2%              | 186.3           | 185.6      | from Equipment Rents/CHARM  |
| Lease Rentals          | 57.8%              | 208.6           | 212.6      | (equals PPI-LF from above)  |
| Weighted Average       |                    | 199.2           | 201.2      | calculated  |
| Linked                 |                    | 203.9           | 206.2      | calculated  |
| Prior Quarter          |                    |                 |            | ** if fourth quarter, weighted avg for prior needs to use new weights, linked is ok |
| Weighted Average       |                    | 195.2           | 198.4 **   |   |
| Linked                 |                    | 199.8           | 203.3      |   |
| Sum of Weights         | ok                 |                 |            |   |
| Sum of ER Wt.          | ok                 |                 |            |   |

## All-Inclusive Index (Actual)

|                      | 09 Wts        | 3Q/10<br>08 Wts | 3Q/10<br>09 Wts | % Chg.       | 4Q/10<br>09 Wts | % Chg.       | 1Q/11<br>09 Wts | % Chg.      | 2Q/11<br>09 Wts | % Chg.       | 3Q/11<br>09 Wts | % Chg.         |
|----------------------|---------------|-----------------|-----------------|--------------|-----------------|--------------|-----------------|-------------|-----------------|--------------|-----------------|----------------|
| Labor                | 34.7%         | 356.3           | 356.3           | 0.0%         | 367.4           | 3.1%         | 378.3           | 3.0%        | NA              | NA           | NA              | NA             |
| Fuel                 | 14.9%         | 261.3           | 261.3           | 0.0%         | 290.2           | 11.1%        | 324.6           | 11.9%       | NA              | NA           | NA              | NA             |
| M&S                  | 5.1%          | 241.0           | 241.0           | 0.0%         | 251.8           | 4.5%         | 248.1           | -1.5%       | NA              | NA           | NA              | NA             |
| Equipment Rents      | 7.1%          | 200.8           | 200.8           | 0.0%         | 203.3           | 1.2%         | 206.2           | 1.4%        | 0.0             | NA           | #DIV/0!         | NA             |
| Depreciation         | 13.9%         | 204.1           | 204.1           | 0.0%         | 203.8           | -0.1%        | 204.6           | 0.4%        | NA              | NA           | #DIV/0!         | NA             |
| Interest             | 3.0%          | 83.9            | 83.9            | 0.0%         | 84.5            | 0.7%         | 84.5            | 0.0%        | 84.5            | 0.0%         | 84.5            | 0.0%           |
| Other                | 21.3%         | 205.3           | 205.3           | 0.0%         | 207.8           | 1.2%         | 212.6           | 2.3%        | NA              | NA           | NA              | NA             |
| <b>Weighted Avg.</b> | <b>1.0000</b> |                 |                 |              |                 |              |                 |             |                 |              |                 |                |
| Linked               |               | <b>263.6</b>    | <b>263.7</b>    | <b>0.0%</b>  | <b>273.1</b>    | <b>3.6%</b>  | <b>283.2</b>    | <b>3.7%</b> | <b>2.5</b>      | <b>NA</b>    | <b>#####</b>    | <b>NA</b>      |
| 10/180               |               | <b>258.3</b>    | <b>251.5</b>    | <b>267.5</b> | <b>3.6%</b>     | <b>277.4</b> | <b>3.7%</b>     | <b>2.4</b>  | <b>NA</b>       | <b>#####</b> | <b>NA</b>       | <b>#####</b>   |
| 10/182               |               | <b>213.6</b>    | <b>213.6</b>    | <b>260.5</b> | <b>3.6%</b>     | <b>270.1</b> | <b>3.7%</b>     | <b>2.3</b>  | <b>NA</b>       | <b>#####</b> | <b>NA</b>       | <b>#DIV/0!</b> |
| 4Q/87                |               | <b>195.4</b>    | <b>195.4</b>    | <b>221.3</b> | <b>3.6%</b>     | <b>229.4</b> | <b>3.7%</b>     | <b>2.0</b>  | <b>NA</b>       | <b>#####</b> | <b>NA</b>       | <b>#DIV/0!</b> |
| 4Q/92                |               | <b>164.6</b>    | <b>164.6</b>    | <b>202.3</b> | <b>3.5%</b>     | <b>209.8</b> | <b>3.7%</b>     | <b>1.8</b>  | <b>NA</b>       | <b>#####</b> | <b>NA</b>       | <b>#DIV/0!</b> |
| 4Q/97                |               | <b>149.1</b>    | <b>149.1</b>    | <b>170.5</b> | <b>3.6%</b>     | <b>176.8</b> | <b>3.7%</b>     | <b>1.5</b>  | <b>NA</b>       | <b>#####</b> | <b>NA</b>       | <b>#DIV/0!</b> |
| 4Q/02                |               | <b>134.5</b>    | <b>134.5</b>    | <b>154.4</b> | <b>3.6%</b>     | <b>160.2</b> | <b>3.8%</b>     | <b>1.4</b>  | <b>NA</b>       | <b>#####</b> | <b>NA</b>       | <b>#DIV/0!</b> |
| 4Q/07                |               | <b>105.0</b>    | <b>105.0</b>    | <b>139.3</b> | <b>3.6%</b>     | <b>144.4</b> | <b>3.7%</b>     | <b>1.2</b>  | <b>NA</b>       | <b>#####</b> | <b>NA</b>       | <b>#DIV/0!</b> |
|                      |               |                 |                 | <b>108.8</b> | <b>3.6%</b>     | <b>112.8</b> | <b>3.7%</b>     | <b>1.0</b>  | <b>NA</b>       | <b>#####</b> | <b>NA</b>       | <b>#####</b>   |

### Equipment Rents

|                 | 08 Wts | 09 Wts       | 08 Wts       | 09 Wts      | 08 Wts       | 09 Wts      | 08 Wts       | 09 Wts      | 08 Wts     | 09 Wts    | 08 Wts     | 09 Wts    |
|-----------------|--------|--------------|--------------|-------------|--------------|-------------|--------------|-------------|------------|-----------|------------|-----------|
| Car Hire        | 42.2%  | 183.3        | 183.3        | 0.0%        | 185.5        | 1.2%        | 185.6        | 0.1%        | NA         | NA        | NA         | NA        |
| Lease Rentals   | 57.8%  | 205.3        | 205.3        | 0.0%        | 207.8        | 1.2%        | 212.6        | 2.3%        | 0.0        | NA        | 0.0        | NA        |
| ER Weighted Avg | 1.0000 |              |              |             |              |             |              |             |            |           |            |           |
| ER Linked       |        | <b>195.6</b> | <b>196.0</b> | <b>0.2%</b> | <b>198.4</b> | <b>1.2%</b> | <b>201.2</b> | <b>1.4%</b> | <b>0.0</b> | <b>NA</b> | <b>0.0</b> | <b>NA</b> |
|                 |        | <b>200.8</b> |              |             | <b>203.3</b> | <b>1.2%</b> | <b>206.2</b> | <b>1.4%</b> | <b>0.0</b> | <b>NA</b> | <b>0.0</b> | <b>NA</b> |

### Impact/Check of weight change

|                      |                |                |  |  |  |  |  |  |  |  |  |  |
|----------------------|----------------|----------------|--|--|--|--|--|--|--|--|--|--|
| Labor                | 107.603        | 123.636        |  |  |  |  |  |  |  |  |  |  |
| Fuel                 | 65.848         | 38.934         |  |  |  |  |  |  |  |  |  |  |
| Material & Supplies  | 12.291         | 12.291         |  |  |  |  |  |  |  |  |  |  |
| Equipment Rents      | 12.650         | 14.257         |  |  |  |  |  |  |  |  |  |  |
| Depreciation         | 21.226         | 28.370         |  |  |  |  |  |  |  |  |  |  |
| Interest             | 1.930          | 2.517          |  |  |  |  |  |  |  |  |  |  |
| Other                | 42.087         | 43.729         |  |  |  |  |  |  |  |  |  |  |
| <b>Weighted Avg.</b> | <b>263.634</b> | <b>263.733</b> |  |  |  |  |  |  |  |  |  |  |
| ER Weighted Avg.     | 195.642        | 196.014935     |  |  |  |  |  |  |  |  |  |  |

Note: 2010Q4 M&S Index  
 was corrected from 251.7  
 filed to 251.8 corrected  
 because of a January  
 revision by one railroad.  
 The change was too small  
 to have an impact on the  
 RCAF forecast or actual.

# RCAF Fuel (Actual All-Inclusive Index)

January 2011

## Monthly Report

|              |               | 1/91 New |              |          |               |
|--------------|---------------|----------|--------------|----------|---------------|
| January 2011 | 1/1/81        | Method   | January 2011 | Linking  | January 2011  |
| Price        | Price         | Linking  | Index        | Factor   | 1980=100      |
| (cents)      | (cents)       | Factors  | 1/1/81=100   | 1980=100 | Current Index |
| (1)          | (2)           | (3)      | (4)          | (5)      | (6)           |
| U.S.         | <b>265.67</b> | 89.34    | 99.415       | 295.63   | 1.096         |
|              |               |          |              |          | 324.01        |

(4) = (1) / (2) x (3)

(6) = (4) x (5)

---

## Final Actual All-inclusive Index Used for RCAF's Forecast Error Adjustment

| January 2011 |            | January 2011 |
|--------------|------------|--------------|
| 1980=100     |            | 1980=100     |
| Current      | Adjustment | Linked       |
| Index        | Factor     | Index        |
| U.S.         | 324.01     | 324.63 ←     |

|         |      |
|---------|------|
| January | = Q1 |
| April   | = Q2 |
| July    | = Q3 |
| October | = Q4 |

## Car Hire for RCAF

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**RCAF (Actual)**


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|                          | 1980  | Aug<br>3Q/10 | Nov<br>4Q/10 | Feb<br>1Q/11 | May<br>2Q/11 | Aug<br>3Q/11 |
|--------------------------|-------|--------------|--------------|--------------|--------------|--------------|
| <b>RATE</b>              |       |              |              |              |              |              |
| RR-OWNED TIME            | 31.00 | 67.00        | 67.00        | 68.00        | 67.00        | --           |
| RR-OWNED MILEAGE         | 4.69  | 7.20         | 7.20         | 7.20         | 7.20         | --           |
| PRIVATELY-OWNED CARS     | 25.47 | 46.17        | 46.90        | 46.84        | 44.70        | --           |
| AUTORACKS                | 47.00 | 46.54        | 46.40        | 40.75        | 41.30        | --           |
| <b>INDEX</b>             |       |              |              |              |              |              |
| RR-OWNED TIME            | 100.0 | 216.1        | 216.1        | 219.4        | 216.1        | --           |
| RR-OWNED MILEAGE         | 100.0 | 153.5        | 153.5        | 153.5        | 153.5        | --           |
| PRIVATELY-OWNED CARS     | 100.0 | 181.3        | 184.2        | 183.9        | 175.5        | --           |
| AUTORACKS                | 100.0 | 99.0         | 98.7         | 86.7         | 87.9         | --           |
| CAR HIRE INDEX (old wts) | 2008  | 100.0        | 183.8        | --           | --           | --           |
| CAR HIRE INDEX (new wts) | 2009  | 100.0        | 183.7        | 185.9        | 186.0        | 179.3        |
| CAR HIRE INDEX (LINKED)  |       | 100.0        | 183.3        | 185.5        | 185.6        | 178.9        |

Note: Indexes are rounded, rates are full float.

**Equipment Rents Data From CHARM**

|                                    | 2010 (first day of month) |         |         |         |         |         | 2011 (first day of month) |         |         |         |         |         |     |
|------------------------------------|---------------------------|---------|---------|---------|---------|---------|---------------------------|---------|---------|---------|---------|---------|-----|
|                                    | Jul                       | Aug     | Sep     | Oct     | Nov     | Dec     | Jan                       | Feb     | Mar     | Apr     | May     | Jun     | Jul |
| <b>Railroad Equipment</b>          |                           |         |         |         |         |         |                           |         |         |         |         |         |     |
| No. of Cars (cars with rates only) | 10,396                    | 10,392  | 10,618  | 10,828  | 10,585  | 10,559  | 10,510                    | 10,353  | 10,266  | 10,255  | 10,272  | 10,274  |     |
| Superstructures (Vehicular Flats)  |                           |         |         |         |         |         |                           |         |         |         |         |         |     |
| Rate (in cents)                    |                           |         |         |         |         |         |                           |         |         |         |         |         |     |
| Superstructures #3 - Auto Rack     | 17.0                      | 17.0    | 17.0    | 17.0    | 17.0    | 17.0    | 16.0                      | 17.0    | 20.0    | 20.0    | 20.0    | 20.0    |     |
| All other #1 - Time                | 67.0                      | 67.0    | 67.0    | 67.0    | 67.0    | 67.0    | 67.0                      | 67.0    | 67.0    | 67.0    | 67.0    | 67.0    |     |
| All other #2 - Mileage             | 7.2                       | 7.2     | 7.2     | 7.2     | 7.2     | 7.2     | 7.2                       | 7.2     | 7.2     | 7.2     | 7.2     | 7.2     |     |
| <b>Private Equipment</b>           |                           |         |         |         |         |         |                           |         |         |         |         |         |     |
| No. of Cars (cars with rates only) | 47,610                    | 47,511  | 47,385  | 47,275  | 47,156  | 46,984  | 46,905                    | 46,828  | 46,754  | 46,694  | 46,596  | 46,508  |     |
| Covered Hoppers                    | 330,137                   | 331,345 | 331,042 | 330,671 | 331,041 | 329,833 | 330,815                   | 330,911 | 332,163 | 331,316 | 332,470 | 332,006 |     |
| Tank Cars                          | 307,541                   | 307,292 | 305,805 | 306,350 | 306,182 | 305,781 | 305,398                   | 303,673 | 303,481 | 303,554 | 303,506 | 304,243 |     |
| Others                             | 304,016                   | 302,447 | 302,465 | 302,639 | 305,844 | 306,004 | 304,564                   | 303,562 | 303,500 | 306,372 | 307,236 | 307,676 |     |
| Rate (in cents)                    |                           |         |         |         |         |         |                           |         |         |         |         |         |     |
| Superstructures #1 - Time          | 78.0                      | 78.0    | 78.0    | 78.0    | 78.0    | 78.0    | 78.0                      | 78.0    | 78.0    | 78.0    | 78.0    | 78.0    |     |
| Superstructures #2 - Mileage       | 1.2                       | 1.2     | 1.2     | 1.2     | 1.2     | 1.2     | 1.2                       | 1.2     | 1.2     | 1.2     | 1.2     | 1.2     |     |
| Superstructures #3 - Auto Rack     | 53.0                      | 53.0    | 53.0    | 53.0    | 53.0    | 53.0    | 54.0                      | 46.0    | 46.0    | 46.0    | 46.0    | 46.0    |     |
| Covered Hoppers #2 - Mileage       | 42.9                      | 43.0    | 43.0    | 43.0    | 43.1    | 43.2    | 43.3                      | 42.7    | 42.9    | 43.0    | 43.1    | 43.1    |     |
| Tank Cars #2 - Mileage             | 78.8                      | 78.9    | 81.0    | 81.2    | 81.2    | 81.4    | 81.0                      | 81.4    | 73.9    | 74.0    | 74.1    | 74.1    |     |
| Others #1 - Time                   | 62.0                      | 62.0    | 62.0    | 62.0    | 63.0    | 63.0    | 63.0                      | 63.0    | 63.0    | 64.0    | 64.0    | 64.0    |     |
| Others #2 - Mileage                | 6.8                       | 6.8     | 6.8     | 6.8     | 6.8     | 6.8     | 6.8                       | 6.8     | 6.8     | 6.9     | 7.0     | 6.9     |     |

**AVERAGE RATES**

|                         |              |              |              |              |              |              |              |              |              |              |              |                |
|-------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|----------------|
| Private Superstructures | 19.53        | 19.53        | 19.53        | 19.53        | 19.53        | 19.53        | 19.53        | 19.53        | 19.53        | 19.53        | 19.53        | 19.53          |
| Private Others          | 20.56        | 20.56        | 20.56        | 20.56        | 20.79        | 20.79        | 20.79        | 20.79        | 20.89        | 20.89        | 21.11        | 0.00           |
| <b>Private Total</b>    | <b>46.07</b> | <b>46.17</b> | <b>46.77</b> | <b>46.89</b> | <b>46.99</b> | <b>46.88</b> | <b>46.84</b> | <b>44.59</b> | <b>44.56</b> | <b>44.70</b> | <b>44.68</b> | <b>#DIV/0!</b> |
| Autoracks               | 46.55        | 46.54        | 46.41        | 46.29        | 46.40        | 47.21        | 40.61        | 40.76        | 40.78        | 41.32        | 41.30        | #DIV/0!        |
| <b>Check sum</b>        |              |              |              |              |              |              |              |              |              |              |              | #DIV/0!        |

**WEIGHTS**

|                      | "Old Wts" | "New Wts" |
|----------------------|-----------|-----------|
| 2008                 | 2009      |           |
| For RCRA & RCR       |           |           |
| RR-owned Time        | 0.179     | 0.168     |
| RR-owned Mileage     | 0.100     | 0.084     |
| Privately-owned Cars | 0.799     | 0.735     |
| Autoracks            | 0.012     | 0.013     |
| <b>Check sum</b>     | 1.000     | 1.000     |

| Weights for Equipment Rents (not used in Car Hire calculation) |       |       |
|--|-------|-------|
| Car Hire - U.S.  | 2008  | 2009  |
| Lease Rentals - U.S.   | 0.439 | 0.422 |
| <b>Check sum</b>   | 1.000 | 1.000 |

Note The 4 bold lines are used for the Car Hire Rate. Private Total uses a weighted average of the Covered Hoppers, Tank Cars, Combined Private Superstructures, and Combined Private Others rates

file: Equip\_Rents09.xlsRCAFE.xls

AAR Car Hire - Equipment Rents Data Page

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RAILROAD EQUIPMENT 1/

AVERAGE RATE FOR 02/11

| CAR GROUP                          | CAR COUNT | TIME     | MILEAGE      | AUTO RACK |
|------------------------------------|-----------|----------|--------------|-----------|
| -VEHICULAR FLATS                   | 10,353    | 150 ¢/HR | .092 \$/MILE | 17 ¢/HR   |
| ONO. OF ZERO RATED VEH. FLATS 2/   | 129       |          |              |           |
| -ALL OTHER CARS                    | 585,688   | 68 ¢/HR  | .072 \$/MILE |           |
| ONO. OF ZERO RATED "OTHER" CARS 2/ | 36,143    |          |              |           |
| 0                                  | TOTAL:    | 632,313  |              |           |

1/ THIS PRINT EXCLUDES THE FOLLOWING CAR TYPES:

CAR TYPE D - LOCOMOTIVES

CAR TYPE M - MAINTENANCE OF WAY, SCALE, PASSENGER, CABOOSE AND EOT DEVICE

CAR TYPE U - CONTAINERS

CAR TYPE Z - TRAILERS

0 ALL TTX EQUIPMENT (INCLUDING ABOX, RBOX AND GONX) IS SHOWN ON THE PRIVATE EQUIPMENT REPORT.  
-2/ EQUIPMENT CAN BE ZERO RATED DUE TO OWNERS SUPPLYING INCORRECT OR INSUFFICIENT INFORMATION TO THE CAR ACCOUNTING PROCESS OR CARS WITH RATE INDICATOR SIX (6). THIS EQUIPMENT IS ELIMINATED FROM THE AVERAGING PROCESS.

1PROGRAM: DPRB799  
CURRENT DATE: FEBRUARY 01, 2011

PRIVATE EQUIPMENT 1/

AVERAGE RATE FOR 02/11

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| CAR GROUP                             | CAR COUNT        | TIME    | MILEAGE      | CAR RENTAL RATES |
|---------------------------------------|------------------|---------|--------------|------------------|
| -VEHICULAR FLATS                      |                  |         |              |                  |
| ONO. OF ZERO RATED VEH. FLATS 2/      | 46,828           | 78 ¢/HR | .012 \$/MILE | 46 ¢/HR          |
| -COVERED HOPPERS                      | 7                | 0 ¢/HR  | .429 \$/MILE |                  |
| ONO. OF ZERO RATED COVERED HOPPERS 2/ | 330,911          | 0 ¢/HR  | .429 \$/MILE |                  |
| -TANKS                                | 11,006           | 0 ¢/HR  | .814 \$/MILE |                  |
| ONO. OF ZERO RATED TANKS 2/           | 303,673          | 0 ¢/HR  | .814 \$/MILE |                  |
| -ALL OTHER CARS *                     | 9,687            | 63 ¢/HR | .068 \$/MILE |                  |
| ONO. OF ZERO RATED "OTHER" CARS 2/    | 303,562          | 63 ¢/HR | .068 \$/MILE |                  |
| 0                                     | 34,782           |         |              |                  |
|                                       | TOTAL: 1,040,456 |         |              |                  |

1/ THIS PRINT EXCLUDES THE FOLLOWING CAR TYPES:

CAR TYPE D - LOCOMOTIVES

CAR TYPE M - MAINTENANCE OF WAY, SCALE, PASSENGER, CABOOSE AND EOT DEVICE

CAR TYPE U - CONTAINERS

CAR TYPE Z - TRAILERS

0 ALL TTX EQUIPMENT INCLUDING ABOX, RBOX AND GONX) IS SHOWN ON THE PRIVATE EQUIPMENT REPORT.  
-2/ EQUIPMENT CAN BE ZERO RATED DUE TO OWNERS SUPPLYING INCORRECT OR INSUFFICIENT INFORMATION TO THE CAR ACCOUNTING PROCESS OR CARS WITH RATE INDICATOR SIX (6). THIS EQUIPMENT IS ELIMINATED FROM THE AVERAGING PROCESS.

## RCAF - Depreciation

Series ID : wpu144

Not Seasonally Adjusted

Group : Transportation equipment

Item : Railroad equipment

### Forecast Year 2011

**As reported at end of month 82=100**

|                       |      | Nov.  | Feb.  | May   | Aug.  |
|-----------------------|------|-------|-------|-------|-------|
| <b>For Forecast</b> → |      | 11Q1  | 11Q2  | 11Q3  | 11Q4  |
| <b>For Actual</b> →   |      | 10Q3  | 10Q4  | 11Q1  | 11Q2  |
| January               | 2010 | 184.5 | 184.5 | 184.5 | 184.5 |
| February              | 2010 | 184.7 | 184.7 | 184.7 | 184.7 |
| March                 | 2010 | 184.5 | 184.5 | 184.5 | 184.5 |
| April                 | 2010 | 184.5 | 184.5 | 184.5 | 184.5 |
| May                   | 2010 | 184.6 | 184.6 | 184.6 | 184.6 |
| June                  | 2010 | 184.6 | 184.6 | 184.6 | 184.6 |
| July                  | 2010 | 184.8 | 184.5 | 184.5 | 184.5 |
| August                | 2010 | 184.2 | 184.5 | 184.5 | 184.5 |
| September             | 2010 | 184.5 | 184.5 | 184.5 | 184.5 |
| October               | 2010 | 184.1 | 184.1 | 184.2 | 184.2 |
| November              | 2010 |       | 184.2 | 184.2 | 184.2 |
| December              | 2010 |       | 184.2 | 184.2 | 184.2 |
| January               | 2011 |       | 185.0 | 185.0 |       |
| February              | 2011 |       |       | 184.9 |       |
| March                 | 2011 |       |       | 185.2 |       |
| April                 | 2011 |       |       | 185.2 |       |
| May                   | 2011 |       |       |       |       |
| June                  | 2011 |       |       |       |       |
| July                  | 2011 |       |       |       |       |
| Actual Qtr.           |      | 184.5 | 184.2 | 185.0 | NA    |

1980=100

0.904 =1980

|                     |       |       |       |    |
|---------------------|-------|-------|-------|----|
| Actual Qtr.         | 204.1 | 203.8 | 204.6 | NA |
| First Mo. next qtr. | 203.7 | 204.6 | 204.9 | NA |

## RCAF - Other

Series ID : wpu03t15m05

Not Seasonally Adjusted

Group : Industrial Commodities less fuels

Item : Industrial commodities less fuels

### Forecast Year 2011

As reported at end of month 82=100

|                     |      | Nov.  | Feb.  | May   | Aug.  |
|---------------------|------|-------|-------|-------|-------|
| <b>For Forecast</b> | →    | 11Q1  | 11Q2  | 11Q3  | 11Q4  |
| <b>For Actual</b>   | →    | 10Q3  | 10Q4  | 11Q1  | 11Q2  |
| January             | 2010 | 180.2 | 180.2 | 180.2 | 180.2 |
| February            | 2010 | 181.2 | 181.2 | 181.2 | 181.2 |
| March               | 2010 | 182.4 | 182.4 | 182.4 | 182.4 |
| April               | 2010 | 183.8 | 183.8 | 183.8 | 183.8 |
| May                 | 2010 | 184.0 | 184.0 | 184.0 | 184.0 |
| June                | 2010 | 183.1 | 183.1 | 183.1 | 183.1 |
| July                | 2010 | 182.7 | 182.7 | 182.7 | 182.7 |
| August              | 2010 | 183.0 | 183.1 | 183.1 | 183.1 |
| September           | 2010 | 183.6 | 183.5 | 183.5 | 183.5 |
| October             | 2010 | 184.6 | 184.6 | 184.6 | 184.6 |
| November            | 2010 |       | 185.5 | 185.4 | 185.4 |
| December            | 2010 |       | 186.2 | 186.3 | 186.3 |
| January             | 2011 |       | 188.1 | 188.1 |       |
| February            | 2011 |       |       | 189.8 |       |
| March               | 2011 |       |       | 190.8 |       |
| April               | 2011 |       |       | 192.3 |       |
| May                 | 2011 |       |       |       |       |
| June                | 2011 |       |       |       |       |
| July                | 2011 |       |       |       |       |
| Actual Qtr.         |      | 183.1 | 185.4 | 189.6 | NA    |

1980=100

0.892 =1980

|                     |       |       |       |    |
|---------------------|-------|-------|-------|----|
| Actual Qtr.         | 205.3 | 207.8 | 212.6 | NA |
| First Mo. next qtr. | 207.0 | 210.9 | 215.6 | NA |